

# Guide to MBA Recruitment in the

# **Top 100 Management Consulting Companies**

**EXAMPLE ENTRIES September 2018** 



Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication. A Accenture
AchieveForum
AECOM
Analysys Mason
Aon
Apco Worldwide Inc.
Arcadis

Arthur D. Little
Arup
ASE Consulting
A.T. Kearney
Atkins Global
Atos

B
BAE Systems Applied
Intelligence
Bain & Company
BDO
BearingPoint
Berkeley Partnership – The
Boston Consulting Group
Bourton Group

**BTS Group** 

C Cap Gemini
Capita Transformation
Capita Real Estate & Infrastructure
CGI Group
Charles River Associates
Cognetia Healthcare
Consulting
Cognizant Tech. Solutions
Collinson Grant
Conduent HR Services

D Deloitte Consulting DMW Group DXC Technology

CTG

Edengene
Edgar Dunne & Company
Efeso Consulting
eg Solutions plc
EY

FTI Consulting Fujitsu

G

Genpact
Grant Thornton LLP
Gulland Padfield

H
HBR Consulting
HCL Technologies
Hewlett Packard
Hitachi Consulting

IBM Consulting
ICF International
Information Services Group
Infosys Ltd

K Kepner-Tregoe KornFerry Hay Group KPMG

L.E.K. Consulting

Marakon Consulting
Mars & Co.
McKinsey & Company
Mercer
Milliman
Mott MacDonald

Navigant Consulting
Navitas
NERA Economic Consulting
Newton Europe
Nichols Group – The
NTT DATA

Oakland Consulting LLP
OC&C Strategy Consultants
OCS Consulting
Oliver Wyman

PA Consulting
Pcubed
Penna
Protiviti
Proudfoot

R Renoir Group Roland Berger Saint Consulting Group
SAP (UK) Ltd
Serco Group plc
Simon-Kucher & Partners
Slalom
SopraSteria
Strategy&
Strategic Decisions Group
Sword IT Solutions plc

Tata Consultancy Services
Tefen
Thoughtworks
Tribal Group
Turner & Townsend

**U** Unisys

W

?What If! Willis Towers Watson Wood Mackenzie WSP Global Inc

**Z** ZS Associates



<b>Company Name</b>	Programme News	Deadline Date
Boston Consulting	Judge MBA 2019 Full-Time Applications are open between 12 September to 25 October 2018 (Midnight GMT).	25 <sup>th</sup> October 2018
Group	Said MBA 2019 Full-Time Applications are open between 12 September to 25 October 2018 (Midnight GMT).	25 <sup>th</sup> October 2018
	Darden First Year students summer internship deadline Tuesday, November 27 at 3:00 PM.	27 <sup>th</sup> November 2018
HP	Personal Systems MBA Marketing Summer Intern 2019 – Colorado, US. Ref: 3030655	*
	Personal Systems MBA Project Management Intern Summer 2019 – Colorado, US. Ref: 3030438	
	Personal Systems Product Management Intern (MBA) – Colorado, US. Ref: 3034152	
	Personal Systems Product Management Intern (MBA) – Colorado, US. Ref: 3034437	
	HR Management Associate Program Intern – Washington, Houston, Boise, US. Ref: 3035000	
L.E.K.	2019 MBA Consultant (Full-time) - Shanghai	8 <sup>th</sup> October 2018
	Seoul office - 2019 MBA Consultant	26 <sup>th</sup> October 2018
	Tokyo Consultant - 2019	26 <sup>th</sup> October 2018
	US Consultant – 2019 - Boston, Chicago, Los Angeles, New York, San Francisco	26 <sup>th</sup> October 2018
	US Summer Consultant – 2019 - Boston, Chicago, Los Angeles, New York, San Francisco	26 <sup>th</sup> October 2018
	Consultant - London Office, September 2019 Start Date	30 <sup>th</sup> November 2018
McKinsey	MBA Summer Internship – London Business School	14 <sup>th</sup> January 2019
	MBA Full-time – Cambridge Judge Business School	14 <sup>th</sup> January 2019
	MBA Full-time – Oxford SAID	14 <sup>th</sup> January 2019
	2 <sup>nd</sup> Year MBA Associate Full-Time – Kellogg Business School	26th September 2018
	1st Year MBA Associate Intern – Kellogg Business School	2 <sup>nd</sup> December 2018
	2nd Year MBA Associate Full-Time – UVA Darden	21st September 2018
	1st Year MBA Associate Intern – UVA Darden	30 <sup>th</sup> November 2018
	For all other schools that aren't currently listed the deadline dates are:	
	2 <sup>nd</sup> Year MBA Consultant Associate – US	1st September 2018
	1st Year Associate Intern – US	1st December 2018
	Advance Professional Degree Full-time UK	21st October 2018



