

Guide to MBA Recruitment in the Top 100 Maritime Shipping, Finance and Brokerage Companies

EXAMPLE ENTRIES
October 2017



Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

BANKS/BROKERS/ CONSULTANTS/FINANCE COMPANIES

A

[Alpha Bank A.E.](#)

B

[Barclays Bank](#)
[BNP Paribas](#)

C

[Calyon](#)
[Citigroup](#)
[Clarksons](#)
[Commerzbank AG](#)
[Credit Suisse Banking Group](#)

D

[Deloitte Touche Tohmatsu](#)
[Deutsche Bank](#)
[DnB NOR](#)
[Drewry Shipping Consultants](#)
[DVB Bank AG](#)

E

[EFG Eurobank Ergasias SA](#)
[Bank](#)

G

[Galbraith's Ltd.](#)
[Gibson Shipbrokers Ltd.](#)

H

[Howe Robinson & Co., Ltd.](#)
[HSBC](#)
[HSH Nordbank AG](#)

I

[ING Group](#)

M

[Moore Stephens](#)
[International Ltd.](#)

N

[National Bank of Greece](#)
[NORD LB](#)
[Nordea Bank](#)

P

[Panama Maritime Group](#)
[PricewaterhouseCoopers](#)
[LLP](#)

R

[Royal Bank of Scotland](#)

S

[SEB Merchant Bank](#)
[Simpson Spence & Young](#)
[Ltd.](#)
[Scotiabank](#)
[Société Générale](#)
[Corporate & Investment](#)
[Banking \(SG CIB\)](#)
[Sumitomo Mitsui Banking](#)
[Corp](#)

MARITIME SHIPPING COMPANIES

A

[A.P. Møller - Mærsk A/S](#)
[Atlantic Container Line](#)
[American President Line](#)

B

[Bernhard Schulte](#)
[BP plc](#)
[BW Gas Ltd.](#)

C

[Carnival Corporation](#)
[Chevron](#)
[Clipper Group AS](#)
[CMA CGM](#)
[Cobelfret SA](#)
[Concordia Maritime AB](#)
[Conti7](#)
[COSCO](#)
[Costa Crociere S.p.A.](#)
[Crystal Cruises](#)
[Cunard Line](#)

D

[d'Amico Shipping UK Ltd.](#)
[DFDS A/S](#)

E

[Eletson Corporation](#)
[Evergreen Marine Co. Ltd.](#)

F

[Finnlines plc](#)
[Fred. Olsen Cruise Lines](#)
[Frontline Ltd](#)

G

[Glencore Xstrata](#)
[Goltens Company Ltd.](#)
[Great Eastern Shipping Co. Ltd.](#)
[Grimaldi Group](#)

H

[Hamburg Süd](#)
[Hansa Hamburg Shipping](#)
[GmbH Hapag-Lloyd AG](#)
[Hellespont](#)
[Holland America Line Inc.](#)
[Hong Kong Ming Wah Shipping.](#)
[Hyundai Merchant Marine](#)

I

[Irish Continental Group plc](#)
[Italia Marittima S.p.A.](#)

J

[James Fisher & Sons plc](#)
[John Swire & Sons Ltd.](#)

K

[K Line](#)
[Kuwait Oil Tanker Co. S.A.K.](#)

M

[Malaysian International Shipping](#)
[Mitsui O.S.K. Lines, Ltd.](#)
[Mediterranean Shipping](#)
[Company](#)

N

[Neptune Orient Lines Ltd.](#)
[Norwegian Cruise Lines](#)
[NYK Line](#)

O

[Oldendorff Carriers GmbH](#)
[Orient Overseas Container Line](#)
[Overseas Shipholding Group, Inc](#)

P

[P&O Cruises \(UK\) Ltd.](#)

R

[Regent Seven Seas Cruises, Inc.](#)
[Rio Tinto plc](#)

S

[Saga Cruises Ltd.](#)
[Shell Shipping & Maritime](#)
[SNCM](#)
[Sovcomflot \(SCF\)](#)
[STX Pan Ocean Co., Ltd.](#)
[Swan Hellenic Cruises](#)

