

Guide to MBA Recruitment in the **Global FTSE 100 Companies**

EXAMPLE ENTRIES
October 2017



Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

AEROSPACE & DEFENCE

[Boeing](#)
[United Technologies](#)

BANKS

[BBVA](#)
[Banco Santander](#)
[Citigroup](#)
[Credit Suisse Group](#)
[Deutsche Bank](#)
[HSBC](#)
[Mitsubishi UFJ Financial](#)
[Standard Chartered Bank](#)
[UBS](#)
[Wells Fargo](#)

BEVERAGES

[Anheuser-Busch InBev](#)
[Coca-Cola Company](#)
[Diageo](#)
[PepsiCo](#)

CHEMICALS

[BASF](#)
[DuPont](#)
[Monsanto](#)

COMPUTERS

[Apple Inc.](#)
[Canon Inc](#)
[IBM](#)
[Microsoft Corporation](#)
[Oracle Corporation](#)

DIVERSIFIED INDUSTRIALS

[3M plc](#)
[Honeywell](#)
[CK Hutchings Holdings](#)

ELECTRONIC & ELECTRICAL

[General Electric](#)
[Samsung Electronics](#)

FINANCIAL SERVICES

[Mastercard](#)
[Visa](#)

FOOD RETAILERS/PRODS

[Danone](#)
[Mondelez International](#)
[Nestlé](#)

FOOD SERVICES

[McDonalds Corporation](#)

HEALTH

[Colgate-Palmolive](#)
[L'Oreal \(UK\)](#)

HOUSEHOLD/TEXTILES

[Reckitt Benckiser](#)
[Procter & Gamble](#)
[Unilever](#)

INDUSTRIAL ENGINEERING

[ABB](#)

INSURANCE

[American International Group](#)
[AXA Group](#)

INTERNET

[Facebook](#)
[Google](#)

INFORMATION STORAGE

[Dell EMC](#)

LEISURE

[Las Vegas Sands Corp](#)
[Walt Disney Company](#)

MANAGEMENT CONSULTING

[Accenture](#)

MANUFACTURING

[Caterpillar](#)

MEDICAL

[Alcon](#)

MINING

[BHP Billiton](#)
[Rio Tinto](#)
[Glencore](#)

MOTOR MANUFACTURERS

[BMW](#)
[Daimler AG](#)
[Ford](#)
[Honda Motor Company](#)
[Toyota Motor Corporation](#)

NETWORK & COMMUNICATIONS

[Cisco Systems Inc.](#)
[Qualcomm](#)
[SAP \(UK\) Ltd](#)
[Siemens](#)
[Telefonica](#)

OIL & GAS

[BP plc](#)
[Chevron](#)
[Exxon Mobil](#)
[National Grid](#)
[Occidental Petroleum \(Oxy\)](#)
[Schlumberger](#)
[Shell](#)
[Total](#)

PHARMACEUTICAL & BIOTECH

[AbbVie](#)
[Abbott Laboratories](#)
[AstraZeneca](#)
[Bayer](#)
[Biogen Idec](#)
[Bristol Myers Squibb](#)
[Celgene Corp](#)

[Eli Lilly](#)
[Gilead Sciences](#)
[GlaxoSmithKline](#)
[Johnson & Johnson](#)
[Merck & Co](#)
[Novartis Group](#)
[Novo Nordisk](#)
[Pfizer Inc](#)
[Roche Products UK Ltd](#)
[Sanofi](#)

RETAIL

[Amazon](#)
[Ebay](#)

PUBLISHING

[News Corporation](#)

SECURITIES

[Goldman Sachs Group](#)

SEMI CONDUCTORS

[Intel](#)

SPECIALITY RETAILERS

[LVMH](#)

TOBACCO

[British American Tobacco](#)
[Japan Tobacco](#)
[Philip Morris International](#)

