

Guide to MBA Recruitment in the Top 100 Biotech/Pharmaceutical Companies

EXAMPLE ENTRIES
September 2018



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Company Name	Programme News	Deadline Date
AbbVie	2019 Commercial Analytics & Operations MBA Internship – 1805978 – US 2019 Commercial MBA Internship – 1806650 0 US LATAM Commercial Early Career Program – 1806397 – US 2019 Global Trade Compliance Internship – 1807072 – US LATAM Commercial Intern – 1806395 - US	Will close once full, therefore apply ASAP
BASF	TOP START International Business Leader Program - Job ID: EN56779314_ONLE_4 - Germany TOP START International Business Leader Program - Job ID: DE56779314_ONLE_2 - Germany Leadership Development Program (LDP) - MBA Summer 2019 - Job ID: EN_US_1803937 – US	Apply ASAP
GlaxoSmithKline	Human Resources - Future Leaders Programme, Singapore (2019) - Requisition ID: WD181088 Esprit 2019 Procurement Leadership Development Programme -UK – Req: 184291 Esprit 2019 Procurement Leadership Development Program – US – Req: 184290 Esprit 2019 Commercial Consumer Healthcare Leadership Development Programme – MEA - Req: 184284 Esprit 2019 Commercial Consumer Healthcare Leadership Development Program – US - Req: 184282 Esprit 2019 Commercial Consumer Healthcare Leadership Development Programme – Europe - Req: 184283 Esprit 2019 Commercial Pharmaceuticals Leadership Development Program- US - Req: 184289 Esprit 2019 Commercial Pharmaceuticals Leadership Development Programme – Japan - Req: 184286	5 th October 2018 30 th September 2018 30 th September 2018 30 th September 2018 30 th September 2018 30 th September 2018 30 th September 2018 30 th September 2018
Medtronic	MBA Intern: Summer of 2019 – US – Job ID 180008YS Senior Associate - Leadership Development Rotation Program - REQUISITION 18000FQQ – US ASSISTANT (E) MARKETING NEURO-VASCULAR EMEA (internship / alternation) – Job ID 180005AO - France	Will close once full
Reckitt Benckiser	2019 Summer Internship - Assistant Brand Manager – US Commercial Management Trainee – Hong Kong Management Trainee Program - Indonesia R&D Management Trainee – China MBA Graduate Opportunity - End-to-End Gross Margin Expansion Manager - Hygiene, Home (based in Amsterdam) Commercial Graduate Development Program - June 2019 – US Commercial Sales & Marketing Internship – New Zealand, Australia* Supply Management Trainee – China * * It should be noted these are aimed at graduates, however, MBAs are welcome to apply.	Will close once full, therefore apply ASAP * * * * *

Company **AbbVie**

US: 1 North Waukegan Road, North Chicago, IL 60064, US.
Tel: +1 800 255 5162

UK: AbbVie Ltd. Abbott House, Vanwall Business Park, Vanwall Road, Maidenhead, Berkshire. SL6 4XE, UK.
Telephone: + 44 (0)1628 561090

www.abbvie.co.uk

Key contacts Online only.

How to Apply AbbVie offer exceptional students and graduates [Development Programs](#). Development Programs typically operate over a 2-3-year period with assignments in different areas of the business. Of particular interest to MBA students are the programs in Operations Development (ODP), Finance Development (FDP) and Commercial Leadership (CLP). Go to [Job Search](#) click the Advanced Search tab and tick the appropriate boxes under Job Classification (and Location) to see current opportunities and apply online.

International Opportunities AbbVie have opportunities in 170 countries, although these will not all be MBA specific.

Internships [Internship Programs](#) typically include a 12-week assignment, social and development activities as well as subsidized accommodation and transport for eligible students.

Key Dates Deadline dates not specified.

Additional Information AbbVie is a research-based pharmaceuticals company. The Company discovers, develops, and commercializes advanced therapies with a portfolio of products that include a line of adult and paediatric pharmaceuticals, metabolic/hormone products, virology products, endocrinology products and dyslipidemia products. AbbVie products are used to treat rheumatoid arthritis, psoriasis, Crohn's disease, human immunodeficiency virus (HIV), cystic fibrosis complications, low testosterone, thyroid disease, Parkinson's disease and complications associated with chronic kidney disease, among other indications. They have 28,000 global employees and 15 primary research and manufacturing facilities around the world.

