

# Guide to MBA Recruitment in the Top 100 Companies in the Gulf States

## EXAMPLE ENTRIES



Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

**Bahrain**

[Ahli United Bank \(AUB\)](#)  
[Al Baraka Banking Group](#)  
[Aluminium Bahrain \(Alba\)](#)  
[Arab Banking Corporation \(ABC\)](#)  
[Batelco \(Bahrain Telecommunications Company\)](#)  
[BBK](#)  
[Inovent](#)  
[Investcorp Bank](#)  
[Nass Group](#)  
[National Bank of Bahrain \(NBB\)](#)  
[United Gulf Bank \(UGB\)](#)

**Kuwait**

[Al Ghanim Industries](#)  
[Gulf Bank](#)  
[Kuwait Airways](#)  
[Kuwait Energy](#)  
[Kuwait Finance House](#)  
[Kuwait Investment Authority \(KIA\)](#)  
[Kuwait Petroleum Corporation \(KPC\)](#)  
[Kuwait Projects \(KIPCO\)](#)

**Kuwait (contd)**

[M.H. Alshaya](#)  
[National Bank of Kuwait \(NBK\)](#)  
[Sultan Center \(The\)](#)  
[United Arab Shipping Company](#)  
[Zain - Mobile](#)  
[Telecommunications Co. \(formerly MTC\)](#)

**Oman**

[Ali & Abdul Karim Group \(AAKGC\)](#)  
[Abu Hatim Group](#)  
[Al Hassan Group of Companies](#)  
[Al Kamil Power Company](#)  
[Bank Muscat](#)  
[National Bank of Oman](#)  
[Omantel \(Oman Telecommunications\)](#)  
[Oman Oil Company](#)  
[Sarooj Construction Company](#)  
[Shanfari Group of Companies](#)

**Qatar**

[Aamal Co](#)  
[Al Khalij Commercial Bank](#)  
[Ahli Bank](#)  
[Barwa Real Estate](#)  
[Commercial Bank of Qatar](#)  
[Doha Bank](#)  
[Industries Qatar](#)  
[Masraf Al Rayan](#)  
[Ooredoo](#)  
[Qatar Airways](#)  
[Qatar Electricity & Water Co](#)  
[Qatar Fuel](#)  
[Qatar Gas Transport Co](#)  
[Qatar Insurance Company](#)  
[Qatar International Islamic Bank](#)  
[Qatar National Bank](#)  
[United Development Company](#)  
[Vodafone Qatar](#)

**Saudi Arabia**

[Alinma Bank](#)  
[Almarai](#)  
[Al Rajhi Banki](#)  
[Arab National Bank \(ANB\)](#)  
[Banque Saudi Fransi](#)  
[Dar Al Arkan Real Estate](#)

**Saudi Arabia (contd)**

[Etihad Etisalat Company \(Mobily\)](#)  
[Kingdom Holding Company](#)  
[National Commercial Bank](#)  
[National Industrialization Co \(TASNEE\)](#)  
[Rabigh Refining & Petrochemical Company](#)  
[Riyad Bank](#)  
[Samba Financial Group](#)  
[Saudi Arabian Fertilizers \(SAFICO\)](#)  
[Saudi Arabian Mining Co \(Ma'aden\)](#)  
[Saudi Basic Industries Corp \(SABIC\)](#)  
[Saudi British Bank](#)  
[Saudi Cement Co](#)  
[Saudi Electricity Co \(SEC\)](#)  
[Saudi Hollandi Bank](#)  
[Saudi Industrial Investment Group](#)  
[Saudi Kayan Petrochemical Company](#)  
[Saudi Telecom Co](#)  
[Savola Group](#)  
[Yanbu National Petroleum Company \(Yansib\)](#)

**UAE**

[Abu Dhabi Commercial Bank](#)  
[Air Arabia](#)  
[Al Sagr National Insurance Company](#)  
[Arabtec](#)  
[Aramex](#)  
[Commercial Bank of Dubai](#)  
[Deyaar Development](#)  
[DP World Limited](#)  
[Drake & Scull International \(DSI\)](#)  
[Dubai Financial Market Company \(DFM\)](#)  
[Dubai Investments](#)  
[Emaar Properties](#)  
[Emirates Airlines](#)  
[Emirates Integrated Telecommunications \(Du\)](#)  
[Emirates NBD Bank](#)  
[Emirates Telecommunications Corporation \(ETISALAT\)](#)  
[Etihad Airways](#)  
[First Gulf Bank](#)  
[Mashreqbank](#)  
[National Bank of Abu Dhabi](#)  
[National Cement Company](#)

**Company** **Al Ghanim Industries**

Airport Road (55) at Highway 80 Opposite Kaifan Central Shuwaikh, Kuwait 13003.  
Te: +965 2484 3988

[www.alghanim.com](http://www.alghanim.com)

**Key contacts**

Al Ghanim Industries have a large team of recruiters and information on [How to Apply](#) can be found online with useful hints and tips.  
George Lambros is the Chief Human Resources Officer.  
Nishant Jha, HR Business Partner. Email: [recruitment@alghanim.com](mailto:recruitment@alghanim.com)

**How to Apply**

Visit the [Careers](#) website. Al Ghanim Industries have a strong focus and process for the attraction and development of talent which will be of interest to MBAs – go to [Talent Development](#) for full details. A list of current vacancies can be viewed using the [Job Search](#). Many open positions require or prefer an MBA qualification. MBA graduates with limited experience may wish to explore [Campus and Student programmes](#) as an alternative way into the company.

