

# Guide to MBA Recruitment in the **Top 100 IT Companies**

## EXAMPLE ENTRIES



Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

### COMMUNICATIONS EQUIPMENT

[Cisco Systems](#)  
[Ericsson](#)  
[Harris](#)  
[KDDI](#)  
[L-3 Communications](#)  
[Motorola](#)  
[Nokia Group](#)  
[Qualcomm](#)  
[Sagemcom](#)  
[UT Starcomm](#)

### COMPUTERS & PERIPHERALS

[Acer](#)  
[Apple Inc](#)  
[Arrow Electronics](#)  
[Agilent Technologies](#)  
[Au Optronics](#)  
[BenQ](#)  
[Canon](#)  
[Casio](#)  
[Chimei Innolux Corporation](#)  
[Compal Electronics](#)  
[Dell Inc.](#)  
[Fujitsu](#)  
[Hewlett Packard](#)  
[Hitachi](#)  
[Hon Hai Precision](#)  
[Jabil Circuit](#)  
[Lenovo](#)  
[Lexar Media](#)  
[Lexmark International](#)  
[LG Electronics](#)  
[NEC](#)  
[Quanta Computer](#)  
[Samsung Electronics](#)  
[SanDisk](#)  
[Sharp](#)  
[Seagate](#)  
[Toshiba](#)  
[TPV Technology](#)  
[Western Digital](#)

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[TD AMERITRADE Holdings](#)  
[eBay](#)  
[Google](#)  
[Orange](#)  
[Softbank](#)  
[Yahoo](#)

### SEMI-CONDUCTORS

[Advanced Micro Devices](#)  
[Advanced Semiconductor Engineering](#)  
[Advantest](#)  
[Amphenol](#)  
[Analog Devices](#)  
[Flextronics](#)  
[Intel](#)  
[MediaTek](#)  
[NovaTek](#)  
[Texas Instruments](#)  
[United Microelectronics](#)

### SERVICES

[Accenture](#)  
[Amazon.com Inc.](#)  
[Applied Materials Inc.](#)  
[Automatic Data Processing](#)  
[Cognizant Technology](#)  
[CA Technologies](#)  
[IBM](#)  
[Infosys Technologies](#)  
[SAIC](#)  
[Sungard](#)  
[Unisys](#)  
[Wipro Technologies](#)

### SOFTWARE

[Activision Blizzard](#)  
[Adobe Systems](#)  
[Amdocs](#)  
[Autodesk](#)  
[CSC](#)  
[Electronic Arts](#)  
[Intuit](#)  
[McAfee](#)  
[Microsoft Corporation](#)  
[Oracle](#)  
[Symantec Corporation](#)

### TELECOMMUNICATIONS

[AT & T Inc.](#)  
[Alcatel-Lucent](#)  
[Aronson Security Group](#)  
[BT Group plc](#)  
[China Mobile Ltd](#)  
[EMC](#)  
[Telefónica O2 Europe plc](#)  
[Mobile Telesystems](#)  
[Nextel Communications](#)  
[NII Holdings](#)  
[NTT DoCoMo](#)  
[Sanmina-SCL](#)  
[WIND Hellas Telecomm](#)  
[Tele2 AB](#)  
[Telefonica](#)  
[TeliaSonera AB](#)  
[Verizon Communications](#)  
[Xerox](#)



**Company** **Cisco Systems, Inc.**  
170 West Tasman Drive, San Jose, CA 95134, U.S.A.  
+ 1 408 526 4000 (USA)

[www.cisco.com](http://www.cisco.com)

**Key Contacts** Kathleen Williams, University Relations HR Manager, email: [kwilliams@cisco.com](mailto:kwilliams@cisco.com) or tel: +1 919 412 6528

**How to Apply** Cisco offers two [fulltime rotational programs](#) for MBAs in US. [HR Leadership Program](#) – It is a three-year accelerated program. Candidates are expected to have excellent academic credentials with proven comprehension of business fundamentals, including finance, marketing, operations and strategy. Requires a bachelor's degree, pursuing/finishing MBA. [MBA Leadership Development Program](#) – It is a two-year rotational program. Candidates are required to have a bachelor's degree, pursuing/finishing MBA with a concentration in Marketing and two years of relevant work experience.