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Company **BASF**

Global HQ - BASF SE, Carl-Bosche-Strasse 38, 67056 Ludwigshafen. Germany
US Headquarters: 100 Park Avenue, Florham Park, New Jersey 07932, US
UK: Earl Road, Cheadle Hulme, Cheadle, Cheshire SK8 6QG, UK

Headquarters: +1 973 245 6000 UK: +44 161 4856222

www.basf.com

Key contacts Contact HR at step-in@basf.com or telephone +49 621 60 95200

How to Apply BASF runs the [MBA Leadership Development Program \(LDP\)](#). The program, ranked #6 on the 2017 Top MBA Development Programs in Industrial Products & Services Category will enable participants to contribute to real-world rotational assignments within different domestic and international locations. As well as an MBA, candidates are also expected to have 4-6 years' work experience.

BASF also has a 2-3-year [Top Start International Business Leader Program](#) which prepares highly qualified and perfectly trained young BASF managers to take on demanding positions. This program is only offered to exceptional talent. Interested candidates will have a Masters, Ph.D., or MBA, with no more than three years of work experience with grades that are well above average, together with international experience.

Applications should be made on campus or online.

International Opportunities There are opportunities for overseas placements although these may not be MBA-specific. Visit [Careers](#) for details and to run a job search.

Internships BASF generally offer internships for a duration between two and six months. In individual cases, BASF can also offer university student jobs on completion of the placement.

Key Dates Visit [Jobs](#) and search 'Top Start' or 'MBA' for current openings.

Additional Information BASF creates chemistry – for a sustainable future. As the world's leading chemical company, they work to combine economic success with environmental protection and social responsibility. The approximately 115,400 employees in the BASF Group work on contributing to the success of customers in nearly all sectors and almost every country in the world. The group's portfolio is organized into five segments: Chemicals, Performance Products, Functional Materials & Solutions, Agricultural Solutions, and Oil & Gas. BASF generated sales of about €64.4 billion in 2017.

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Company **GlaxoSmithKline**

980 Great West Road, Brentford, Middlesex, TW8 9GS, UK.
+44 (0)20 8047 5000

www.gsk.com

Key contacts

Joe Voelcker, Global Head of Early Talent Acquisition. Tel: +44 (0)20 8047 5000. Email: Joe.voelcker@gsk.com
Kate Bloice, UK/US Early Talent Recruitment Team Lead. Email: gsk@gradweb.co.uk

How to Apply

GlaxoSmithKline (GSK) offers a [Postgraduate Esprit Commercial Programme](#) and [Postgraduate Esprit Finance Programme](#) for exceptional MBAs with strong commercial acumen and strategic decision-making skills. Interested candidates must have a track record of delivering significant value in a leading commercial, financial or consulting environment – ideally within a pharmaceutical, biotech, FMCG or consulting organisation. They must also be flexible and mobile enough for a global career, combining strong English skills with the ability to adapt quickly to regional differences. The roles will require you to manage processes, decisions, and conflicts with clarity. Although not necessarily aimed at MBA graduates, GSK's [Future Leaders graduate programme](#) may also be of interest. Several programmes are available within business operations, sales and marketing, manufacturing and supply and research and development. Students and graduates in the UK are encouraged to follow GSK on [Facebook](#).

International Opportunities

GlaxoSmithKline has a significant global presence with commercial operations in more than 150 countries, a network of 86 manufacturing sites in 36 countries and large R&D centres in the UK, US, Spain, Belgium, and China.

Internships

[Internships](#) are offered by GlaxoSmithKline, these are offered according to business requirements.

Key Dates

Please check the [website](#) regularly for updates. Applications for the 2019 Postgraduate Esprit Programmes closed on 30th September 2018. Interested candidates are advised to check the links above for more information or register their [interest](#).

Additional Information

GlaxoSmithKline plc is a science-led global healthcare company. The company research and develop a broad range of innovative products in three primary areas of Pharmaceuticals, Vaccines and Consumer Healthcare. GlaxoSmithKline was formed in 2000 as a result of a merger between Glaxo Wellcome plc and SmithKline Beecham plc, although their history can be traced back much further than that to London's Plough Court Pharmacy in the 1700s. In March 2015, the company completed a 3-part transaction with Novartis vaccines business (excluding influenza vaccines) and combined their consumer Healthcare businesses to create a new company. By substantially strengthening Vaccines and Consumer Healthcare, GSK can deliver far-reaching benefits to patients and consumers, and further value to shareholders. In addition, Novartis acquired GSKs marketed Oncology portfolio. GSK delivered further progress against strategy with 2017 sales of £30.2 billion.

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Company**Medtronic**

Operational HQ - 710 Medtronic Parkway, Minneapolis, Minnesota, MN 55432-5604, US.

+1 763 514 4000

Principal Executive Office - 20 Lower Hatch Street, Dublin 2, Ireland

www.medtronic.com

Key contacts

Global: The Company has a “no names policy”. For general inquiries applicants can contact AskHR@medtronic.com.

