

EXAMPLE ENTRIES
October 2017



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AEROSPACE & DEFENCE

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BANKS & FINANCE

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COMMUNICATIONS

[Tencent Holdings](#)

COMPUTERS

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[Intel Corporation](#)
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CONSTRUCTION & BUILDING MATERIALS

[China State Construction](#)
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[New World Development Co. Ltd](#)

CONSULTING

[A T Kearney](#)
[Accenture](#)
[Bain & Company Inc](#)
[Booz & Company](#)
[Boston Consulting Group](#)
[Cognizant](#)
[Deloitte Consulting Group](#)
[Ernst & Young \(Hong Kong\)](#)
[L.E.K. Consulting](#)
[McKinsey & Company](#)
[Roland Berger Strategy Consultants](#)

ELECTRICITY

[CLP Group](#)
[Power Assets Holdings Limited](#)
[Korea Electric Power Corporation](#)
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ELECTRONIC & ELECTRICAL EQUIPMENT

[Brother Industries Limited](#)
[Hitachi Asia Limited](#)
[Hitachi Limited](#)
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[Nikon Corporation](#)
[Philips Electronics Singapore Pte Ltd](#)
[Samsung Electronics](#)
[Sony](#)
[Toshiba Corporation](#)
[Yamaha Corporation](#)

FOOD SERVICES

[The Dairy Farm Company Ltd](#)
[Mars Incorporated](#)
[Suntory Group](#)

GENERAL TRADING

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[Reliance Industries Limited](#)
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HEALTH

[Johnson & Johnson](#)

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MISCELLANEOUS

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MOTOR MANUFACTURERS

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[Michelin Group](#)
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NETWORK & COMMUNICATIONS

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SHIPPING & PORTS

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[Orient Overseas Container Line](#)

Company Name	Programme News	Deadline Date
Bank of America	Global Investment Banking Summer Associate Program – Program ID 1643 – Hong Kong Global Markets Summer Associate Program – Program ID 1603 – Hong Kong Global Research Associate Program – Program ID 1979 – Hong Kong Global Research Summer Associate Program – Program ID 1604 – Hong Kong	3rd November 2017 3rd November 2017 24th November 2017 3rd November 2017
Bank of China	Management Trainee Programme	11th November 2017
Citigroup	Markets and Securities Services, 2018 Full Time Associate, Korea - Job ID: 80002846 Investment Banking, 2018 Summer Associate, Hong Kong - Job ID: 80002239 Markets and Securities Services, 2018 Summer Associate, Hong Kong - Job ID: 80002238 Markets and Securities Services, 2018 Summer Associate, Korea - Job ID: 80002848 Treasury and Trade Solutions, 2018 Summer Associate, Hong Kong - Job ID: 80002274	* 17th November 2017 17th November 2017 * 17th November 2017
Credit Suisse	IBCM Summer Associate programmes – Hong Kong & Singapore IBCM Summer Associate programmes – Japan	9th November 2017 31st December 2017
Fidelity International	Equity Research - MBA Analyst Summer Internship Programme 2018 – Equity Research - MBA Analyst Summer Internship Programme 2018 - Mumbai, India (for US Schools) Equity Research - MBA Analyst Summer Internship Programme 2018 - Hong Kong (for US/UK Schools) Equity Research - MBA Analyst Summer Internship Programme 2018 – Singapore Equity Research - MBA Analyst Summer Internship Programme 2018 - Shanghai, China (for US/UK schools) Japan	25th December 2017 25th December 2017 25th December 2017 25th December 2017 25th December 2017
Goldman Sachs	Summer Associate – Beijing, Hong Kong and Singapore	10th December 2017
J P Morgan Chase	2018 Wealth Management MBA Summer Banker Associate Program (Hong Kong Singapore) 2018 Corporate & Investment Bank - Quantitative Research - Summer Associate Program (Hong Kong Singapore) 2018 Corporate Investment Banking Quantitative Research Associate Program - Internship – China 2018 Corporate & Investment Bank Investment Banking Summer Associate Program - Hong Kong 2018 Corporate & Investment Bank - Markets - Summer Associate Hong Kong 2018 Corporate & Investment Bank Investment Banking Fulltime Associate - Hong Kong Singapore	16th December 2017 4th February 2018 31st May 2018 26th November 2017 26th November 2017 26th November 2017
Morgan Stanley	2018 Investment Banking Summer Associate (Singapore) 2018 Investment Banking Summer Associate (Hong Kong) For MBA fulltime and internship opportunities in Japan , please apply via Boston Career Forum	5th November 2017 5th November 2017 17th-19th Nov 2017
AT Kearney	Associate- Thailand-001WC Associate- Malaysia-001WB	* *

Company**Goldman Sachs**

200 West Street, New York, NY 10282, US

Asia HQ: Goldman Sachs (Asia) L.L.C Cheung Kong Center, 68/F, 2 Queens Road, Central, Hong Kong

+1 212 902 1000 HK Tel: +852 2978 1000

www.gs.com

Key contacts

General enquiries for Japan should be sent using the e-mail address Recruiting.Japan.Overseas@gs.com or JapanCampusRec@gs.com.