Company Name	Programme News	Deadline Date
Boeing	Business Intern Program – 10-12 weeks – various locations in the US Engineering Intern Program – 10-12 weeks – various locations in the US IT & Data Analytics Intern Programs – 12 weeks – US Business Career Foundation Program – 2 years – various locations in the US Business Skills Rotation Program – 3-4 years – various locations in the US	Nov 17 & March 18 Nov 17 & March 18 Nov 17 & March 18 * *
United Technologies	MBA Intern – Procurement – Job ID 54096BR – US MBA Intern – Business Strategy Analyst – Job ID 54188BR – US	* *
Citigroup	2018 Full Time Analyst, Commercial Banking – China - Job ID: 80002309 Finance Summer Associate – New York – Job ID 80002417	* *
Credit Suisse	2018 Summer MBA Associate – Various US	*
Deutsche Bank	2018 Associate Programme – Corporate Finance – New York – Job ID NY-ASSOC-GRAD-CF-2018 2018 Associate Internship Programme – Corporate Finance – 5 locations in the US	* *
Anheuser-Busch InBev	Global Management Trainee (France, Italy, Germany, Russia and Ukraine) Market Visionaries Program - September (Belgium, The Netherlands, France, Italy, Spain, Germany, and the UK) Supply Management Trainee Program (Belgium, the Netherlands, the UK, Germany, Russia and the Ukraine) 2018 Internship Program – Belgium, the UK, and the Netherlands	1 st May 2018 1 st May 2018 1 st May 2018 Once Filled
Coca-Cola	Graduate Internship programs - Global	*
PepsiCo	Global Procurement MBA Intern – US various – Job Ref: 118486BR	*
BASF	TOP START - Engineering & Maintenance, Germany Internship Mechanical Engineering, Plastics, Germany 2018 Summer Hire Program, Various US TOP START Int. Business Leader Program, Germany START IN Engineering & Technology, Germany START IN Finance, Germany START IN Coatings – Supply Management, Germany START IN Coatings Production / Engineering, Germany	* * * * * * * *
Apple	Apple has a number of internship opportunities available for those with an advanced degree. Visit Jobs Search and enter 'intern' to view.	*
Honeywell	Graduate Software Engineer – Australia – Job Ref: req107497	*

Company	<p>Credit Suisse Group Paradeplatz 8, 8070 Zurich, Switzerland</p> <p>+41 44 212 16 16</p> <p>www.credit-suisse.com</p>
Key contacts	<p>Applications are processed online via the website.</p>
How to Apply	<p>The main careers website detailing the groups MBA programmes is at Careers. Credit Suisse run a series of Full-time Associate Programmes which are open to candidates with an MBA or equivalent with 3-4 years of work experience. Programmes are available in Investment Banking, Private Banking, Equities and Fixed Income fields.</p> <p>Credit Suisse offers a Summer Internship Associate Program which is designed to offer real insight into the business. The program typically lasts ten weeks (nine weeks in the Investment Banking Program) and is one of the most in-depth internships within the financial services industry.</p>
International Opportunities	<p>In EMEA, Credit Suisse runs full-time Associates Programmes for MBAs. For full information and to apply go to EMEA Training Programs. In the Americas, full-time Associate Programmes are available across a wide variety of business areas. Visit Americas Training Programs for comprehensive information.</p> <p>In Asia-Pacific, full-time Associate Programmes are available across a wide variety of business areas. Visit Asia Pacific Training Programs for full details.</p>
Key Dates	<p>Go to Applications for the latest deadlines and application status.</p>
Additional Information	<p>As one of the world's leading banks, Credit Suisse provides its clients with private banking, investment banking, and asset management services worldwide. Credit Suisse offers advisory services, comprehensive solutions, and innovative products to companies, institutional clients and high-net-worth private clients globally, as well as retail clients in Switzerland. Credit Suisse is active in over 50 countries and employs 47,170 people from 150 different nations. Credit Suisse is comprised of a number of legal entities around the world and is headquartered in Zurich. The registered shares of Credit Suisse's parent company, Credit Suisse Group AG, are listed in Switzerland and, in the form of American Depositary Shares, in New York.</p>

[Return to index page](#)