How to Apply

Medtronic's [Leadership Development Rotation Program](#) provides a unique opportunity for highly talented MBAs with three or more years professional work experience. During the program, a small group of participants take on two 18-month assignments in two different geographic locations and two different business units, while receiving maximum exposure to the company's core businesses, technologies, and leaders. While all applicants who meet the criteria will be considered for this program, Medtronic does stress that candidates on the [MBA Summer Associates Program](#) are given participation preference.

For other opportunities outside of this program, go to [Jobs](#). Type 'MBA' into the keyword box to obtain a list of vacancies where an MBA is preferred/required.

Internships

Medtronic's [Student](#) programs focus heavily on attracting the top MBA talent and offer Technical, Business and Internship opportunities. The [MBA Summer Associate Program](#) is designed for highly talented MBA students who want to test their skills and make meaningful contributions. The program gives exposure to, and a better understanding of, the core businesses, technologies, and culture. In addition to a challenging 10-12-week internship assignment, individuals will have high-level networking opportunities. Medtronic recruits from [select top schools](#) each year, interested candidates are advised to contact their career centre to see when Medtronic will be visiting their campus.

International Opportunities

Global Leadership Development Rotation assignments may include, but are not limited to, the following locations: Tolochenaz, Switzerland, Singapore, Shanghai, China, Sydney, Australia, and Mumbai, India. Visit Locations for details of [Medtronic's](#) international reach as well as [Jobs](#) for a detailed job search.

Key Dates

Interested candidates should submit their application via their school's career service during the autumn for the full-time program and monitor the [Recruiting Events](#). Fewer than 30 participants will be selected. For other opportunities outside of this program, closing dates are specific to each vacancy. Applications are now open for the 2019 MBA Summer Associate Program and full-time Leadership Development Rotation Program in the US.

Additional Information

Medtronic is the world's largest medical technology company, offering an unprecedented breadth and depth of innovative therapies to fulfil their mission of alleviating pain, restoring health, and extending life. Last year, more than 9 million people benefited from Medtronic's medical therapies, which treat cardiac and vascular diseases, diabetes, and neurological and musculoskeletal conditions. Medtronic has 370+ locations in more than 160 countries, employs more than 84,000+ people and achieved total revenue of \$29.7 billion in FY17, an all-time high.

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Company **Reckitt Benckiser**
103-105 Bath Road, Slough, Berkshire, SL1 3UH, UK
+44 (0)1753 217800

www.reckittbenckiser.com

Key contacts Interested candidates should contact the HR Business Partner for the specific area of interest:
Melike Caşın, Global Talent Acquisition Manager
Sarah Harper-Holton, Group Head of Talent & Leadership Development. (Contact details as above).

How to Apply Although there is no specific MBA programme in operation, there are many open vacancies at Reckitt Benckiser that require candidates with an MBA. Go to [Job Search](#) and type 'MBA' into the keyword box to obtain a list of current openings where an MBA is required. Reckitt Benckiser also offers a range of [Graduate Programmes and Internships](#), which may be of interest to less-experienced MBA graduates. The [R&D Future Leadership Graduate Programme](#) aimed at Bachelor, Master, PhD degree graduates is a 2-year fast track programme for 20 selected individuals from top universities. Visit the Reckitt Benckiser [Careers](#) page for general careers information.

International Opportunities International MBA opportunities are subject to availability. Go to [Global Locations](#) for a list of international graduate recruitment locations

Reckitt Benckiser does offer internship placements (not necessarily MBA-specific) but states there is no such thing as a typical RB internship. In an organisation as fast-paced as theirs, every day is different, so internships vary depending on the function and country.

Key Dates Go to the job search page and type 'MBA' or the job number into the search panel to return full details. All other dates are vacancy-specific. Outline recruiting schedules are available for [Graduate Programmes and Internships](#).

Additional Information Reckitt Benckiser is the world's leading consumer health and hygiene company, with brands (such as Nurofen, Strepsils, Mucinex, Dettol, Lysol, Finish and Vanish) sold in nearly 200 countries and operations in over 60 countries. Every day, the firm's 37,000 employees strive to find even better ways to give people innovative solutions for healthier lives and happier homes. Feeling well is at the heart of Reckitt Benckiser's rapidly growing consumer health business. Making a difference in the lives of consumers means the company continually invests in research and innovation to stay ahead of the game. Ranked in the TOP 20 on the London Stock Exchange, the relentless drive to outperform has trebled RB's revenue since 2000 and quadrupled their market cap. Reckitt Benckiser is just as demanding of their social and environmental impact too, cutting their carbon footprint by 20% in just 5 years and has set new 2020 targets; cutting water use by a 1/3, carbon by a 1/3 again, and for a 1/3 of sales to come from more sustainable products. Reckitt Benckiser (RB) recognised revenues of £11.5 billion in 2017 selling 20m products daily

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