For campus recruitment enquiries at Goldman Sachs Asia, email: aejcampusrecruiting@gs.com.

For experienced hire recruitment enquiries, email: asia.recruitment@gs.com.

How to Apply

The [Careers](#) portal provides comprehensive information for MBA applicants. There are two main routes for MBAs:

[Summer Associate Program](#): This program is open to students currently working towards an MBA, JD or another advanced study program. While applicants discipline or major are not important, knowledge of the industry and the products and services Goldman Sachs offer is important. Internships are for 10 weeks and a summer associate will be expected to be an active part of a team, leading as well as learning from others.

[New Associate Program](#): Goldman Sachs' new associates typically have two to five years of work experience, an advanced degree such as an MBA, or both. A new associate will be an integral part of the business and may quickly assume product or client responsibilities.

For details of the associate program in Japan, visit the [Japanese Career page](#). Please note, fluency in Japanese is required for opportunities in Japan.

International Opportunities

New Associate Roles and Summer Associates are also available in the [Americas, India and EMEA](#). The company will sponsor work permits for successful candidates. Visit [Worldwide](#) for location details.

Key Dates

Applications for the 2018 new associate programs in the APAC region are now closed. The application deadline for the 2018 summer associate internship programs in APAC (excluding Japan) is 10 December 2017.

Japan will participate in the [2017 Boston Career Forum](#) on 17 to 19 November 2017. Interested candidates are advised to apply as soon as possible to secure an interview slot at the event.

For global recruitment events, visit [Upcoming Events](#).

Additional Information

The Goldman Sachs Group, Inc. is a leading global investment banking, securities, and investment management firm that provide a wide range of financial services to a substantial and diversified client base that includes corporations, financial institutions, governments and high-net-worth individuals. Founded in 1869, the firm is headquartered in New York and maintains offices in all major financial centres around the world. They report activities in the following four business segments: Investment Banking, Institutional Client Services, Investing and Lending and Investment Management. Goldman Sachs is included in the FORTUNE: 100 Best Companies to Work for list for 2017 (#62).

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Company	Tencent Holdings Tencent Building, Kejizhongyi Avenue, Hi-tech Park, Nanshan District, Shenzhen, China 518057 +86 755 860 13388 www.tencent.com/en-us/
Key contacts	For details of the management team, click here .
How to Apply	There is no specific MBA recruitment program. However, the company offers MBA recruitment globally . In 2018, the company plans to recruit 10 - 15 full-time and internship positions globally. Applications should be made online. Job openings can be found on Tencent's Chinese website , US website , and Korea website . Graduates applying for positions within the head office should visit Tencent's Graduate Campus Recruiting Site and apply online. To apply for a position in the Korean office, email: hr.game@tencent.com . Applications in the US should be made online in response to an advertised position. For recruitment enquiries, email: senior@tencent.com ; CV@tencent.com .
International Opportunities	See locations for details, most opportunities are based in China, Korea and the US. In certain circumstances, the US office will sponsor H1b visas. The decision is based on many factors including job needs, special skills of the applicants and budget.
Key Dates	Tencent's Global MBA 2018 recruitment is from 25 Sept to early November. The company will stay at Singapore, Shanghai, Boston, New York, Philadelphia, Chicago and Palo Alto for face-to-face interviews. For global MBA campus recruitment events, click here .
Additional Information	Tencent Holdings Group is a leading provider of Internet value-added services in China. The company's social products Weixin and QQ link its users to a rich digital content catalogue including games, video, music and books. Tencent's proprietary targeting technology helps advertisers reach out to hundreds of millions of consumers in China. Its infrastructure services including payment, security, cloud and artificial intelligence create differentiated offerings and support partners' business growth. Tencent invests heavily in people and innovation, enabling the company to evolve with the Internet. Tencent was founded in Shenzhen, China, in 1998. Shares of Tencent (00700.hk) are traded on the Main Board of the Stock Exchange of Hong Kong. In 1H2017, total revenues were RMB106,158 million (USD15,670 million), an increase of 57% over the first half of 2016 ("YoY").