**International Opportunities**

Al Ghanim Industries are present in the Middle East, India and Turkey, with operations currently extending to Eastern Europe, Africa, East and Southeast Asia. With 30 businesses employing close to 61 different nationalities, they have a multi-cultural workforce which benefits from a working environment based on international best practices and business philosophies. Al Ghanim Industries are passionate about nurturing local talent – go to [Kuwaitization](#) for more information.

**Key Dates**

Subject to individual vacancy.

**Additional Information**

Alghanim Industries is one of the largest, privately owned companies in the Gulf region. A multi-national company in outlook with operations in 40 countries, Alghanim Industries is a multi-billion dollar conglomerate with more than 30 businesses. The company has been recognized as one of the Best Employers in the Middle East and one of Asia's Best Employer Brands, as well as having the Best Corporate Governance in Kuwait. They operate in the following sectors: manufacturing of industrial products, specializing in insulation products and steel solutions; engineering - commercial and residential (home automation, air-conditioning and elevators, building management and electro-mechanical solutions); automotive sales and services; retailing in consumer electronics, home furnishings, children's furniture, bathroom fixtures and accessories; fast moving consumable goods - wholesale and distribution; food and beverage; oil and gas; shipping and transportation services; consumer credit; insurance ; office automation; advertising and media; talent development; travel and tourism. They deal with over 300 global brands and agencies and employ over 14,000 employees from across 64 nationalities.

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## Individual Company Profile

**Company** **Qatar Gas Transport Co**

P.O. Box 22666, Doha, Qatar.  
Tel: +974 4473 6000

[www.qatargas.com](http://www.qatargas.com)

**Key contacts**

Anna Dean, Head of Recruitment  
Kamila Ciereszynska, Recruitment Supervisor  
Tel: +974 4452 3735 [recruitment@qatargas.com.qa](mailto:recruitment@qatargas.com.qa) CVs should be sent to [4CVsHayyakum@qatargas.com.qa](mailto:4CVsHayyakum@qatargas.com.qa)

**How to Apply**

Although not specifically aimed at MBAs, the Qatargas [Summer Internship Program](#) provides valuable opportunities for high school and university Qatari national students in the State of Qatar to gain the experience of a real working environment at the company's locations, during the course of their study. The disciplines covered by internships include: Administration, audit, commercial and shipping, legal, finance, engineering. To apply, email: [internships@qatargas.com.qa](mailto:internships@qatargas.com.qa). Or [apply online](#).

Qatar Gas also have a planned process to support the development of future leaders in Qatargas, whether this is in a technical field, such as finance, or engineering or in broader general leadership roles such as department managers and chief operating Officers. As graduates reach the end of their Individual Development Programs (IDP), depending on performance, career goals and personal preference, they are assisted with creating a development plan to support their career planning for future leadership roles. Go to [CPD](#) for more information.

**International Opportunities**

None.

**Key Dates**

The internships may take place in the fall, spring and summer semesters. Applications can be accepted well in advance, and expressions of interest are welcome at any stage.

**Additional Information**

Qatargas is the world's largest liquefied natural gas (LNG) company. It annually produces and supplies the globe with 42 million metric tons of LNG from across its four ventures (Qatargas 1, Qatargas 2, Qatargas3, and Qatargas 4). It is headquartered in Doha, Qatar, and maintains its upstream assets in Ras Laffan, Qatar. Natural gas is supplied to Qatargas's LNG trains from Qatar's massive North Field, by far the world's largest non-associated gas field. Together with RasGas, it reached a record LNG production of 77 million tones per annum.

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**Company** **Banque Saudi Fransi**  
Ma'ather Road, P.O. Box 56006, Riyadh 11554, Saudi Arabia.  
Tel: +966 11 289 9999

[www.alfransi.com.sa](http://www.alfransi.com.sa)

**Key contacts** Muneer Khayat, Head of Human Resources  
Abdullah Alabbad, Senior Talent Management Manager  
Mohammed Mufti, Deputy Recruitment Manager

**How to Apply** Banque Saudi Fransi has a [careers portal](#). From here interested individuals can view details for professionals, graduates, alumni and direct entry positions.

MBA's may be interested in the [Banker Associate Programme](#). The Program puts Bachelor and Master's graduates on the fast track to success in a high-performance and supportive environment. Applicants undergo a process of a formal induction, formal training, rotations, international assignments and finally job placements.

MBA's with limited work experience may be interested in the [graduate Executive Associate programme](#). The Bank recruits 15-20 top Saudi graduates each year. The recruitment and selection criteria are rigorous, involving not only interviews, but cognitive reasoning tests, personality profiling and group assessment centres. Successful candidates are given extensive academic and practical training within a structured framework.

**International Opportunities** Mainly based in Saudi Arabia.

**Key Dates** Monitor the dates at graduate programmes for the latest deadlines.

**Additional Information** Banque Saudi Fransi is a full service commercial bank serving the local and international banking needs of its clients. It is a leading provider of comprehensive financial services and products in the Kingdom of Saudi Arabia and other markets. The Bank is affiliated with *Credit Agricole Corporate and Investment Bank* that holds an equity interest of 31.1%. Credit Agricole CIB is a fully-fledged member of the Cr dit Agricole Group, the second largest bank in France, and seventh amongst banks of the Euroland by total equity. As of 31st December 2014 the number of employees reached 2783. The bank recorded a net income of SR 3,516 Million .The earnings per share establish at SR 2.92 for the full year 2014.

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