

Guide to MBA Recruitment in the Top 100 Maritime Shipping, Finance and Brokerage Companies

EXAMPLE ENTRIES
September 2018



Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

BANKS/BROKERS/ CONSULTANTS/FINANCE COMPANIES

A

[Alpha Bank A.E.](#)

B

[Barclays Bank](#)
[BNP Paribas](#)

C

[Credit Agricole](#)
[Citigroup](#)
[Clarksons](#)
[Commerzbank AG](#)
[Credit Suisse Banking Group](#)

D

[Deloitte Touche Tohmatsu](#)
[Deutsche Bank](#)
[DnB NOR](#)
[Drewry Shipping Consultants](#)
[DVB Bank AG](#)

E

[EFG Eurobank Ergasias SA Bank](#)

G

[Galbraith's Ltd.](#)
[Gibson Shipbrokers Ltd.](#)

H

[Howe Robinson & Co., Ltd.](#)
[HSBC](#)
[HSH Nordbank AG](#)

I

[ING Group](#)

M

[Moore Stephens Int. Ltd](#)

N

[National Bank of Greece](#)
[NORD LB](#)
[Nordea Bank](#)

P

[Panama Maritime Group](#)
[PricewaterhouseCoopers LLP](#)

R

[Royal Bank of Scotland](#)

S

[SEB Merchant Bank](#)
[Simpson Spence Young](#)
[Scotiabank](#)
[Société Générale](#)
[Sumitomo Mitsui Banking Corp](#)

MARITIME SHIPPING COMPANIES

A

[A.P. Møller - Mærsk A/S](#)
[Atlantic Container Line](#)
[American President Line](#)

B

[Bernhard Schulte](#)
[BP plc](#)
[BW Gas Ltd.](#)

C

[Carnival Corporation](#)
[Chevron](#)
[Clipper Group AS](#)
[CMA CGM](#)
[Cobelfret SA](#)
[Concordia Maritime AB](#)
[Conti7](#)
[COSCO](#)
[Costa Crociere S.p.A. \(Cruises\)](#)
[Crystal Cruises](#)
[Cunard Line](#)

D

[d'Amico Shipping UK Ltd.](#)
[DFDS A/S](#)

E

[Eletson Corporation](#)
[Evergreen Marine Corporation Ltd.](#)

F

[Finnlines plc](#)
[Fred. Olsen Cruise Lines](#)
[Frontline Ltd](#)

G

[Glencore](#)
[Goltens Company Ltd.](#)
[Great Eastern Shipping Co. Ltd.](#)
[Grimaldi Group](#)

H

[Hamburg Süd](#)
[Hansa Hamburg Shipping GmbH](#)
[Hapag-Lloyd AG](#)
[Hellasline](#)
[Holland America Line Inc.](#)
[Hong Kong Ming Wah Shipping Co.](#)
[Hyundai Merchant Marine](#)

I

[Irish Continental Group plc](#)
[Italia Marittima S.p.A.](#)

J

[James Fisher & Sons plc](#)
[John Swire & Sons Ltd.](#)

K

[K Line](#)
[Kuwait Oil Tanker Co. S.A.K.](#)

M

[Malaysian Int. Shipping Corp](#)
[Mitsui O.S.K. Lines, Ltd.](#)
[MSC BaseI](#)

N

[Norwegian Cruise Lines](#)
[NYK Line](#)

O

[Oldendorff Carriers GmbH](#)
[Orient Overseas Container Line](#)
[Overseas Shipholding Group, Inc](#)

P

[P&O Cruises \(UK\) Ltd.](#)

R

[Regent Seven Seas Cruises, Inc.](#)

S

[Saga Cruises Ltd.](#)
[The Shell Int Trading & Shipping Co](#)
[Sovcomflot \(SCF\)](#)

T

[Teekay Corporation](#)
[TORM A/S](#)
[Torvald Klaveness Group](#)
[Tsakos Energy Navigation Ltd.](#)
[Tsavlis Group of Companies](#)

V

[Vroon B.V.](#)
[V. Ships Group](#)

W

[Wallenius Wilhelmsen Logistics AB](#)
[Western Bulk Carriers AS](#)