The best way to apply is to [Search All the Jobs](#). Candidates must have a valid work permit. Apply online.  
An alternative way to apply is to go to register profile online, visit [Join Our Talent Network](#).  
For global job searches, go to [Professional Careers](#).

**Key Dates** For recruitment events, visit [Find a Campus Event Near You](#).

**International Opportunities** [Graduate Jobs and Internships](#) opportunities are available worldwide.

**Additional information** Cisco Systems was founded in 1984 by a group of computer scientists from Stanford University. Cisco pioneered the development of Internet Protocol-based networking technologies. This tradition continues with the development of routing, switching, and other network-based technologies such as application networking services, collaboration, home networking, security, storage and networking, TelePresence systems, unified communications, unified computing, video systems, and wireless. Cisco and their partners sell Cisco hardware, software, and services to businesses of all sizes, governments, service providers, and consumers. As of Q2 2015, Cisco had 70,112 employees worldwide. In FY 2015, the company generate revenue of US\$49.2 billion (increase of 4% year over year).

[Return to index page](#)

**Company** **Dell Computers**

HQ: 1 Dell Way, Round Rock, Austin, TX 78682, U.S.A.

HQ: +1 512 338 4400

[www.dell.com](http://www.dell.com)

**Key Contacts**

Mr Shawn Maurice, Executive Director HR, Commercial Human Resources, based in US, email: [shawn\\_maurice@dell.com](mailto:shawn_maurice@dell.com) or tel: +1 512 728 7437

**How to Apply**

Dell offers [Three Fulltime Development programmes](#) (One specially for recent MBAs and two other for Graduates): [Operations and Client Solutions](#) is a 12-month onboarding experience for new graduate hires across Operations and Client Solutions. [HR Rotation Program](#) a 3 one-year rotation program for Masters in Human Resources graduates and available in the US only. For enquiries, contact Mr Shawn Maurice, email: [shawn\\_maurice@dell.com](mailto:shawn_maurice@dell.com). [Marketing Development Program](#) is for recent MBA Marketing graduates and is available in US only. Duration of the program is from 9-12 months. For enquiries, email: [global\\_marketing\\_talent@dell.com](mailto:global_marketing_talent@dell.com)

Dell also offers [five MBA Internship programmes](#): [Finance Intern Program](#) is for select undergraduate and Finance MBA students and in US only. It's an 11-week programme over the summer. For enquiries, email: [dell\\_fdp@dell.com](mailto:dell_fdp@dell.com). [Global Operations Internship](#) is for MBA candidates from select universities. Location is in US and duration is from ten to twelve weeks over the summer. [Global Sales Operations Internship](#) is for MBA candidates and undergraduates from select universities. Location is in US and India. Duration is from eleven weeks over the summer. [Global Services and Deployment MBA Interns](#) is for MBA candidates from selected universities only. The program is only available in US and lasts for 10 -12 weeks over the summer. [Marketing MBA Internship Program](#) is for MBA candidates from selected universities. Program is only available in US and lasts for 10 -12 weeks over the summer. For enquiries, email: [global\\_marketing\\_talent@dell.com](mailto:global_marketing_talent@dell.com)

To apply, visit [Applying for a Job](#) to run a job search. Interested candidates are encouraged to connect with the recruitment team via social networks - [Twitter](#); [Facebook](#); [LinkedIn](#).

Interested candidates are encouraged to [Join Our Talent Community](#).

**Key Dates**

Applications are accepted throughout the year. For recruitment events, visit [Events](#).

**International Opportunities**

MBA opportunities are available worldwide. International candidates who require visa sponsorship are welcomed to apply for the MBA development programmes.

**Additional information**

Headquartered in Austin, Texas, Dell is a global provider of products and services required for customers worldwide to build their information technology and Internet infrastructures. Dell was founded in 1984 by Michael Dell, the longest-tenured executive to lead a company in the computer industry. The company is based on a simple concept – selling computer systems directly to customers. The company has the largest ecommerce website for commercial technology products in the world and generated \$10 billion in revenue via Dell.com to customers in 160 countries. On September 12, 2013, Dell stockholders approved the proposal in which Michael Dell, Dell's Founder, Chairman and CEO, will acquire Dell in partnership with global technology investment firm Silver Lake Partners. The merger transaction closed on October 29, 2013, and the company has commenced the process to delist its common shares from the NASDAQ Stock Market.

[Return to index page](#)