

## EXAMPLE ENTRIES October 2017



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Company Name	Programme News	Deadline Date
<a href="#">WEG (Brasil)</a>	Internships Admin Talent Program	End October 2017 Ongoing.
<a href="#">Embraer (Brasil)</a>	Graduate Trainee Programs	Late 2017- early 2018
<a href="#">Modasa (Peru)</a>	Business Admin Internships	*
<a href="#">AmBev (Brasil)</a>	Global MBA Program	ASAP
<a href="#">Arcor (Brasil)</a>	Graduate Internships	January to July 2018
<a href="#">BRF (Brasil)</a>	Supervisor Trainee Program	*
<a href="#">Cargill (Brasil)</a>	Trainee Program	30 <sup>th</sup> October 2017
<a href="#">Cerveceria Nacional (Ecuador)</a>	Global MBA Program Management Trainee Program Business Talent Program	*
<a href="#">Lojas Renner (Brasil)</a>	Trainee Program	*
<a href="#">Nestle (Brasil)</a>	Graduate Trainee Program	From 2 <sup>nd</sup> Semester 2018
<a href="#">Unilever</a>	Global MBA Program	Ongoing
<a href="#">Vale (Brasil)</a>	Internships and Young Apprentice Program	*
<a href="#">Ipiranga (Brasil)</a>	Internships	Ongoing
<a href="#">Pan American Energy (Argentina)</a>	Young Professionals Program	*
<a href="#">Raizen (Brasil)</a>	Internship and Young Executives Program	*
<a href="#">YPF (Argentina)</a>	Young Professionals Program	Ongoing
<a href="#">Cemig (Brasil)</a>	Internships	April 2018

\* *Deadline date not available at the time of publication. Please monitor links to company websites for the latest on deadline dates.*

**Company** **BTG Pactual**  
Av. Brigadeiro Faria Lima 3477, 14º Andar, Itaim Bibi, São Paulo, 04538-133 Brazil  
  
+ 55 11 33832000  
  
[www.btgpactual.com](http://www.btgpactual.com)

**Key contacts** Felipe Regis da Costa Oliveira HR Associate Director. For the Summer MBA program email [summer.program@btgpactual.com](mailto:summer.program@btgpactual.com)

**How to Apply** The main [careers](#) page at BTG Pactual gives information about what the company offers. MBAs will be interested in the [MBA Summer Internship Program](#). This 10-12-week program is based in Sao Paulo and may well lead to a permanent full-time position. Interested candidates should send their resume and any relevant materials to [summer.program@btgpactual.com](mailto:summer.program@btgpactual.com).

The company also runs a 1-year [Trainee Program](#), which aims to hire young talent capable of forming the future generation of Bank leaders. The company is seeking Brazilians and foreigners who graduated with a degree in Business Administration, Accounting, Economics, Mathematics, Engineering or Sciences and technology, note that candidates must be fluent in both Portuguese and English.

The Portuguese [careers page](#) gives further details of how graduates are recruited; including the latest internship programmes, Summer 2018 Internships, and graduate recruitment. Applicants can view current [job opportunities](#) as well as make speculative applications by [uploading their CV](#). The BTG Pactual site is available in English, Portuguese and Spanish.

**International Opportunities** BTG Pactual has [offices worldwide](#) including the USA. International vacancies can be viewed on the [job offers](#) page.

**Key Dates** The application process typically opens in August then runs until the 30<sup>th</sup> September with a programme start date of December. Interested applicants should apply via the [online CV uploader](#) as soon as possible.

**Additional Information** BTG Pactual is an investment bank, asset manager and wealth manager with a dominant franchise in Latin America. The company is present in Brazil, Chile, Peru, Colombia, the United States, the United Kingdom and China, as a result, they are able to offer clients business opportunities in many regions. For Q3 2017 BTG Pactual had total assets valued at 85,266,661 (000s reais).