Company Name	Programme News	Deadline Date
Barclays Bank Plc	2019 Banking Full-time Associate Programme – London, UK 2019 Banking Summer Associate Programme – London, UK 2019 Banking Full-time Associate Programme – New York, Menlo Park, Houston, LA, Chicago, US 2019 eTrading and Machine Learning Summer Associate Program – New York, US 2019 Sales & Trading Quantitative Summer Associate Program – New York, US 2019 Public Finance Summer Associate Program – New York, US 2019 Quantitative Analytics Summer Associate Program – New York, US 2019 Credit Research Summer Associate Program – New York, US 2019 Banking - Full-Time Associate Graduate Program - Hong Kong, Singapore & Tokyo	31 st December 2018 31 st December 2018 * * * * * * 19 th October 2018
Citigroup	Finance, Summer Associate, London (Europe, Middle East, and Africa) - Job ID: 80004505 Investment Banking, Summer Associate, London (Europe, Middle East and Africa) - Job ID: 80004463 Markets, Summer Associate - London (Europe, Middle East and Africa) - Job ID: 80004491 Securities Services, Summer Associate, London (Europe, Middle East, and Africa) - Job ID: 80004475 Operations and Technology, 2019 Full Time Associate, Taiwan - Job ID: 80005070 Treasury and Trade Solutions, 2019 Full Time Associate, Hong Kong - Job ID: 80005029 Treasury and Trade Solutions, 2019 Summer Associate, Hong Kong - Job ID: 80004639	7 th January 2019 7 th January 2019 7 th January 2019 7 th January 2019 Apply ASAP Apply ASAP Apply ASAP
Scotiabank	Canadian Banking Internship Program Equity Research Summer Internship International Associate Development Program	January 2019 November 2018 September 2018
Chevron	Business & Commercial MBA Programme Finance M.B.A. Development Programme Procurement/Supply Chain M.B.A. Summer Internship Programme Graduate Opportunities in UK.	September 2018
Shell (Royal Dutch Shell)	2018 Shell China MBA Internship Opportunities - Reference ID: 66663BR Graduate Programme 2018/2019 – United Kingdom – Reference ID 88142BR (not MBA-specific)	Rolling opportunities 22 nd December 2018

Company **Barclays Bank plc**
1 Churchill Place, London, E14 5HP, U.K.
+44 (0) 20 7116 1000
www.barclays.com

Key contacts Barclays Bank has a no names policy and all recruitment enquiries should be made online.

How to Apply The careers website can be found at [Careers](#) and the dedicated student and graduate portal can be found at [Join Us](#). Barclays has a number of Associate roles for [post graduate candidates](#). MBA students are welcome to apply to join full-time as Associates or on the Summer Associate programme in Investment Banking, Sales, Trading, and Structuring. Monitor updates on the Barclays Graduate page on [Facebook](#).

To apply for roles, candidates need to register their interest in roles that suit their skills and ambitions. Barclays will then be in touch for the next stage in the application process. Further details and how to register can be found at [Application and Selection](#).

Interested candidates or MBAs with work experience looking for open positions can visit the [general search](#) for opportunities.

International Opportunities Barclays offers opportunities worldwide.

Internships Barclays runs many [internships](#): summer programmes run from 8 to 10 weeks and start with a training course where candidates gain skills, network with other interns and build an understanding of the bank and the industry.

Key Dates Applications are now open in the UK, the US and Asia-Pacific for full-time and summer Associate Programmes. Follow the links to [Join Us](#) or monitor Barclays Graduates [Facebook](#) page for the latest recruitment news and deadline dates.

Additional Information Barclays is a transatlantic consumer, corporate and investment bank offering products and services across personal, corporate and investment banking, credit cards and wealth management, with a strong presence in the two home markets of the UK and the US. With over 325 years of history and expertise in banking, Barclays operates in over 40 countries and territories, has around 48 million customers and employs approximately 120,000 people. Barclays moves, lends, invests and protects money for customers and clients worldwide. Barclays is included in the Times Top 100 Graduate Employers list for 2017.