Company

BASF

Global HQ - BASF SE, Carl-Bosche-Strasse 38, 67056 Ludwigshafen. Germany
US Headquarters: 100 Park Avenue, Florham Park, New Jersey 07932, US
U.K: Earl Road, Cheadle Hulme, Cheadle, Cheshire SK8 6QG. UK

Headquarters: +1 973 245 6000 UK: +44 161 4856222

www.basf.com

Key contacts

Contact HR at step-in@basf.com or telephone +49 621 60 95200

How to Apply

BASF runs the [MBA Leadership Development Program](#) for MBAs. The Leadership Development Program (LDP) provides recent MBA graduates with the opportunity to use their background and prior work experience (3-6 years) to hit the ground running by working on challenging projects and gaining the managerial skills necessary to become future BASF leaders. The program consists of four six-month assignments which include one international rotation.

BASF's 2-3-year [Top Start International Business Leader Program](#) prepares highly qualified and perfectly trained young BASF managers to take on demanding positions. This program is only offered to exceptional talent. Interested candidates will have a Master, Ph.D., or MBA, with no more than three years of work experience with grades that are well above average, together with international experience.

International Opportunities

There are opportunities for overseas placements although these may not be MBA specific. Visit [Careers](#) for details and to run a job search.

Key Dates

Visit [Jobs](#) and search 'Top Start' or 'MBA' for current openings. The application window for BASF's Professional Development Programs is typically open from late summer through January.

Additional Information

BASF creates chemistry – for a sustainable future. As the world's leading chemical company, it works to combine economic success with environmental protection and social responsibility. The approximately 120,000 employees in the BASF Group work on contributing to the success of customers in nearly all sectors and almost every country in the world. BASF's portfolio is arranged into five segments: Chemicals, Performance Products, Functional Materials & Solutions, Agricultural Solutions and Oil & Gas. BASF generated sales of about €58 billion in 2016.

[Return to index page](#)



Company **General Electric**
3135 Easton Turnpike, Fairfield, CT 06828-0001, US

+1 203 3732211

www.ge.com

Key contacts Applications must be made online.

How to Apply The [Finance Management Program \(FMP\)](#) is an intensive two-year entry-level program spanning four rotational assignments. These assignments may include: Financial planning, accounting, operations analysis, auditing, forecasting, treasury/cash management, or commercial finance. The program combines coursework, intensive job assignments and interactive seminars to equip MBA/CPA graduates with exceptional technical, financial and business skills. The program is led by senior GE professionals and mentors and is committed to developing world-class financial leaders for exciting careers.

The [Human Resources Leadership Program \(HRLP\)](#) is a two-year program aimed at Master’s graduates which may be of interest. The program includes three job assignments, global cross-business projects, and in-class and virtual training. The program is divided into three eight-month rotations, with assignments in areas including: HR generalist, employee relations, or specialist roles such as compensation and benefits, staffing, or organizational design.

A number of [leadership programs](#) are available at GE although these are not aimed directly at MBA graduates. GE encourages interested candidates to join their [Talent Community](#) to receive notifications of opportunities.

International Opportunities The FMP and HRLP are available internationally. Follow the links under “How to Apply” to view arrangements by region.

Key Dates A number of graduate positions are currently open. Go to the job [search](#) page and enter ‘HRLP’, ‘FMP’ or ‘MBA’ in the keyword search.

Additional Information GE is a diversified technology, media, and financial services company dedicated to creating products that make life better. From aircraft engines and power generation to financial services, medical imaging, television programming and plastics, GE operates in more than 170 countries and employs more than 300,000 people worldwide. The company traces its beginnings to Thomas A. Edison, who established Edison Electric Light Company in 1878. In 1892, a merger of Edison General Electric Company and Thomson-Houston Electric Company created General Electric Company. GE is the only company listed in the Dow Jones Industrial Index today that was also included in the original index in 1896. GE report full year 2016 revenues of \$123.7 billion.