Company Name	Programme News	Deadline Date
Strategy&	Summer Internship, Consulting, Strategy&, London 2019 – Job ID 30918BR - UK	18 <sup>th</sup> November 2018
	Graduate, Consulting, Strategy&, London 2019 - 24867BR	21st October 2018
	HBS: Strategy& Senior Associate Intern Summer 2019 Nationwide Job ID: 108884BR – Various, US	
	HBS: Strategy& Senior Associate Summer/Fall 2019 Nationwide Job ID: 108882BR – Various, US	
	Darden Strategy& Senior Associate Summer/Fall 2019 Nationwide - 109264BR - Various, US	
	Darden Strategy& Sr Associate Intern Summer 2019 Nationwide - 109265BR - Various, US	
	Berkeley Strategy&/Deals Senior Associate Summer/Fall 2019 Nationwide - 110204BR - Various, US	
	Berkeley Strategy&/Deals Sr Associate Intern Summer 2019 Nationwide - 110210BR - Various, US	
	Northwestern-Kellogg: Strategy&/Deals Strat FT Senior Associate 2019 - 110977BR - Various, US	
	Northwestern- Kellogg: Strategy&/Deals Strategy Intern Summer 2019 - 110981BR - Various, US	
	ADV Strategy& Senior Associate Intern Summer 2019 Nationwide - 113311BR - Various, US	
	ADV Strategy& Senior Associate Summer/Fall 2019 Nationwide - 113321BR - Various, US	
	Wharton ADV Strategy&/Deals Sr Associate Intern Summer 2019 Nationwide - 111367BR - Various, US	
	Wharton Strategy&/Deals Senior Associate Summer/Fall 2019 Nationwide - 111364BR - Various, US	
	NYU-Stern Strategy&/Deals Sr Associate Intern Summer 2019 Nationwide - 111360BR - Various, US	
	NYU-Stern Strategy&/Deals Senior Associate Summer/Fall 2019 Nationwide - 111358BR - Various, US	
	Chicago Booth Strategy& Senior Associate Summer/Fall 2019 Nationwide - 111090BR - Various, US	
	Chicago Booth Strategy& Sr Associate Intern Summer 2019 Nationwide - 111091BR - Various, US	
	UT ADV Strategy& Sr Associate Intern Summer 2019 Nationwide - 110760BR - Various, US	
	UT ADV Strategy& Senior Associate Summer/Fall 2019 Nationwide - 110757BR - Various, US	
	MIT Sloan Strategy& Sr Associate Intern Summer 2019 Nationwide - 109268BR - Various, US	
	MIT Sloan Strategy& Senior Associate Summer/Fall 2019 Nationwide - 109269BR - Various, US	
	Ross ADV Strategy&/Deals Sr Associate Intern Summer 2019 Nationwide - 111089BR - Various, US	
	Ross ADV Strategy&/Deals Senior Associate Summer/Fall 2019 Nationwide - 111088BR - Various, US	
	CBS ADV Strategy&/Deals Strat Sr Assoc Intern Summer 2019 Nationwide - 110438BR - Various, US	
	CBS ADV Strategy&/Deals Strategy Sr Assoc Summer/Fall 2019 Nationwide - 110437BR - Various, US	

<sup>\*</sup> Deadline date not available at the time of publication, programmes may close as soon as all positions are filled. Please monitor the links to company websites for the latest on deadline dates.





# **Boston Consulting Group**

Head Office - US: Exchange Place, 31st Floor, Boston, Massachusetts 02109, US

US: +1 617 973 1200

#### www.bcg.com

# **Key Contacts**

UK: Ashley Dartnell, Head of Campus Recruiting CEMA/WESA Tel: +44 207 753 5353. Email: <a href="mailto:Dartnell.Ashley@bcg.com">Dartnell.Ashley@bcg.com</a> US HQ: Danielle Pociluyko, MBA Campus Recruiter. Tel: +1 617 973 1200. Email: <a href="mailto:bosrecruitingmailbox@bcg.com">bosrecruitingmailbox@bcg.com</a>

Interested applicants should note that in the US, BCG has a huge HR/recruitment team which is too vast to list here. The best advice is to go to On Campus and type in the name of a specific school to obtain details of the BCG recruitment team for that school.

#### **How to Apply**

MBA's joining BCG have an impact from day one as a Consultant. MBA graduates with a few years of experience can expect to spend time working across a wide range of clients and projects from helping to devise the integration strategy for a pharmaceutical merger to developing sustainable farming practices in emerging countries. Applications should be made On Campus (enter the name of the business school in the search box to find details of campus events and recruiting schedules) or online.

# International Opportunities

The <u>Associate Abroad Program</u> allows associates to have the opportunity to work in another BCG office for 9 to 12 months. There are also numerous opportunities to work on individual projects in other offices around the world.

