

Guide to MBA Recruitment in the Top 100 MBA Recruiting Companies

EXAMPLE ENTRIES
April 2018



Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

A

[Abbott Laboratories](#)
[Accenture](#)
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[Air Products](#)
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[American Express](#)
[Amgen](#)
[Anheuser-Busch InBev](#)
[Apple Inc.](#)
[AstraZeneca](#)
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[Autodesk](#)

B

[Bank of America](#)
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[BASF](#)
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[Boston Consulting](#)
[BP](#)
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C

[Centrica](#)
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[Citigroup](#)
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D

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E

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[Electronic Arts](#)
[Eli Lilly](#)
[Emerson](#)
[Ericsson](#)
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F

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[Fidelity](#)
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[Ford Motor Company](#)

G

[General Electric](#)
[General Mills](#)
[GlaxoSmithKline](#)
[Goldman Sachs](#)
[Google](#)

H

[Honeywell](#)
[HSBC](#)

I

[3i](#)
[IBM](#)
[ICICI Bank](#)
[Infosys Limited](#)
[ING Group](#)
[Intel](#)
[International Finance Corporation](#)

J

[Johnson & Johnson](#)
[JP Morgan Chase](#)

L

[LEK Consulting](#)
[Lloyds Banking Group plc](#)

M

[Marakon Consulting](#)
[Mars & Co.](#)
[McKinsey & Co](#)
[Medtronic](#)
[Merck & Co](#)
[Microsoft](#)
[Morgan Stanley](#)

N

[Nike](#)
[Nokia](#)
[Nomura](#)
[Novartis](#)

O

[OC&C Strategy Consultants](#)
[Omnicom Group](#)

P

[PA Consulting Group](#)
[PepsiCo](#)
[PG&E](#)

R

[Raytheon Company](#)
[Reckitt Benckiser](#)
[Roland Berger](#)
[Rolls-Royce](#)
[Royal Bank of Scotland](#)

S

[Sony](#)
[Standard Chartered Bank](#)
[Strategic Decisions Group](#)
[Strategy&](#)

T

[Texas Instruments Inc.](#)
[Thomson Reuters](#)
[Tishman Speyer](#)
[Trammell Crow](#)

U

[UBS Group](#)
[Unilever](#)
[United Technologies](#)

V

[Vodafone](#)

W

[Walmart](#)
[Wells Fargo](#)
[Weyerhaeuser Corporation](#)
[Wipro Technologies](#)
[WPP](#)

Company Name	Programme News	Deadline Date
Morgan Stanley	2018 Quantitative Finance Full Time Programme (London) MBA student veterans (New York)	Will close once full *
Nike	Sales Planning Intern – Turkey – Job ID 00383204	*
Nomura	Associate - Structuring - Global Markets - Seoul Associate - Risk and Control - Singapore Associate-WMD KYC Operations - Singapore Associate - Financial Institutions Group - Investment Banking Division - Singapore Associate - Financial Institutions Group - Investment Banking Division - Hong Kong	* * * * *
Novartis	Summer 2018 Internship – Corporate Finance (Fort Worth, TX) – US – Job ID 222325BR	Will close once full, apply ASAP
PepsiCo	Engineering & Supply Chain – MBA/Masters Degree Hiring – Saudi Arabia - Req ID: 127386BR Finance & Accounting - MBA/Masters Degree Hiring – Saudi Arabia - Req ID: 127375BR Business Development - MBA/Masters Degree Hiring – Saudi Arabia - Req ID: 127384BR Insights MBA Intern - US Job Ref: 125597BR	* * * *
Reckitt Benckiser	Assistant Brand Manager Internship – US Assistant Brand Manager - University Recruitment – US Management Trainee Program – China* Supply Management Trainee – China* Finance Management Trainee – China* * It should be noted these are aimed at graduates, however, MBAs are welcome to apply.	Will close once full, therefore apply ASAP * * * *
Roland Berger	MBA – Full time Positions – Various Germany Consultant with Financial Services Expertise – Wien MBA - Full time position - Tokyo MBA – Full time position - Bangkok, Jakarta, Kuala Lumpur, Singapore, Yangon	* * * *
Sony	MBA Sourcing and Procurement Technology Intern, Corporate – Summer 2018 – Sony Pictures – US – Job ID JR18-10129	Apply ASAP
Standard Chartered	2018 – Graduate Hiring – Corporate Finance – Associate - Execution – India - (GHCFIN18) 2018 Student Hiring – Credit Analyst – India - (SHCAIN18)	ASAP *