T

[Teekay Corporation](#)
[TORM A/S](#)
[Torvald Klaveness Group](#)
[Tsakos Energy Navigation Ltd.](#)
[Tsavlis Group of Companies](#)

V

[Vroon B.V.](#)
[V. Ships Group](#)

W

[Wallenius Wilhelmsen Logistics AB](#)
[Western Bulk Carriers AS](#)

Company Name	Programme News	Deadline Date
Barclays Bank plc	Banking Summer Associate Credit Research Summer Associate Equity Research Summer Associate.	October-December 2017.
Citigroup	The company offers Fulltime MBA Associate for those in their last year of an MBA, JD or PhD program. The company also offers a 10 - 12 weeks Summer MBA Internship for aimed at penultimate-year students doing an MBA, JD or PhD program.	by December (ideally earlier).
Credit Suisse Group	Full-time Associate Programmes Summer Internship Associate Program.	*
Deloitte Touche Tohmatsu	MBA graduates typically join as Senior Consultants.	*
Deutsche Bank	Associate Internship Programme – Corporate Finance for first year MBA students. Deutsche Bank Associate Programme – Corporate Finance for final year MBA students.	* *
Scotiabank	Canadian Banking Internship Program; Equity Research Summer Internship. International Associate Development Program.	January 2018. January 2018 November 2017
Chevron	Business & Commercial MBA Programme - US Finance M.B.A. Development Programme - US Procurement/Supply Chain M.B.A. Summer Internship Programme - US	*
Shell (Royal Dutch Shell)	Shell Graduate Program - US	*

* *Deadline date not available at the time of publication. Please monitor links to company websites for the latest on deadline dates.*

Company	<p>Credit Agricole CIB (formerly Calyon) 9 quai du Président Paul Doumer, 92920 Paris La Défense, France</p> <p>+ 33 (0) 1 4189 0000</p> <p>www.ca-cib.com</p>
Key contacts	<p>Axelle Duclos, Campus Manager, email : axelle.duclos@ca-cib.com or tel: +33 (0) 1 4189 000 Ms Martine Boutinet, Head of Human Resources, email: Martine.Boutinet@ca-cib.com</p>
How to Apply	<p>Visit Careers. There is no specific MBA Recruitment Programme in operation although applications from MBA Graduates for open positions are very welcome. Every year, Crédit Agricole CIB employs more than 800 interns and 180 work/training staff within its business lines in France. Visit Students and Young Graduates for details of internships. Apply online.</p> <p>Interested candidates are encouraged to Create an Online Profile.</p>
International Opportunities	<p>Visit Global Presence for details of Credit Agricole's vast network of international offices and Careers to begin an international job search. Credit Agricole also runs a VIE (International Volunteering) programme aimed at advanced degree graduates. More than 110 VIE employees from Crédit Agricole CIB work at entities in the US, Asia and Europe throughout the year. The groups large international network offers young graduates (Masters degree level) many opportunities to acquire professional experience abroad. As required by law, only candidates who have French nationality or are citizens of a country in the European Economic Area (EU plus Norway and Iceland) aged between 18-28, can apply for a VIE placement.</p>
Key Dates	<p>For recruitment events, visit Meet with Us. Every year, our Recruitment & School Relationship team participates in over 80 events for students and young graduates in France and internationally.</p>
Additional Information	<p>Crédit Agricole CIB is the Corporate and Investment Banking arm of the Crédit Agricole Group, the world's n°13 bank measured by Tier One Capital (The Banker, July 2017). The Bank offers its clients a comprehensive range of products and services in capital markets, investment banking, structured finance and corporate banking. The Bank provides support to clients in large international markets through its network with a presence in major countries in Europe, America, Asia Pacific and Middle East and North Africa.</p>

[Return to index page](#)



Company **SEB Merchant Bank (Skandinaviska Enskilda Banken AB)**

Kungsträdgårdsgatan 8, SE-106 40 Stockholm, Sweden

+46 (0) 771 62 10 00

www.sebgroup.com

Key contacts

UK - Email: judy.elmes@seb.co.uk

Sweden - Email: corpreakrytering@seb.se

Norway - Email: christoffer.beyer@seb.no

Finland – Email : mirka.tallus@seb.fi

Denmark – Email: dorthe.gadegaard@seb.dk

For recruitment enquiries of International Trainee Programme, email: trainee@seb.se; Internship enquiries, email: internship@sebgroup.com

