

Guide to MBA Recruitment in the Top 100 MBA Recruiting Companies

EXAMPLE ENTRIES
September 2018



Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

A

[Abbott Laboratories](#)
[Accenture](#)
[Adobe](#)
[Ahold](#)
[Air Products](#)
[Amazon](#)
[American Express](#)
[Amgen](#)
[Anheuser-Busch InBev](#)
[Apple Inc.](#)
[AstraZeneca](#)
[A T Kearney](#)
[AT&T Inc.](#)
[Autodesk](#)

B

[Bank of America](#)
[Barclays Bank plc](#)
[BASF](#)
[Bertelsmann](#)
[Boston Consulting](#)
[BP](#)
[BT](#)

C

[Centrica](#)
[Charles River Associates](#)
[Chevron](#)
[Cigna](#)
[Cisco Systems](#)
[Citigroup](#)
[Colgate](#)
[Credit Suisse](#)

D

[Dell Technologies](#)
[Deutsche Bank](#)
[Diageo](#)
[DOW](#)
[DuPont](#)

E

[eBay Inc](#)
[Electronic Arts](#)
[Eli Lilly](#)
[Emerson](#)
[Ericsson](#)
[Exxon Mobil](#)

F

[Facebook](#)
[Fidelity](#)
[FIS](#)
[Ford Motor Company](#)

G

[General Electric](#)
[General Mills](#)
[GlaxoSmithKline](#)
[Goldman Sachs](#)
[Google](#)

H

[Honeywell](#)
[HSBC](#)

I

[3i](#)
[IBM](#)
[ICICI Bank](#)
[Infosys Limited](#)
[ING Group](#)
[Intel](#)
[International Finance Corporation](#)

J

[Johnson & Johnson](#)
[JP Morgan Chase](#)

L

[LEK Consulting](#)
[Lloyds Banking Group plc](#)

M

[Marakon Consulting](#)
[Mars & Co.](#)
[McKinsey & Co](#)
[Medtronic](#)
[Merck & Co](#)
[Microsoft](#)
[Morgan Stanley](#)

N

[Nike](#)
[Nokia](#)
[Nomura](#)
[Novartis](#)

O

[OC&C Strategy Consultants](#)
[Omnicom Group](#)

P

[PA Consulting Group](#)
[PepsiCo](#)
[PG&E](#)

R

[Raytheon Company](#)
[Reckitt Benckiser](#)
[Roland Berger](#)
[Rolls-Royce](#)
[Royal Bank of Scotland](#)

S

[Sony](#)
[Standard Chartered Bank](#)
[Strategic Decisions Group](#)
[Strategy&](#)

T

[Texas Instruments Inc.](#)
[Thomson Reuters](#)
[Tishman Speyer](#)
[Trammell Crow](#)

U

[UBS Group](#)
[Unilever](#)
[United Technologies](#)

V

[Vodafone](#)

W

[Walmart](#)
[Wells Fargo](#)
[Weyerhaeuser Corporation](#)
[Wipro Technologies](#)
[WPP](#)