* *Deadline date not available at the time of publication, programmes may close as soon as all positions are filled. Please monitor the links to the company websites for the latest on deadline dates.*



Company **American Express**
World Financial Centre, 200 Vesey Street, New York, NY 10285, US
+1 212 640 2000

www.americanexpress.com

Key Contacts Jane Nayagam-Thomas, VP Head of Global Talent Acquisition.
Aberta Badoo, Lead MBA and Graduate EMEA Campus Recruiter (based in London).
Dana Frei, Lead MBA EMEA Campus Recruiter
However, all initial enquiries and applications must be made online. For general and specific enquiries, email recruitment.and.selection@aexp.com or recruitment.support.uk@aexp.com.

How to Apply The main [Careers](#) page provides an overview of the recruitment areas at American Express. [Student Opportunities](#) are broken down into US Student Opportunities, UK Student Opportunities and India Student Opportunities. In the UK, American Express offers MBA students and graduates a Summer Internship Programme, which runs for 10 weeks, and a full-time rotational program. The application process consists of three stages: Submit CV & cover letter online, two on-campus/phone interviews with Director assessors, two interviews in the London office with VP assessors, offer. Applications should be made directly to the program/business unit that individuals would like to join. Candidates can view areas at [Careers](#).

International Opportunities MBA opportunities are available in the US and UK. Post-graduate opportunities are available in India.

Key Dates For the latest opportunities and deadline dates, go to [Search Jobs](#) and type 'MBA' in the search panel. Interested candidates should also check the [Student Calendar](#) for event dates. Applications for the Summer 2018 MBA Internship programmes within the UK and US are now open. American Express will review completed applications on a rolling basis, therefore early application is encouraged.

Additional Information American Express is the world's largest card issuer by purchase volume. They process millions of transactions daily as the premium network for high-spending card members help small business owners succeed by delivering purchasing power, flexibility, and financial control, and provide commercial payment tools and expertise that help companies control their spending and save billions of dollars. American Express also offers marketing and information management insights that help merchants build their businesses and operate the world's largest travel network serving consumers and businesses. The company reported \$27.03 billion in annual revenue for the year ending 31st December 2017 and had approximately 55,000 employees.

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Company **BP plc**
1 St. James's Square, London, SW1Y 4PD, UK
+44 (0) 207 496 4000

www.bp.com

Key Contacts Helmut Schuster, Group Human Resources Director.
Lucy Counsell, Early Career Talent Partner

How to Apply BP runs the [Future Leaders Programme \(FLP\)](#) aimed at candidates with a post-graduate degree (Masters, MBA or Ph.D.) and at least 5 years' relevant professional experience, although exceptions are considered in exceptional cases. The FLP is a 4-year global rotation programme which takes enthusiastic, talented people from a range of professional backgrounds and gives them the skills and opportunities to drive the downstream business forward.

International Opportunities The Future Leaders Programme has opportunities across the globe including Australia, China, Singapore, Turkey, the United Kingdom, and the United States. BP also runs and recruits graduate programmes and internships by region. Go to [Graduate Locations](#) for links to each one.

Key Dates Applications for the Future Leaders Programmes are expected to reopen in the autumn.

Additional Information BP is one of the world's leading international oil and gas companies providing its customers with fuel for transportation, energy for heat and light, retail services and petrochemicals products for everyday items. BP employs 74,500 people and operates in more than 72 countries worldwide. Business functions include: Upstream which finds, develops, produces and transports oil and natural gas resources to market; Refining & Marketing takes responsibility for supplying, trading, refining, transporting and marketing BPs products. Alternative Energy is producing energy in new ways - everything from advanced biofuels and wind projects to innovative solar and new technology that captures, and stores carbon dioxide released by traditional fossil fuels. Corporate Functions form the backbone of the company and make key decisions about the group, its strategy, and plans. Integrated Supply and Trading (IST) makes the most of BP's wide-ranging assets - moving tankers of oil, gas and refined petroleum around the world through a series of complex supply chains. The company reported 2017 sales and operating revenues of \$240 billion.

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Company **The Dow Chemical Company,**
USA HQ: 2030 Dow Center, Midland, Michigan 48674, US

USA: +1 989 636 1000
UK: +44 0 203 139 4000

www.dow.com

Key Contacts For further information about the MBA programs, please email genmgmt@dow.com. Following the merger of Dow and DuPont the new company, DowDuPont has the intent to separate into three independent, publicly traded companies in Agriculture, Materials Science and Specialty Products. Whilst in the process of starting up the independent companies, hiring will continue to be aligned to the heritage companies.