How to Apply

Visit [Careers](#). There is no specific MBA recruitment programme in operation, however, MBAs with less experience might be interested in the [International Trainee Programme](#). Candidates are expected to have an academic degree in Finance, Economics, IT, Engineering, Behavioural Science or equivalent and maybe some work experience. Fluency in English and EU citizenship are also required. The trainee programme starts in September and runs for a year. The company offers approximately 24 positions placed in Sweden, Norway, Finland and Germany.

The company also offers a ten week [Internship](#) opportunity. The programme starts off with an introduction in Stockholm in June and ends with a presentation for managers, colleagues and other summer interns at the end of August. Candidates are expected to be fluent in the local language and English.

For a general Job Search worldwide, select [Vacant Positions](#). Interested candidates are encouraged to [Register your CV online](#).

International Opportunities

To view international opportunities worldwide view [Vacant positions](#) and then select the country of interest.

Key Dates

Applications for the International Trainee Programme will be from 8 to 29 January 2018. The application period for the Summer Internship 2018 is November 13 - December 6 for Sweden. For recruitment events, visit [Student Event Calendar](#).

Additional Information

SEB is a leading Nordic financial services group. As a relationship bank, SEB in Sweden and the Baltic countries offers financial advice and a wide range of financial services. In Denmark, Finland, Norway and Germany the bank's operations have a strong focus on corporate and investment banking based on a full-service offering to corporate and institutional clients. The international nature of SEB's business is reflected in its presence in some 20 countries worldwide. At 30 September 2017, the Group's total assets amounted to SEK 2,933 billion while its assets under management totalled SEK 1,850 billion. The Group has around 15,000 employees.

[Return to index page](#)

Company **A.P. Møller - Mærsk A/S**
Esplanaden 50, 1098 Copenhagen K, Denmark

+45 3363 3363

www.maersk.com

Key contacts Online at [Career Contacts](#).

How to Apply There is no specific recruitment programme for MBAs. However, the company offers a graduate programme which may be of interest.

Maersk collaborates with UC Berkeley to develop and deliver four education modules, hosted at various global locations. See [Go with Maersk Graduate Programme](#). Candidates are expected to hold a MSc in a relevant discipline, including but not limited to business, trade, commerce, supply chain, digital innovation, marketing, economics, finance, or similar, with graduation date no later than the 1st of September of the year of application. Candidates are also expected to have 2- to 3-years of relevant work experience, including but not limited to a full-time job before a Bachelors Degree, between degrees, or after their Masters degree. Excellent English language skills are a must and additional languages are a plus. Eligibility is not based on a candidate's citizenship or country of residence, but the job offer will be subject to valid work permits for the job location. [Apply online](#).

Visit the [Careers](#) page. For current positions, visit [Vacancies](#). Apply online.

International Opportunities [Go with Maersk](#) will hire 75 graduates for positions in over 40 countries on all continents.

Key Dates [Go with Maersk](#) application is open from mid-December to the end of April. The application deadline may be extended in some locations. The programme will typically commence at the beginning of September, however in some instances there will be a possibility to start the job earlier. Maersk have opportunities throughout the year. Positions will be posted on the vacancies board.

Additional Information The Maersk Group is an integrated transport & logistics company with multiple brands and is a global leader in container shipping and ports. Including a stand-alone Energy division, the Maersk Group employs roughly 88.000 employees across operations in 130 countries. Transport & Logistics consists of Maersk Line, APM Terminals, Damco, Svitser and Maersk Container Industry. The mission of these businesses is to enable and facilitate global supply chains and provide opportunities for our customers to trade globally. Energy consists of Maersk Oil, Maersk Drilling, Maersk Supply Service and Maersk Tankers.