Company Name	Programme News	Deadline Date
American Express	Management Trainee- Global Commercial Customer Analytics – Job ID 18009859 – India 2019 UK Credit and Fraud Risk MBA Summer Internship - ReqID: 18014478 – UK 2019 Marketing MBA Summer Internship - ReqID: 18014485- UK 2019 International Growth Strategy - Global Consumer Business MBA Summer Internship - ReqID: 18014484 – UK 2019 Finance MBA Summer Internship - ReqID: 18014481 – UK 2019 Strategic Planning Group MBA Summer Internship - ReqID: 18014457 – UK 2019 MBA Human Resources Summer Internship - Req ID: 18014456 – UK 2019 UK Customer Service and Business Strategy MBA Summer Internship - Req ID: 18014454 – UK Campus Graduate – 2019 Data Scientist/Analytics Manager/PM Summer Internships in Credit & Fraud Risk - ReqID: 18014402 – US Campus MBA - 2019 Human Resources Internship - ReqID: 18013482 – US Campus Graduate - 2019 Strategic Planning Group - Full-Time Senior Manager - Req ID: 18013490 – US Campus Graduate – 2019 Data Scientists/Analytics Managers/PM Full-Time Opportunities in Credit & Fraud Risk - ReqID: 18014490 – US 2019 Digital Product Management Summer Internship - ReqID: 18013956 – US Campus Graduate – 2019 Finance Summer Internship - Req ID: 18013489 – US Campus Graduate - 2019 Global Risk, Banking, & Compliance Summer Internship - Req ID: 18013481 – US Campus Graduate - 2019 Marketing Summer Internship - Req ID: 18013960 – US Campus Graduate – 2019 Strategic Planning Group Summer Internship - Req ID: 18013761 - US	* 18 th November 2018 18 th November 2018 18 th November 2018 18 th November 2018 18 th November 2018 18 th November 2018 18 th November 2018 Apply ASAP Apply ASAP Apply ASAP Apply ASAP Apply ASAP Apply ASAP Apply ASAP Apply ASAP Apply ASAP Apply ASAP
BP	Australia - Commercial, Product Scheduler, Future Leaders Programme – Job ID 92743BR Australia Retail- Category Lead, Future Leaders Programme – Job ID 92747BR Germany - Commercial, Supply Coordinator, Future Leaders Programme – Job ID 92882BR Spain - Commercial, Supply Analyst, Future Leaders Programme – Job ID 92883BR US - Commercial, Investment Analyst Future Leaders Programme – Job ID 92888BR US - Commercial, Strategy Planning Advisor, Future Leaders Programme – Job ID 92890BR US - Sales & Marketing, Strategy Manager Future Leaders Programme – Job ID 92889BR US - Technology, Digital Analyst, Future Leaders Programme – Job ID 92891BR US - Technology, Digital Lead, Future Leaders Programme – Job ID 92886BR China - Retail, Business Development Manager, Future Leaders Programme – Job ID 92752BR China - Sales & Marketing, Account Manager, Future Leaders Programme – Job ID 92754BR Poland - Retail, Customer Ambassador, Future Leaders Programme – Job ID 92884BR	31 st October 2018 31 st October 2018 31 st October 2018 31 st October 2018 31 st October 2018 31 st October 2018 31 st October 2018 31 st October 2018 31 st October 2018 31 st October 2018 31 st October 2018 31 st October 2018

Company Name	Programme News	Deadline Date
HSBC	<p>Global Banking Graduate Programme</p> <ul style="list-style-type: none"> • China, Japan, Malaysia and Singapore • France • USA <p>Global Liquidity and Cash Management Graduate Programme</p> <ul style="list-style-type: none"> • China, Hong Kong, Singapore • Canada • UK • Mexico • USA <p>Global Markets Graduate Programme</p> <ul style="list-style-type: none"> • China, Hong Kong, Singapore • France • USA • Mexico <p>HSBC Securities Services Graduate Programme</p> <ul style="list-style-type: none"> • China, Hong Kong, Singapore • UK <p>Commercial Banking Graduate Programme</p> <ul style="list-style-type: none"> • China, Hong Kong, Malaysia and Singapore • France • Canada • UK • Mexico • USA • Indonesia <p>Retail Banking and Wealth Management Graduate Programme</p> <ul style="list-style-type: none"> • China, Hong Kong, Singapore • UK • Mexico 	<p>22nd October 2018 31st October 2018 31st December 2018</p> <p>22nd October 2018 31st October 2018 31st January 2019 31st January 2019 31st December 2018</p> <p>22nd October 2018 31st October 2018 31st December 2018 31st January 2019</p> <p>22nd October 2018 31st January 2019</p> <p>22nd October 2018 31st October 2018 31st October 2018 31st January 2019 31st January 2019 31st December 2018 31st March 2019</p> <p>22nd October 2018 1st December 2018 31st January 2019</p>