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**Company** **Deloitte Brasil**  
**Brasil address:** Rua Alexandre Dumas, 1.981, São Paulo, 04719030, Brasil  
**Global HQ:** 1633 Broadway, New York, NY, 10019-6754, USA

USA +1 212 489 1600 Brazil +55 (11) 5186-6686

[https://www.deloitte.com/view/pt\\_BR/br/index.htm](https://www.deloitte.com/view/pt_BR/br/index.htm)

**Key contacts** Any queries may be directed to: [comunicacao@deloitte.com](mailto:comunicacao@deloitte.com)  
 HR Team São Paulo- +55 (11) 5186-1000

**How to Apply** Deloitte Brasil does not have an MBA specific programme in operation, but it does run a talent program aimed at talented, recent graduates that may be of interest to MBAs with less work experience. The [Programa Novos Talentos](#) (New Talent Programme) is aimed at students in their last year or recent graduates and has a vast array of positions all across the country and in every facet of the company's operations, interested candidates should visit the website to see where they fit in. See 'Key dates' for information on how to apply.

[Experienced professionals](#) can view and apply for all current [job offers](#) online.

**International Opportunities** Deloitte is present in over 150 countries so international opportunities are vast; applicants should visit the [Deloitte Global Site](#) and select the region and country of interest. A global [job search](#) can also be found online, it is possible to enter 'MBA' into the keywords criteria to bring up a list of worldwide opportunities where an MBA is preferred/required. Less experienced MBAs may also be interested in the [Global Internship Programme](#) (available in Brazil).

**Key Dates** Applications to the [Programa Novos Talentos](#) should be made online.

**Additional Information** Deloitte is the largest professional services network in the world by revenue and by the number of professionals. Deloitte provides audit, tax, consulting, enterprise risk and financial advisory services with more than 240,000 professionals in over 150 countries. In 2015 it earned a record \$35.2 billion USD in revenues. Deloitte Brasil was established in Rio de Janeiro in 1911 to audit the British railway companies operating in Brazil at the time. Since then Deloitte has spread through the country and now has more than 12 offices and 5,500 employees in Brazil. Their work is aimed at improving the operations, strategies and business practices of companies in Brazil and worldwide.

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**Company****Tenaris**

Av. Leandro N. Alem 1067, 27th floor, Buenos Aires, C1001AAT. Argentina

Tel: + 54 11 4018 2100

<http://www.tenaris.com>

**Key contacts**

All applications should be made via the T-Jobs portal.

**How to Apply**

Visit [Careers](#). Although there is no MBA-specific program in operation the company does run a scheme aimed at students/graduates. The [Global Trainee Program](#) is the strategic development tool that aims to build up promising professionals with a strong industrial background and with potential to become the future Tenaris leaders. This program may be of interest to MBA students, still with a year of their course to go, full information on [how the program is structured](#) can be found online. The company also runs the [Tenaris University](#); information about which can be found on the website. Tenaris' [Internship program](#) may be of interest to MBA students, the program is a great learning experience for students completing their professional studies. This program is designed to give students real work experience by offering challenging assignments in different areas, in a people-oriented culture that values individual initiative. The full and part-time summer internships are held during the summer months in many countries where Tenaris operates.

Tenaris shares a common job search portal with fellow Argentinean companies within the Techint Group. The [TechintCareers website](#) includes a [job search](#) and details of their [Young Professionals programme](#) that runs across all the subsidiary companies.

**International Opportunities**

Tenaris has opportunities in many different countries around the world, applicants can find information by visiting their dedicated sites and selecting their region of interest from the 'Local Views' drop-down menu on the home page.

**Key Dates**

Applications for the graduate and internship programmes are taken year-round. Applicants should visit the [TechintCareers website](#) for offers and more details.

**Additional Information**

For more than 50 years Tenaris has been an important player in the oil and gas market in Argentina starting with the opening of the Siderar production centre in Campana in 1954. The company is a leading supplier of tubes and related services for the world's energy industry and certain other industrial applications. Its mission is to deliver value to its customers through product development, manufacturing excellence, and supply chain management. Tenaris employees around the world are committed to continuous improvement by sharing knowledge across a single global organization. Customers include most of the world's leading oil & gas companies as well as engineering companies engaged in constructing oil & gas gathering, transportation and processing facilities. Tenaris' principal products include casing, tubing, line pipe, and mechanical and structural pipes. In 2016, the company achieved \$4.3 billion net sales and had 19,076 employees.