#### Internships

BCG's <u>internship programs</u> give students from many disciplines and backgrounds the opportunity to get a true feel of what it's like to work at BCG. BCG internships are generally two to three months long but can vary from a few weeks to a year, depending on the role and location.

# **Key Dates**

Although applications are accepted at any time, BCG's primary recruiting season is from September to February. To search for deadline dates by school visit BCG on Campus. LBS MBA 2020 Summer Applications are open between 31 December 2018 – 12 January 2019 (Midnight GMT). Judge and SAID MBA 2019 Full-Time Applications are open between 12 September to 25 October 2018 (Midnight GMT).

# **Additional Information**

The Boston Consulting Group (BCG) is a global management consulting firm and the world's leading advisor on business strategy. The group partners with clients in all sectors and regions to identify their highest-value opportunities, address their most critical challenges, and transform their businesses. BCG's customised approach combines deep insight into the dynamics of companies and markets with close collaboration at all levels of the client organisation. This ensures that clients achieve sustainable competitive advantage, build more capable organisations and secure lasting results. The Boston Consulting Group has more than 90 offices in 50 countries, more than 12,000 employees, more than 900 partners. The Boston Consulting Group has been voted number 3 on the FORTUNE's Best Company to Work For 2017 List.





#### HP Inc.

1501 Page Mill Road, Palo Alto, CA 94304, P.C. 94304-1112, Palo Alto. US +1 650 857 1501

#### www.hp.com

#### **Key Contacts**

Via the website or <u>usrecruiting@hp.com</u>.

# How to Apply

HP offers many graduate and intern opportunities in the following areas – Engineering, Material Science and Chemistry; Computer Science and IT, Business, Supply Chain or Related Fields. Type MBA into the Search Terms and find all the MBA interns and full-time positions worldwide.

The HR function offers a Full-time and Internship Human Resource Management Associate Programme (HR MAP). Candidates are expected to have three eightmonth rotations in different HR specialties and a two-month business rotation, aligned to their own development interests and business need. Apply online. Interested candidates are encouraged to connect with HP Careers on Facebook and Twitter.

In the UK, there are several <u>Graduate Programmes</u> that may be of interest. Business and Consulting Programmes may appeal the most to MBA's and are aimed at graduates with a minimum 2:1 degree.

#### **International Opportunities**

HP has office locations <u>Worldwide</u>. The HR Management Associate Programme is a global program. Please note some jobs at HP require the candidates to have a valid work permit. Please check the job details or enquire with the recruiter. For global vacancies, visit <u>Search and Apply</u> and filter by country.

#### Internships

HP offers a number of internship opportunities typically aimed at MBA candidates.

#### **Key Dates**

Applications for all UK Programs are now open, these are operated on a rolling deadline basis.

# **Additional Information**

HP Inc. is a leading global provider of personal computing and other access devices, imaging and printing products, and related technologies, solutions and services. The company sells to individual consumers, small- and medium-sized businesses ("SMBs") and large enterprises, including customers in the government, health and education sectors. HP was incorporated in 1947 under the laws of the state of California as the successor to a partnership founded in 1939 by William R. Hewlett and David Packard. On November 1, 2015, HP completed the separation of Hewlett Packard Enterprise Company, Hewlett-Packard Company's former enterprise technology infrastructure, software, services and financing businesses. In connection with the separation, Hewlett-Packard Company changed its name to HP Inc. ("HP"). As at October 31st, 2017 the company had approximately 49,000 worldwide and reported revenue of \$52,056 million.







# L.E.K. Consulting

HQ: 75 State Street, 19th Floor, Boston, MA 02109, US 40 Grosvenor Place, London SW1X 7JL, UK

+1 617 951 9500 (US) +44 (0) 20 7389 7200 (UK)

#### www.lek.com

**Key contacts** 

UK: email enquiries to: <a href="mailto:london.recruit@lek.com">london.recruit@lek.com</a>

US: Lauren Klikuszowian, US Recruiting Manager. Tel: +1 312 913 6400, Pam Bolotin, MBA Recruiter. Tel: +1 617 951 9500

**How to Apply** 

The main L.E.K. careers website can be found at <u>Life at L.E.K.</u> L.E.K. Consulting will recruit consultants with MBAs from the world's leading business schools. Consultants work closely with associates, managers, and partners and have primary responsibility for understanding and analysing the client's strategic issue. Three-quarters of the current partner group were previously L.E.K. consultants.

**International Opportunities** 

L.E.K Consulting also offers opportunities for top-performing MBA candidates to become <u>Summer Consultants</u> for those who are interested in gaining insight into a consulting career. This internship is available in many of its offices and involves 8-10 weeks of real casework experience as part of a team.