	<ul style="list-style-type: none"> • Indonesia Cont..... <p>Global Asset Management Graduate Programme</p> <ul style="list-style-type: none"> • Hong Kong • UK <p>Global Private Banking Graduate Programme</p> <ul style="list-style-type: none"> • Hong Kong and Singapore • Switzerland • UK • USA <p>These programmes are not MBA-specific; however, MBA graduates are eligible to apply.</p>	<p>31st March 2019</p> <p>22nd October 2018 1st December 2018</p> <p>22nd October 2018 31st December 2018 31st January 2019 31st December 2018</p>
<p><u>Johnson & Johnson</u></p>	<p>MBA Finance Leadership Development Program: 2019 - Requisition ID: 00001CUR - US</p> <p>North America – Internship - 2019 Procurement Leadership Development Program (PLDP) - Requisition ID: 7216180717 – US</p> <p>North America – Full Time Professional - 2019 Procurement Leadership Development Program (PLDP) - Requisition ID: 0491180823 - US</p> <p>Medical Device- Marketing Leadership Development Program (MLDP) - Internship/Summer 2019 - Requisition ID: 3164180604 – US</p> <p>IRDP - International Recruitment and Development Program - MBA Internship Opportunities 2019 - Requisition ID: 00001DHP – Australia</p> <p>IRDP- International Recruitment and Development Intern Program 2019 - Requisition ID: 00001DHI – Japan</p> <p>IRDP- International Recruitment and Development Intern Program 2019 - Requisition ID: 00001DHH - China</p> <p>IRDP- International Recruitment and Development Intern Program 2019 - Requisition ID: 00001DH6 - Panama</p> <p>IRDP- International Recruitment and Development Intern Program 2019 - Requisition ID: 00001DH5 - Mexico</p> <p>IRDP- International Recruitment and Development Intern Program 2019 - Requisition ID: 00001DH3 - Chile</p> <p>IRDP- International Recruitment and Development Intern Program 2019 - Requisition ID: 00001DH1 – Brazil, Argentina</p> <p>IRDP- Intern Program 2019 - Requisition ID: 00001DHF - Norway; Portugal; Germany; Spain; Greece</p> <p>IRDP- International Recruitment and Development Program Full Time Opportunities 2019 - Requisition ID: 00001DHS - Japan</p> <p>IRDP- International Recruitment and Development Program Full Time Opportunities 2019 - Requisition ID: 00001DHQ – China</p> <p>IRDP - Full Time 2019 - Requisition ID: 00001DHD - Norway; Spain; France; United Kingdom; Switzerland; Italy; Portugal; Belgium; Germany</p> <p>Full Time - 2019 Experienced Human Resources Leadership Development Program (E-HRLDP) - Requisition ID: 3275180606 – US</p> <p>Janssen Pharmaceutical ECLDP Internship Summer 2019 - Requisition ID: 8696180802 – US</p> <p>2019 Consumer Marketing Associate Brand Manager - Requisition ID: 1243180126 - US</p> <p>Assistant Brand Manager - New Grad, 2019 - Requisition ID: 8819170824 - Markham, Canada</p> <p>Finance MBA Leadership Development Program: Summer Intern 2019 – USA - Requisition ID: 00001CUQ</p> <p>Internship - 2019 Experienced Human Resources Leadership Development Program (E-HRLDP) – USA - Requisition ID: 6049180708</p>	<p>Applications are reviewed on a rolling basis and positions will close once full.</p>