[Return to index page](#)



Company **Citigroup**
399 Park Avenue, New York, NY 10043, US
+1 800 285 3000 or +1 212 559 9124

www.citigroup.com

Key contacts For Asia Pacific - asia.graduate.recruitment@citi.com
For North America, Canada & Latin America - campus.applications@citi.com
For EMEA - campus.queries@citi.com

How to Apply Citigroup recruits MBAs at Associate level. Candidates with wide-ranging backgrounds and interests to complement the diverse talents of existing Associates, and who are in the last year of an MBA, JD or Ph.D. program, can apply for the full-time Associate candidates. For further details, including a list of institutional client groups, follow the link to areas [University Programs](#).

International Opportunities MBA opportunities are available worldwide.

Internships Citigroup offers [Summer Associate Programs](#) for MBA students which is advised if candidates want to progress to a full-time Associate role. Interns can take advantage of programs like the Distinguished Speaker Series and the formal mentor program.

Key Dates See [Program Finder](#) for details and select 'Full-Time Associate', 'Summer Associate', 'Full-Time – MBA', 'Management Associate' and 'Summer Internship – MBA'. Current open opportunities are at an Analyst level. Applications for 2019 Summer Associates in London close on 7th January 2019.

Additional Information Citigroup Inc. is today's pre-eminent financial services company, with some 200 million customer accounts in more than 160 countries. The company provides market-leading products to consumers, corporations, governments and institutions including retail banking and credit, corporate and investment banking, insurance, securities brokerage and asset management. The bank's history dates back to the founding of Citibank in 1812, Bank Handlowy in 1870, Smith Barney in 1873, Banamex in 1884, and Salomon Brothers in 1910. Other major brand names under Citigroup's trademark red umbrella include Citi Cards, CitiFinancial, CitiMortgage, CitiInsurance, Primerica, Diners Club, The Citigroup Private Bank, and CitiCapital. Citigroup employs over 241,000 direct staff globally. For the full year 2017, Citigroup reported a net loss of \$6.2 billion on revenues of \$71.4 billion, compared to net income of \$14.9 billion on revenues of \$69.9 billion for the full year 2016. Excluding the impact of Tax Reform, Citigroup net income of \$15.8 billion increased 6% compared to the prior year.

[Return to index page](#)

Company**Scotiabank**

Scotia Plaza, 44 King Street West, Toronto, Ontario M5H 1H1, Canada
+1 416 866 6161

UK: Scotiabank (Europe) Ltd. 201 Bishopsgate, 6th Floor, London EC2M 3NS
+44 207 638 5644

www.scotiabank.com

Key Contacts

Scotiabank has a huge team of recruiters and hiring managers. All applications must be submitted via the online process and, if successful, contact will then be made by the appropriate recruiter/hiring manager.

How to Apply

Scotiabank has several [Associate Programs](#) catered to recent graduates. The [International Associate Development Program](#) is an accelerated and distinctive leadership development program aimed at preparing high-potential individuals to take on senior management/leadership positions within Scotiabank's International Banking division. The program spans two years and is split into four rotations (six months each), within one of the following four career streams: Retail Banking, Corporate and Commercial Banking, Systems, Operations and Shared Services, and Finance. MBA applicants are preferred but other Master's degree graduates will be considered, as well as 3-5 years work experience.

International Opportunities

Most graduate recruitment programs are based in Canada but there are direct hire opportunities at international locations. International vacancies can be searched for on the [Careers](#) web page.

Internships

Scotiabank also has two internship programs that run from May through August aimed at MBA students – the [Equity Research Summer Internship](#) and [Canadian Banking Internship Program](#).

Key Dates

Recruitment for the Associate Development Programs usually takes place during the months of August through September of each year for roles that are available in the subsequent year. The bulk of all other opportunities are posted during January, May, and September. Applications for the Internships will be sought in November for the following year. [Campus Events](#) will be running from Sept - November 2018.

Additional Information

Scotiabank is Canada's international bank and a leading financial services provider in North America, Latin America, the Caribbean and Central America, and Asia-Pacific. The bank is dedicated to helping its 24 million customers become better off through a broad range of advice, products, and services, including personal and commercial banking, wealth management and private banking, corporate and investment banking, and capital markets. With a team of more than 89,000 employees and assets of \$923 billion (as at January 31, 2018), Scotiabank trades on the Toronto (TSX: BNS) and New York Exchanges (NYSE: BNS).