[Return to index page](#)

Company **NYK Line**

Headquarters: 3-2, Marunouchi2 Chome, Chiyoda-Ku, Tokyo, 100-0005, Japan
UK Registered Office: City Point, 1 Ropemaker Street, London.EC2Y 9NY

Japan: 81 3 3284 5151 UK: +44 (0) 207 090 2400

www.nyk.com

www.nykeurope.com

Key contacts

UK: vacancies@ne.nykgroup.com

Benelux: vacancies.blx@ne.nykgroup.com

Italy: vacancies.ita@ne.nykgroup.com

Russia: vacancies.ru@ne.nykgroup.com

For recruitment related enquiries in Europe, email: nge.s.vacancies@nykgroup.com

How to Apply

There is no specific MBA recruitment.

For global career page, visit [Employment](#). Please contact each group company directly for vacancies.

For careers information in Europe, click [here](#). Within Europe the NYK Group companies offer a variety of career opportunities within shipping and logistics business divisions at various locations. It operates Liner (container) and RORO (roll on/roll off) divisions across the UK and Europe where the company employs people in port operations, customer services, trade and marketing, business process, cost control, IT, accountancy and HR. At its London Headquarters the company has specialised LNG Energy Transport and Ship Management divisions where it has a variety of roles ranging from Vessel Managers to Marine Superintendents and Commercial Managers to Project Accountants. For career information in Japan, click [here](#). Information is in Japanese only.

International Opportunities

NYK has a vast [network of offices around the world](#).

Key Dates

N/A

Additional Information

Nippon Yusen Kabushiki Kaisha is one of the world's leading transportation companies. At the end of March 2016, the NYK Group was operating 832 major ocean vessels, as well as fleets of planes, trains, and trucks. The company's shipping fleet includes containerships, bulk carriers, wood-chip carriers, car carriers, tankers, LNG carriers plus other types of ships. For FY2016, the company reported 1,924 million yen of revenues. As of 31 March 2017, the group employs about 35,935 people worldwide. NYK is based in Tokyo and has regional headquarters in London, New York, Singapore, Hong Kong, Shanghai, Sydney, and Sao Paulo.

[Return to index page](#)

**Company** **Shell Shipping & Maritime**

Royal Dutch Shell plc, Carel van Bylandtlaan 16, 2596 HR The Hague, The Netherlands
Shell Shipping HQ: 80 Strand, London, WC2R 0ZA. UK

+31 070 3779111 UK: +44 (0) 20 7546 5000

www.shell.com

Key contacts

Karen Carr, US Graduate Recruitment Manager - University Relations. Tel: + 1 713 241 6161
Heather Greenwood, UK Commercial Graduate Recruiter. Tel: +44 (0) 20 7934 1234. Email: Heather.Greenwood@shell.com
Student and graduate recruitment enquiries at Shell Shipping and Maritime can be emailed to: ssmlcadets@shell.com

How to Apply

The main Shell careers website can be found at [Jobs and Careers](#). There are two routes into Shell for all levels of graduate: an Assessed Internship (open to students in any year of study), or a place on the Graduate Programme (open to graduating students or anyone with less than three years' working experience). Visit [Students & Graduates](#) for further details.

Candidates who have graduated with an MBA and have three or more years' relevant professional work experience post-graduation are invited to discover the opportunities available on Shell's [Experienced Professionals Job Search page](#).

Interested candidates can also register with the [Shell Talent Community](#) to be kept up to date with latest opportunities. Shell can also view your credentials and contact you should a suitable role become available.

International Opportunities

The Programme has opportunities globally; however, candidates must be lawfully authorised to work in the country in which they are assigned to work. Opportunities for MBAs are mainly based in the USA or China.

Key Dates

Depends on the position.

Additional Information

Shell is a global group of energy and petrochemical companies, operating in more than 70 countries, employing approximately 92,000 people with revenues of \$233.6 billion in 2016. Upstream explores for and extracts crude oil and natural gas. Downstream refines, supplies, trades and ships crude worldwide, manufactures and markets a range of products, and produces petrochemicals for industrial customers. Projects & Technology manages delivery of Shell's major projects and drives the research and innovation to create technology solutions.

[Return to index page](#)