Company Name	Programme News	Deadline Date
Microsoft	<p>Intern opportunities for MBA students: Finance - Job number 489292 – US</p> <p>Full-time opportunities for MBA students & recent graduates: Finance Manager - Job number 489289 – US</p> <p>Internship opportunities in Marketing for MBA students - Job number 489295 - US</p> <p>Intern opportunities for MBA students: Sales - Job number 494314 – US</p> <p>Full-time opportunities for MBA students: Sales - Job number 489399 – US</p> <p>Full-time opportunities for MBA students: Sales - Job number 489401 – Canada</p> <p>Intern opportunities for Master & MBA students: Human Resources - Job number 496311 – US</p> <p>Intern opportunities for MBA students: Business development & strategy - Job number 489286 – US</p> <p>Full-time opportunities for MBA students: Business development & strategy - Job number 489285 – US</p> <p>Full-time opportunities in Marketing for MBA students & recent graduates – Job number 489293 – US</p> <p>Full-time opportunities for MBA students: Business Programs & Operations – Job Number 494310 - US</p> <p>Intern opportunities for MBA students: Supply Chain & Operations Management - Job number 494345 – US</p> <p>Full-time opportunities for MBA students: Supply Chain & Operations Management - Job number 494342 – US</p> <p>Hong Kong MBA MACH Program 2019 – Sales Pillar – Job number 497733 – Hong Kong</p> <p>Hong Kong MBA MACH Program 2019 – Marketing Pillar - Job number 497832 – Hong Kong</p> <p>Hong Kong MBA MACH Program 2019 – Customer-facing Technology Pillar - Job number 497836 – Hong Kong</p> <p>Marketing-MBA - Job number 501063 – Taiwan, China</p> <p>Customer Facing Technology-MBA - Job number 501070 – Taiwan, China</p> <p>Sales-MBA - Job number 501061 – Taiwan, China</p> <p>Sales-MBA - Job number 501050 – Beijing, China</p>	<p>*Unless a date is stated applications are reviewed on a rolling basis and positions will close once full.</p>

* *Deadline date not available at the time of publication, programmes may close as soon as all positions are filled. Please monitor the links to the company websites for the latest on deadline dates.*



Company **American Express**
World Financial Centre, 200 Vesey Street, New York, NY 10285, US
+1 212 640 2000

www.americanexpress.com

Key Contacts Jane Nayagam-Thomas, VP Head of Global Talent Acquisition.
Aberta Badoo, Lead MBA and Graduate EMEA Campus Recruiter (based in London).
Dana Frei, Lead MBA EMEA Campus Recruiter
However, all initial enquiries and applications must be made online. For general and specific enquiries, email recruitment.and.selection@aexp.com or recruitment.support.uk@aexp.com.

How to Apply The main [Careers](#) page provides an overview of the recruitment areas at American Express. [Student Opportunities](#) are broken down into US Student Opportunities, UK Student Opportunities and India Student Opportunities. In the UK a full-time MBA rotational programme is offered. The application process consists of three stages: Submit a CV & cover letter online, two on-campus/phone interviews with Director assessors, two interviews in the London office with VP assessors, offer. Applications should be made directly to the program/business unit that individuals would like to join. Candidates can view areas at [Careers](#).

International Opportunities MBA opportunities are available in the US and UK. Post-graduate opportunities are also available in India.

Key Dates For the latest opportunities and deadline dates, go to [Search Jobs](#) and type 'MBA' in the search panel. American Express will review completed applications on a rolling basis, therefore early application is encouraged. Applications are being sought in the UK for full-time and internship MBA programmes, apply by 18th November 2018. Applications are also being sought in the US for the post-graduate programmes, apply ASAP.

Internships In the UK, American Express offers [MBA students](#) a Summer Internship Programme, which runs for 10 weeks.

Additional Information American Express is the world's largest card issuer by purchase volume. They process millions of transactions daily as the premium network for high-spending card members help small business owners succeed by delivering purchasing power, flexibility, and financial control, and provide commercial payment tools and expertise that help companies control their spending and save billions of dollars. American Express also offers marketing and information management insights that help merchants build their businesses and operate the world's largest travel network serving consumers and businesses. The company reported \$27.03 billion in annual revenue for the year ending 31st December 2017 and had approximately 55,000 employees.