[Return to index page](#)

Company **Accenture**
 1 Grand Canal Square, Grand Canal Harbour, Dublin 2, Ireland
 +353 1 407 6000
www.accenture.com

Key contacts Applicants can contact an Accenture recruiter via [Contact Us](#) and submit an enquiry.
 UK: Anum Pervez, MBA Recruitment Associate Manager - Global Talent Acquisition or Rebekah Miller, Global Talent Acquisition - MBA Senior Recruiter. Email: ukgraduates@accenture.com or tel: +44 (0)500 100 189
 Melissa Harper-Jones, MBA Campus Recruiter based in Atlanta, US. tel: +1 (678) 657-3100
 Interested candidates are encouraged to connect with Accenture on social networks - [Twitter](#); [Facebook](#), [LinkedIn](#) and also to register on the [Accenture Talent Connection site](#).

How to Apply Accenture recruits top undergraduate and [MBAs](#) from across the US in the areas of Technology, Management Consulting, and Analytics. Accenture also offers paid undergraduate and MBA Summer Internships in various locations around the US. Interns gain first-hand exposure to the roles and responsibilities of entry-level analysts and consultants. The majority of undergraduate intern roles are within the consulting business, supporting technology, management consulting, strategy, and industry. Interns participate in a variety of roles, including those of an actual full-time analyst. Visit [internships](#) for full details. Within the UK, there are a number of [graduate schemes](#) which may be of interest.

International Opportunities Accenture offers a range of opportunities around the world to build a satisfying career. Go to [Job Locator](#) and click on the location of choice to search for global opportunities.

Key Dates Applications are typically due in the early winter timeframe. However, there are select schools that conduct interviews in the fall. Students should check with their career center to find specific deadlines for their campus.

Additional Information Accenture is a leading global professional services company, providing a broad range of services and solutions in strategy, consulting, digital, technology and operations. The company has approximately 384,000 people serving clients in more than 200 cities in 120 countries including 89 of the Fortune Global 100. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. The company generated net revenues of \$32.9 billion for the fiscal year ended 31st August 2016. Accenture has been ranked by Universum as a 2016 Top 100 Employer for business, engineering, and computer science undergrads.

[Return to index page](#)

Company **Cisco Systems, Inc.**
170 West Tasman Drive, San Jose, CA 95134, US

+ 1 408 526 4000

www.cisco.com

Key contacts Megan Barker, Global University Recruitment Partner. Email: mbarker@cisco.com Tel: +1 919 412 6528

How to Apply Go to [Career Opportunities](#) on the main Cisco Systems careers home page. Cisco has an [MBA Leadership Development Program](#) in place. It is a two-year rotational program to deepen and broaden marketing knowledge and leadership with the support of an assigned mentor/cohort and marketing leadership. Develop and execute strategies addressing Cisco Marketing's most pressing marketing challenges. Requires a bachelor's degree, pursuing/finishing MBA with a concentration in Marketing and two years of relevant work experience. The [HR Leadership Program](#) is a three-year accelerated program. This program requires excellent academic credentials with proven comprehension of business fundamentals, including finance, marketing, operations and strategy, strategic thinking and leadership.

Interested candidates are advised to [Stay in touch](#). For global job searches, go to [Search Jobs](#). Applications must be made online.

International Opportunities Full-time and Intern MBA opportunities are available worldwide.

Key Dates Follow the link to [Graduate Jobs](#), enter 'MBA' in the Keyword panel to return for full details

Additional Information Cisco Systems was founded in 1984 by a group of computer scientists from Stanford University. Cisco pioneered the development of Internet Protocol-based networking technologies. This tradition continues with the development of routing, switching, and other network-based technologies such as application networking services, collaboration, home networking, security, storage and networking, TelePresence systems, unified communications, unified computing, video systems, and wireless. Cisco and their partners sell Cisco hardware, software, and services to businesses of all sizes, governments, service providers, and consumers. Cisco has over 71,000 employees in over 400 offices worldwide and generated \$49.2 billion of revenue in the year ended 30th July 2016.

[Return to index page](#)