How to Apply Dow has four programs for MBAs: MBA - Finance Leadership Development Program, MBA - General Management Program, MBA - Sustainability Leadership Program and MBA - Treasury Leadership Development Program – go to [Development Programs](#). They also run a [General Management MBA Program](#) for current students, which aims to create an accelerated path to senior leadership for a few exceptional people who can bring new ideas and insights to the opportunities and challenges facing Dow, as well as create a pipeline of future executive leaders for the company. The company is preferably looking for MBAs with 5-7 years of work experience at an operating company.

International Opportunities The MBA programs are mainly available in North America although they involve extensive international travel and Dow has recruiting events in Europe, Latin America, the Middle East and Africa. Go to [Recruiting Events](#) for more information.

Key Dates Go to [Search Job Openings](#) for the latest dates and links to obtain full details and make an online application.

Additional Information Dow combines the power of science and technology to passionately innovate what is essential to human progress. The Company is driving innovations that extract value from material, polymer, chemical and biological science to help address many of the world's most challenging problems, such as the need for fresh food, safer and more sustainable transportation, clean water, energy efficiency, more durable infrastructure, and increasing agricultural productivity. Dow's integrated, market-driven portfolio delivers a broad range of technology-based products and solutions in high-growth sectors such as packaging, infrastructure, transportation, consumer care, electronics, and agriculture. Dow and DuPont merged in August 2017 to become DowDuPont Inc. DowDuPont is a company with net sales of \$62 billion (FY2017) and leadership positions in three global divisions: Agriculture, Materials Science and Specialty Products. The company, which combines the complementary portfolios, resources and capabilities of Dow and DuPont, intends to pursue separation into three independent publicly traded companies within 18 months of the close of the merger, subject to Board approval. Each company will have its own clear focus, scale advantages, and an enhanced ability to deliver superior solutions and choices to customers.

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Company **Emerson**

8000 West Florissant Avenue, St. Louis, Missouri, MO 63136, US
+1 314 553 2000

www.emerson.com

Key Contacts

Patricia 'Teesha' Hernandez, Director of Organizational Development or Jennifer Miller, US Manager, University Talent Acquisition
Europe - Email: MBA.Europe@emerson.com.

How to Apply

Emerson interviews more than 400 MBA candidates and recent MBA degree recipients every year in the United States for the [US full-time MBA Programme](#). Full-time positions are offered to MBA graduates who have at least three years of prior work experience and have received their MBA within the past three years. Participation in Emerson's MBA Leadership Program puts these people on a fast track to leadership positions within the company. Emerson offers 35 to 40 full-time positions annually.

Forty to fifty paid summer internships for MBAs are offered each year to high-potential individuals currently enrolled in MBA programs at top-ranking universities. MBAs will gain hands-on experience while working with some of the most talented leaders in the industry. Internships are typically offered in marketing, operations, supply chain, strategy, human resources, business development as well as other functional areas.

The [Europe Rotational MBA Program](#) is set-up for a 24-30 month period and its aim is to provide MBA graduates with challenging assignments that have a high degree of responsibility and visibility throughout the European business. Besides an individualized career path, members of this program are also assigned mentors and participate in a program designed to grow their leadership potential.

All applications should be made online or through the career centre of your business school. Questions can be emailed to MBA.Europe@emerson.com

International Opportunities

US and Europe.

Key Dates

Interested applicants should monitor the [MBA Recruitment Schedule \(USA\)](#).

Additional Information

Emerson brings technology and engineering together to provide innovative solutions. Through the company's core business platforms, [Automation Solutions](#) and [Commercial & Residential Solutions](#), Emerson's 110,000 employees are focusing their efforts on the most complex and critical challenges facing the world in the process, industrial, commercial and residential markets. With manufacturing in 141 locations worldwide and sales of \$15.3 billion in FY2017, Emerson is number 128 on the 2016 FORTUNE 500 list of America's largest corporations.

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Company **Fidelity Worldwide Investment**

Fidelity International, Oakhill House, 130 Tonbridge Road, Hildenborough, Tonbridge, Kent TN11 9DZ, UK
+44 (0) 1732 361144

www.fidelity.co.uk

Key Contacts The dedicated email address for MBA applicants/enquiries is mba.recruitment@uk.fid-intl.com

How to Apply Interested applicants should go to Fidelity's dedicated recruitment website at [Fidelity Recruitment](#). Here, they should select their locations or preferred working region to access the homepage most appropriate to them.