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**Company Falabella**

Calle Rosas 1665, 8340236, Santiago, Chile

+56 2 3802000

<http://www.falabella.com/>

**Key contacts** Cristián Carvajal Vera. Manager HR and CSR. All applications and initial contact should be made online.

**How to Apply** Visit [Work with Us](#). The company does not have any talent programs in operation.

Experienced applicants can [register their CV](#) online to apply speculatively or [view current offers](#) (Ofertas Laborales) and apply by following the link on the offer post. Registered CVs will be kept on file and looked to when new positions become available so appropriate offers will be sent to individuals with a specific skill set.

**International Opportunities** Falabella is present in four countries in South America so international opportunities do exist. Falabella also has subsidiaries and brands in various countries ([Peru](#), [Colombia](#), [Argentina](#)) each of which may have their own opportunities, interested candidates can go to [Our Brands](#) for more information

**Key Dates** N/A

**Additional Information** With 65,000 employees, Falabella is a Chile-based holding company principally engaged in the retail sector. The Company's main activities include the distribution and sale of household appliances, electronics, furniture, home accessories, sport articles, toys, footwear, fashion and beauty products. In addition, the Company is active in the financial, insurance and real estate sectors. Through its subsidiaries and affiliates, the Company operates a network of department stores, home centers, supermarkets and shopping centers established in Chile, Argentina, Peru and Colombia. In the 12 months prior to September 2017, the company generated a gross profit of US\$ 5,027 million.

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**Company****Unilever Brasil**

Av.Pres.Juscelino Kubitschek 1309 13 Andar, Sao Paulo, São Paulo, 04543-011, Brazil

+ 55 11 3568 8000

<http://www.unilever.com.br/>

**Key contacts**

Fernando Rodrigueiro - HR Director.

Luciana Paganato - VP HR

Joana Rudiger Talent Manager +55 11 3639 9749

**How to Apply**

Visit [Carreiras](#). Globally, MBAs with 3+ years' experience will be interested in the [Global MBA recruitment channel](#). Unilever Brasil also offers a [Graduate Trainee Program](#) to talented recent graduates, under-grad and Masters. The program aims to identify and develop the most talented individuals to join the company's team permanently in the future; positions are available in all areas of the company. More information on the [application process](#) can be found online. There are also [Internships](#) offered in various areas of the company, which may be of interest to MBA students looking to gain experience.

Applicants can search job vacancies in Brazil by using the [Job Search](#) tool, it is possible to enter 'MBA' into the search criteria to give a list of positions where an MBA is preferred/required. Note the Unilever Brasil site is only in Portuguese, but the global site is in English.

**International Opportunities**

Unilever is present in many countries around the globe, see [Global Job Search](#), where it is possible to enter 'MBA' into the search criteria to give a list of positions where an MBA is preferred/required. It is also possible to view all graduate programs and internships by going to the [Unilever Global Careers site](#). Globally, Unilever operates a [Future Leaders programme](#) for graduates.

**Key Dates**

Internships are recruited between mid-September and mid-October and applications for the Trainee Program are sought within the month of November each year. Interested applicants should monitor the website for updates and apply as soon as possible. Applications to the [Global MBA Recruitment Channel](#) are advertised year-round and as positions become available; applicants should visit the [Job Search](#) page.

**Additional Information**

Unilever Brasil Ltda. manufactures and markets food, home, and personal care products. The company's products include tooth paste, soaps, detergents, deodorants, and ice cream. Its brands include Close-up, Sunlight Lux, Lever, Dove, Cornetto, Rinso, Omo, Knorr-cica, Arisco, and Lipton. The company was formerly known as Industrias Gessy Lever Ltda. The company is headquartered in Sao Paulo, Brazil. Unilever Brasil Ltda. operates as a subsidiary of Unilever NV.

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