[Return to index page](#)



Company	BP plc 1 St. James's Square, London, SW1Y 4PD, UK +44 (0) 207 496 4000 www.bp.com
Key Contacts	Helmut Schuster, Group Human Resources Director. Lucy Counsell, Early Career Talent Partner
How to Apply	BP runs the Future Leaders Programme (FLP) aimed at candidates with a post-graduate degree (Masters, MBA or Ph.D.) and at least 5 years' relevant professional experience, although exceptions are considered in exceptional cases. The FLP is a 4-year global rotation programme which takes enthusiastic, talented people from a range of professional backgrounds and gives them the skills and opportunities to drive the downstream business forward.
International Opportunities	The Future Leaders Programme has opportunities across the globe including Australia, China, Singapore, Turkey, the United Kingdom, and the United States. BP also runs and recruits graduate programmes and internships by region. Go to Graduate Locations for links to each one.
Internships	BP has a large number of student opportunities , internships are offered in its Business , Engineering, Science and Technology sectors. Internships are generally offered at those in their final year of their Bachelors degree.
Key Dates	Applications for the 2019 Future Leaders Programme are now open and will close on 31st October 2018.
Additional Information	BP is one of the world's leading international oil and gas companies providing its customers with fuel for transportation, energy for heat and light, retail services and petrochemicals products for everyday items. BP employs 74,000 people and operates in more than 70 countries worldwide. Business functions include: Upstream which finds, develops, produces and transports oil and natural gas resources to market; Refining & Marketing takes responsibility for supplying, trading, refining, transporting and marketing BPs products. Alternative Energy is producing energy in new ways - everything from advanced biofuels and wind projects to innovative solar and new technology that captures, and stores carbon dioxide released by traditional fossil fuels. Corporate Functions form the backbone of the company and make key decisions about the group, its strategy, and plans. Integrated Supply and Trading (IST) makes the most of BP's wide-ranging assets - moving tankers of oil, gas and refined petroleum around the world through a series of complex supply chains. The company reported 2017 sales and operating revenues of \$240 billion.

[Return to index page](#)

Company	HSBC HSBC Holdings plc, 8 Canada Square, London, E14 5HQ. UK +44 (0) 20 7 991 8888 www.hsbc.co.uk
Key Contacts	EMEA (London Office): Jessica Ball, Graduate Development Manager. Email: Jessica.ball@hsbc.com . HSBC's global graduates are recruited locally. If a candidate has applied to a vacancy on one of the graduate or intern programmes, then they may contact their local team . CVs and sensitive information should not be sent to these email addresses.
How to Apply	HSBC has a wide range of graduate programmes in place which are open to final-year undergraduates, graduates and post-graduates . It should be noted, HSBC no longer recruits MBA students to a specific MBA programme. However, if the graduate programmes are not suitable the bank encourages MBA students to search roles for experienced professionals available across its global businesses and global functions. MBA's interested in HSBC are invited to follow the company's LinkedIn page.
International Opportunities	HSBC has a number of intern and graduate opportunities across its four global businesses; Commercial Banking, Global Banking and Markets, Global Private Banking and Retail Banking and Wealth Management. See Global Opportunities for details.
Internships	HSBC's global internship programmes offers a variety of opportunities lasting between one and sixteen weeks. If an intern completes their global internship successfully, there is the opportunity to automatically be considered for a place on one of the global graduate programmes.
Key Dates	Go to Graduate Opportunities to search for programmes and for the latest deadlines and application guidance.
Additional Information	Headquartered in London, HSBC is one of the largest banking and financial services organisations in the world. HSBC's international network comprises around 229,000 employees within 3,800 offices in 66 countries and territories in Europe, the Asia-Pacific region, the Americas, the Middle East and Africa. With listings on the London, Hong Kong, New York, Paris and Bermuda stock exchanges, shares in HSBC Holdings plc are held by over 200,000 shareholders in 131 countries and territories. The shares are traded on the New York Stock Exchange in the form of American Depositary Receipts. HSBC provides a comprehensive range of financial services to around 38 million customers through four global businesses: Retail Banking and Wealth Management (formerly Personal Financial Services); Commercial Banking; Global Banking and Markets; and Global Private Banking.