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Company	<p>McKinsey & Company There are no central headquarters. See Worldwide Locations for global locations. Asia HQ: 17/F, Platinum Building, 233 Tai Cang Road, Shanghai 200020 People's Republic of China China: +86 (21) 6385 8888</p> <p>www.mckinsey.com</p>
Key contacts	<p>China – International Applications, Mr Ring Li, email: ring_li@mckinsey.com or tel: +86 10 8525 5319 Kaleen Shum, Recruiting Manager Greater China office, email: Kaleen_Shum@mckinsey.com Beijing/Shanghai offices - Ms LiWen Yan, Recruiting, Greater China Generalist, email: Liwen_Yan@mckinsey.com Hong Kong and Taipei office - Ms Kelly Yeung, email: kelly_yeung@mckinsey.com Japan office - Ms Yayoi Nakamura, Recruitment Coordinator, email: info-jp1@mckinsey.com Korea office - Ms Sangmi Kim, Recruitment Coordinator, email: se_recruiting@mckinsey.com SE Asia based in Kuala Lumpur - Christina Valera Recruiting Team, email: Christina_valera@mckinsey.com</p>
How to Apply	<p>MBA graduates typically join as associates, working either as generalists or practice consultants. Roles include generalist consulting; practice consulting, focused on a specific function or industry (e.g., digital, implementation, operations); and New Ventures product and solution development (e.g. general management, product management, solution delivery).The company also offers Associate Interns positions, generally lasting 8-10 weeks in the summer months.</p> <p>McKinsey has a centralized application process. Applicants will need to specify on their online application which offices they are interested in, specifying up to 4 offices in order of preference. Applicants are only eligible to interview with one office worldwide. Depending on the status of the application, applicants will be contacted by a member of one of the recruiting teams to discuss the options available.</p>
International Opportunities	<p>Associate (MBA) positions are available globally. Visit Global Locations. Candidates without a work permit in their interested country are welcome to apply. McKinsey's will assist for a work permit if offer extend.</p>
Key Dates	<p>The Boston Career Forum 2017 will take place on 17 November to 19 November 2017. For offices outside of the US and UK, applications may be submitted at any point throughout the year. All other deadlines can be found at Students. For the campus recruitment schedule and details of the recruiter of a particular campus, visit McKinsey on Campus.</p>
Additional Information	<p>McKinsey is a global firm, comprising more than 14,000 consultants and nearly 2,000 research and information professionals. Around 40% of the clients are in Europe, 35% in the Americas, 15% in Asia Pacific and 10% in the Middle East and Africa. It serves a broad mix of private-, public-, and social-sector organizations. The firm is owned by 1,400 plus partners, spread across Europe, the Americas, Asia-Pacific, the Middle East, and Africa. It has no headquarters in the traditional sense. McKinsey's global managing partner, elected by the partners, chooses his or her home office, currently London.</p>

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Company **Eli Lilly & Company**

Lilly Corporate Centre, Indianapolis, Indiana 46285, USA
 Asian Operations: Sannomiya Plaza Building 7-1-5 Isogami-dori Chuo-ku, Kobe 651-0086 Japan
 US: +1 (317) 276 2000 Japan: +81 (0)7 8242 9000

www.lilly.com

Key contacts

For Japan, contact Ms Nana Tominaga, HR Manager - MBA Recruitment, email: tominaga_nana@lilly.com
 For recruitment enquiries in Korea, email: KR_HR@lilly.com or tel: +82 2 3459 2600
 For recruitment enquiries in Taiwan, email: taiwanhr@lilly.com
 For recruitment enquiries in China, email: CN_Talent_Acquisition@lilly.com

How to Apply

MBA's have the distinct advantage of joining the Lilly Leadership Development Program, allowing for professional development, social opportunities, overseas assignments, and access to senior leaders. Candidates are expected to have 3 to 7 years of work experience and commercial experience. The program is offered globally, including [China](#) and [Japan](#). Eight-to-ten week [MBA Internship opportunities](#) are also available in Japan, these generally take place from May to August.

Opportunities are posted on the global careers [Job Search](#), interested applicants can search "MBA" in the keyword search and select a preferred country. Apply online only.

Eli Lilly has a global careers site at [Careers](#), however, also see recruitment in [Hong Kong](#), [China](#), [Japan](#), [Taiwan](#), [Korea](#) .

International Opportunities

Eli Lilly recruits worldwide.

Key Dates

Interested applicants should check with their school's career services department or [events](#) to find out when Lilly will be on-campus. If Eli Lilly is not visiting a particular school, candidates are advised to search through the open campus positions and apply directly online by the specific date advised. For Summer Internships, the application deadline is mid-March. Lilly begins the search for campus talent in the fall and conclude in late winter or sooner if they fill the intern class.

Additional Information

Lilly (NYSE; LLY), founded in 1876 and headquartered in Indianapolis. It develops a growing portfolio of pharmaceutical products by applying the latest research from its own worldwide laboratories, by collaborating with eminent scientific organizations and by making use of the most up-to-date technological tools. The company employs about 41,000 people worldwide and about 9,000 employees engaged in R&D. It conducts clinical research in more than 55 countries; R&D facilities in 6 countries; manufacturing plants in 13 countries; product marketed in 120 countries. In FY 2016, worldwide Net Sales was \$21,222.1 million.

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