Internships

MBA consultant opportunities are available worldwide. L.E.K.'s international transfer system also enables many of its staff to experience 3-6 months of work in another office of their choice.

**Key Dates** 

Go to Apply Now on the website, select the region of interest for more information on current opportunities. Some <u>campus recruitment events</u> are upcoming in the US and Brazil.

**Additional Information** 

L.E.K. Consulting is a global management consulting firm that uses deep industry expertise and analytical rigor to help clients solve their most critical business problems. Founded more than 30 years ago, L.E.K. employs more than 1,200 professionals in 21 offices across the Americas, Asia-Pacific, and Europe. L.E.K. helps business leaders consistently make better decisions, deliver improved business performance and create greater shareholder returns.



#### McKinsey & Co

There are no central headquarters. See Worldwide Locations for global locations. Some addresses are:

US: 55 East 52nd Street, 21st Floor, New York, NY 10022, US

U.K: No. 1 Jermyn Street, London SW1Y 4UH, UK

Hong Kong: 25/F Cheung Kong Center, 2 Queen's Road Central, Hong Kong

+1 212 446 7000 (US) +44 (0) 207 839 8040 (UK) +852 2868 1188 (Hong Kong)

#### www.mckinsey.com

**Key contacts** 

Online.

**How to Apply** 

See <u>MBA Candidates</u> — from here interested individuals can start an online application. McKinsey has been recruiting MBAs for over 90 years. MBA graduates typically join McKinsey as associates, working either as generalists or practice consultants if they have an area they'd like to focus on. Roles include generalist consulting; practice consulting, focused on a specific function or industry (e.g., <u>digital</u>, <u>implementation</u>, <u>operations</u>); and <u>New Ventures</u> product and solution development (e.g., general management, product management, solution delivery).

**International Opportunities** 

International opportunities are available. Visit Global Locations.

**Key Dates** 

Varies by region and school. See <u>Application Deadlines</u> for details. For schools that aren't currently listed the deadline dates are: 1st Year Associate Intern, US 1st December 2018. Advance Professional Degree Full-time UK positions – 21st October 2018.

#### **Additional Information**

McKinsey & Company is a global management consulting firm that serves leading businesses, governments, non-governmental organizations, and not-for-profits. The company comprises more than 14,000 consultants and nearly 2,000 research and information professionals. They have 120 offices in more than 60 countries, speak more than 80 languages, and represent over 100 nationalities. The company serves clients at every level of their organization, in whatever capacity they can be most useful, whether as a trusted advisor to top management or as a hands-on coach for front line employees. The firm is owned by 1,400 plus partners, spread across Europe, the Americas, Asia-Pacific, the Middle East, and Africa. There is no headquarters in the traditional sense. McKinsey's global managing partner, elected by the partners, chooses his or her home office, currently London. The Shareholders Council or Board also comprises partners elected by their peers. Its 30 members represent more than a dozen nationalities.





PwC Strategy& (US) Inc

18th Floor, 101 Park Avenue, New York, NY 10178. US USA +1-212 697 1900

www.strategyand.pwc.com

**Key Contacts** 

The full list of contacts can be found under Schools and Regions.

**How to Apply** 

MBAs typically enter Strategy& as <u>Senior Associates</u>. Senior Associates work closely with clients and their teams to identify, clarify, and resolve complex issues critical to clients' strategic and operating success. Over time, candidates will build strategic expertise in their chosen area. Successful applicants can expect a clearly structured career path and rapid career progression at Strategy&. Typically spending 2-3 years at each level (Associate, Senior Associate, Manager, and Director) as they progress towards Partner. Summer Associates work with clients through all stages of strategy-based projects: identifying the major issues that the client is facing, generating hypotheses regarding those issues, structuring & performing analyses, identifying creative but pragmatic options within potential market scenarios, developing conclusions, making strategic recommendations, and then developing plans to operationalise the agreed-upon strategy.

**International Opportunities** 

Interested candidates can see the company's list of target global Business Schools at Schools and Regions.

Internships

Over 90% of interns on Strategy& PwC's Advance Internship receive full-time job offers. The program includes physical and virtual training to develop participates into future leaders.

**Key Dates** 

Interested candidates should go to <u>Campus</u> and select their program of choice to return full details. It is also recommended you monitor <u>Key Dates</u>. Strategy& is currently recruiting MBA full-time and internship Senior Associates.

**Additional Information** 

Strategy&, PwC's strategy consulting group is a new kind of consulting business. Strategy& is a leading strategy team in its own right and helps PwC as a whole become the pre-eminent strategy-through-execution firm. The company brings 100 years of strategy consulting experience and the unrivalled industry and functional capabilities of the PwC network to the task. Strategy& are part of the PwC network of firms in 158 countries with more than 236,000 people committed to delivering quality in assurance, tax, and advisory services.