[Return to index page](#)



Company **Chevron**
6001 Bollinger Canyon Road, San Ramon, California, CA 94583, US
+1 925 842 1000
www.chevron.com

Key contacts CVs and job applications are only accepted through the Chevron Careers website.
Finance Development Program – email: fmbadp@chevron.com

How to Apply Chevron offers four MBA [Graduate Development Programs](#) for a select group of talented and motivated individuals who want to accelerate their careers and become future company leaders. The [Business & Commercial MBA Program](#), the [Finance MBA Development Program](#), the [Human Resources Development Program](#) and the [Procurement/Supply Chain MBA Program](#). Candidates will be exposed to all areas of the business and work on meaningful projects that have a real impact. Chevron also gives opportunities for networking and mentorship with the highest levels of management in the company. The first two years at Chevron will be spent in rotational assignments, each lasting approximately 6–12 months. Applications should be made at [recruiting events](#) or [online](#).

International Opportunities Most of the full-time MBA programs are based in the US, although opportunities do exist within these programs to be assigned to other locations worldwide. Check vacancy situation. Internships are available worldwide. Chevron regrets it is unable to sponsor employment visas or consider individuals on time-limited visa status for positions within the program.

Internships Each full-time program Chevron offer is also offered as a summer [internship](#) program. Follow links above for details and to apply online.

Key Dates MBA development program positions are generally posted in September. Interested applicants can browse or search Chevron's open positions at [Search for Jobs at Chevron](#) to determine if opportunities are currently available in a program of interest.. Interested candidates in the US can go to [Recruiting Events](#) and search for events happening on campus.

Additional Information Chevron is one of the largest integrated energy companies in the world. Headquartered in San Ramon, California, and conducting business in approximately 180 countries, the company is engaged in every aspect of the oil and natural gas industry, including exploration and production; refining, marketing and transportation; chemicals manufacturing and sales; and power generation. Chevron's diverse and highly skilled global workforce consists of approximately 64,700 employees, including more than 3,200 service station employees. In 2017, Chevron's average net production was 2.73 million oil-equivalent barrels per day and year-end revenues of \$134.6 billion.

[Return to index page](#)



Company **Shell International Trading and Shipping Company Limited**
Royal Dutch Shell plc, Carel van Bylandtlaan 16, 2596 HR The Hague, The Netherlands

Netherlands: +31 070 3779111

www.shell.com

Key contacts Karen Carr, US Graduate Recruitment Manager - University Relations. Tel: + 1 713 241 6161
Heather Greenwood, UK Commercial Graduate Recruiter. Tel: +44 (0) 20 7934 1234. Email: Heather.Greenwood@shell.com

How to Apply The main Shell careers website can be found at [Jobs and Careers](#). There are two routes into Shell for all levels of graduate: an Assessed Internship (open to students in any year of study), or a place on the Graduate Programme (open to graduating students or anyone with less than three years' working experience). Visit [Students & Graduates](#) for further details. Candidates who have graduated with an MBA and have three or more years' relevant professional work experience post-graduation are invited to discover the opportunities available on their [Experienced Professionals Job Search page](#).

International Opportunities The Programme has opportunities globally; however, candidates must be lawfully authorised to work in the country in which they are assigned to work. Opportunities for MBAs are mainly based in the USA or China.

Internships Shell offers an [Assessed Internship](#), open to PhD and MBA students in their last two years of study.

Key Dates Internship MBA opportunities are currently being sought in China. Follow the links under "How to Apply". The 2019 UK Graduate Programme is now seeking applications, it should be noted this is not MBA-specific although may be of interest to those with little experience. Apply by 22nd December 2018.

Additional Information Today, Shell Shipping & Maritime is the Group's centre for maritime expertise, providing commercial, ship management and technology services, along with assurance advice to internal and external customers. Shell is a global group of energy and petrochemical companies, operating in more than 70 countries, employing approximately 86,000 people. With 2017 revenues in excess of \$305 billion Shell invested \$922 million in research and development. The company owns, directly or indirectly, investments in the numerous companies constituting Shell.

[Return to index page](#)