For the UK and Ireland, opportunities are available for MBAs as an Equity Research Analyst. Go to [MBA](#) and follow the links for full information. Each year, a limited number of summer internships are also available where successful candidates can learn from the best investment professionals in the world. Internships can lead to a full-time position with Fidelity once participants have completed their MBA. See [Internships](#). Typical career paths for an MBA within Fidelity are to develop into a Portfolio Manager or become a Career Sector Analyst.

For European MBAs, candidates start work in London and therefore recruitment of MBAs is undertaken by the company's Cannon Street office. Interested applicants should go to [Fidelity Recruitment](#) and select 'UK and Ireland' for information and to apply. For candidates who are still at Business School undertaking their MBA, it is more than likely that they will need to access Fidelity job opportunities through their designated careers services. On-campus interviews may vary from Business School to Business School and may also vary across the Fidelity locations - London, Boston, Hong Kong, India, and Tokyo.

International Opportunities MBA opportunities are available in the UK, Hong Kong, Australia, Japan, Korea, Singapore, India, and China.

Key Dates Monitor [MBA Programmes](#) for the next round of recruitment and to make an online application.

Additional Information Fidelity International is an international provider of financial services and investment resources that help individuals and institutions meet their financial objectives. Once known primarily as a mutual fund company, Fidelity has adapted and evolved over the years to meet the changing needs of its customers. Fidelity's 6,500 employees work in offices in 24 countries across the UK and Continental Europe, India, Africa, Asia-Pacific, the Middle East, and South America. The company invests US\$279 billion (as at 30th September 2017) globally on behalf of clients in Asia-Pacific, Europe, the Middle East, and South America. Graduates voted Fidelity the 3rd 'Best Graduate Employer (Banking and Finance)' in 2016's TheJobCrowd awards.

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Company **IFC (International Finance Corporation)**
International Finance Corporation, 2121 Pennsylvania Avenue, NW Washington, DC 20433, US
+1 (202) 473-1000

<http://www.ifc.org/>

Key Contacts Applications can be made online – see the [Careers section](#) for full details.

How to Apply The [IFC Young Professionals Program](#) is the successor to the previous GTT Program. It is a 3-year rotational program for MBA, JD or Masters Graduates. IFC YPP offers an opportunity to launch a global career as an investment professional helping to build the private sector in developing countries. Participants join as Associate Investment Officers or Investment Officers, depending on the level of experience – responsible for identifying, structuring, closing and monitoring IFC’s loans and investments – and build their expertise through assignments in different countries. IFC Young Professionals join IFC in September of each year. Upon joining IFC, participants spend 4-6 weeks in Washington before they are then enrolled in a 4–5-week residential Investment & Credit training course, where they learn IFC’s investment process, investment and credit culture, and undertake other professional training. Upon completion of the induction programs and training course, participants report back to their home duty stations and immediately begin working directly with project teams and clients sourcing, executing and monitoring investment transactions.

The IFC also runs a paid [Summer Internship Program](#) for candidates in the first or second-to-last year of an MBA or similar graduate program. Summer interns are hired each year for a minimum period of four weeks between May and September to work on discrete projects in Washington, DC or in one of IFC’s country or regional offices. Follow the links for details of the full criteria.

International Opportunities The IFC YPP is primarily based in Washington DC but candidates can then be relocated to one of the IFCs international offices. IFC hires investment officers directly into its country and regional offices on a year-round basis. Such positions are advertised on the website under [Current Opportunities](#). Interested and qualified applicants to the YP Program may also be referred for these positions.

Key Dates [Applications](#) for the IFC Young Professionals Program are closed, interested applicants are advised to check back in August 2018 for details of the 2019 programme. The 2018 Summer Internship Program has now closed.

Additional Information IFC, a member of the World Bank Group, is the largest global development institution focused exclusively on the private sector in developing countries. Established in 1956, IFC is the largest multilateral source of loan and equity financing for private sector projects in the developing world. It promotes sustainable private sector development primarily by financing private sector projects and companies located in the developing world, helping private companies in the developing world mobilize financing in international financial markets and providing advice and technical assistance to businesses and governments. Holding a \$90 billion portfolio touching almost every major industry, the company now reach millions of people in more than 120 countries.

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