[Return to index page](#)

<p>Company</p>	<p>Johnson & Johnson One Johnson & Johnson Plaza, New Brunswick, New Jersey, NJ 08933, US +1 732 524 0400</p> <p>www.jnj.com</p>
<p>Key Contacts</p>	<p>No names policy.</p>
<p>How to Apply</p>	<p>The main Johnson & Johnson careers information can be found at Careers. There are a number of rotational programs for MBA graduates - the Procurement Leadership Development Program (PLDP); Graduate Associate Brand Manager (MBA) program; Finance MBA Leadership Development Program; Experienced Human Resources Leadership Development Program (HRLDP); International Recruitment & Development Program (IRDP); Medical Devices Marketing Leadership Development Program (MLDP) and the Experienced Commercial Leadership Development Program (ECLDP). Details of all rotational programs can be found at Leadership Development Programs. Go to Student for more information.</p> <p>Go to How We Hire for more information on the recruitment process, follow the links to the areas of interest or complete the search panel.</p>
<p>International Opportunities</p>	<p>MBA rotational programs are available in North America, Asia-Pacific, Europe and Latin America. Follow the links above for more information.</p>
<p>Internships</p>	<p>There are also intern and co-op programs which may be of interest to MBA students who do not have much work experience. Go to Student for more information.</p>
<p>Key Dates</p>	<p>Go to Job Search and enter 'Leadership Development Program' or 'MBA' in the search to view all available positions. Open programs will close for application once full, therefore interested candidates are advised to apply as early as possible. Several full-time and internship programs are currently open for application.</p>
<p>Additional Information</p>	<p>With \$76.5 billion in 2017 sales, Johnson & Johnson is the world's most comprehensive and broadly-based manufacturer of healthcare products and related services. The company operate across the consumer, pharmaceutical and medical devices markets; with more than 275 Johnson & Johnson operating companies employing over 125,000 people in 60 countries throughout the world.</p>

[Return to index page](#)

Company **Microsoft**
1 Microsoft Way, Redmond, WA 98052, US
+1 425 8828080

www.microsoft.com

Key Contacts Microsoft is unable to provide direct contact details or a personal response to each applicant. All enquiries and applications must be made online. Microsoft recruiters have access to the résumé database. When a position opens, a recruiter queries the database for applicants who have applied for the position or for résumés that best match the basic qualifications for the position. Direct contact will then be made to discuss next steps.

How to Apply The main careers area on the website is at [Microsoft Careers](#). From here, visitors can explore the regional careers pages. There is a dedicated [Student and Graduates](#) area on the website. Microsoft actively recruits MBAs into both full-time positions and internships and runs the [MACH MBA](#) (Microsoft Academy for College Hires for MBA Graduates) in the US for professionals working toward a full-time MBA degree. The MACH learning scheme is an 18-24-month comprehensive onboarding and development program that runs alongside a real job. For comprehensive information about Microsoft's MBA opportunities, go to MBA Careers, from the US section of the website. From here follow links to the [MBA full-time](#) opportunities. Opportunities are available in Evangelism, Finance, Marketing, Operations, Sales and Services disciplines in more than 70 countries. Apply online.

International Opportunities Most MBA opportunities are US-based. There is no structured MBA recruitment program running outside the US. The advice is to visit the website and apply for specific vacancies. There are other recruitment programs running across Microsoft's numerous international business units although these are not MBA-specific. Visit [Search Jobs by Region](#).

Internships Microsoft [internship programs](#) are offered in all job families and solution areas, and it's open to current students in Bachelor's, Master's, MBA, PhD programs.

Key Dates Go to [Apply Now](#), following the links to job search and enter 'MBA' in the keyword search for the latest opportunities and to make an online application. Many full-time and intern positions are now open for application.

Additional Information Microsoft is the worldwide leader in software, services and Internet technologies for personal and business computing. The company offers a wide range of products and services designed to empower people through great software. Microsoft's seven core business units consist of: Windows Client, Information Worker, Business Solutions, Server and Tools, Windows CE and Mobility, MSN and Home and Entertainment. Microsoft's year ending 30th June 2018 revenue was \$110.4 billion (an increase of 14%) and the current headcount is just over 131,300.

[Return to index page](#)