

Guide to MBA Recruitment in the **Top 100 IT Companies**

EXAMPLE ENTRIES
September 2018



Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

COMMUNICATIONS EQUIPMENT

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TELECOMMUNICATIONS

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[Tele2 AB](#)
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[Telia Company](#)
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[Xerox Corp.](#)

Company Name	Programme News	Deadline Date
Cisco	Product Manager - MBA Rotational Program (Full Time) – Job ID: 1235886 - US Product Manager - MBA (Full Time) – Job ID: 1235900 - US Business Strategy Manager - MBA (Full Time) - Job ID: 1235819 - US Product Manager - MBA Rotational (Intern) – Job ID: 1235844 – US Program Manager - MBA (Full Time) - Job ID: 1232142 - US Product Manager - MBA (Intern) – Job ID: 1235839 – US Business Strategy Manager - MBA (Intern) – Job ID: 1235832 – US Human Resources Leadership Program (Intern) – Job ID: 1231626 – US Human Resources Leadership Program (Full Time) – Job ID: 1231533 – US Data Scientist (Full Time New Graduate) – Job ID: 1232426 – US Data Scientist (Intern) - Job ID: 1232432 – US Corporate Development Manager MBA (Full Time) – Job ID: 1239721 - US	Apply ASAP will close once full.
Western Digital	RAMP Business Intern Program – MBA – Job ID Req ID: 9000001654 – US Launch Business Program – MBA - Job ID 9000001595 - US	
Intel	Graduate Intern 2019 – MBA Supply Chain - Job ID: JR0071641 – US 2019 Senior Financial Analyst - MBA Graduate - Job ID: JR0077844 - US 2019 Senior Financial Analyst - MBA Graduate - Job ID: JR0077710 - US 2018 Internship Supply Line Management – Job ID JR0056536 - US	Apply ASAP
Amazon	Operations Pathways Leadership Program - Job ID: 709512 – Japan Consumer Rotational Leadership Development Program (for Class of 2019MBA) Job ID: 709450 – Japan Japan Finance Leadership Development Program (FLDP) Intern - Job ID: 711296 – Japan Japan Pathways Operations Manager Intern - Job ID: 709513 – Japan Consumer MBA Internship (for class of 2020) - Job ID: 709511 – Japan Japan Finance Leadership Development Program (FLDP) Fulltime - Job ID: 721249- Japan	Will close once full, apply ASAP

Company Name	Programme News	Deadline Date
Verizon	Marketing MBA Leadership Development Program - Job # 492765 – US Human Resources Leadership Development Program - Job # 492763 – US Product Management MBA Intern - Job # 492771 - US Strategy MBA Intern - Job # 493260 – US Marketing MBA Intern - Job # 492768 – US Business Transformation MBA Intern - Job # 495490 – US Product Management MBA Intern - Job # 492771 – US Smart Communities MBA Intern - Job # 492773 – US Network Transformation MBA Intern - Job # 492772 - US	Will close once full, apply ASAP



Company **Cisco Systems, Inc.**
170 West Tasman Drive, San Jose, CA 95134, US
+ 1 408 526 4000

www.cisco.com

Key Contacts Kiley Dove, University Relations HR Manager, email: kidove@cisco.com or Tel: +1 260 417 5873
Megan Barker, Global University Program Manager. Email: mbarker@cisco.com

How to Apply Go to [Career Opportunities](#) on the main Cisco Systems careers home page. Cisco has an [MBA Leadership Development Program](#) in place. It is a two-year rotational program to deepen and broaden marketing knowledge and leadership with the support of an assigned mentor/cohort and marketing leadership. Develop and execute strategies addressing Cisco Marketing's most pressing marketing challenges. The program requires candidates have a bachelor's degree be pursuing/finishing an MBA with a concentration in Marketing and two years of relevant work experience. The [HR Leadership Program](#) is a three-year accelerated program. This program requires excellent academic credentials with proven comprehension of business fundamentals, including finance, marketing, operations and strategy, strategic thinking and leadership. Visit [See Jobs](#) for all the student programs.
Apart from the rotational program, the company also offers many MBA full-time and internship opportunities worldwide. The best way to apply is to [Browse all Jobs](#). Candidates must have a valid work permit. Apply online. An alternative way to apply is to go to register profile online, visit [Stay In Touch](#).

Key Dates For recruitment events, visit [Cisco Events](#).

International Opportunities [Graduate Jobs and Internships](#) opportunities are available worldwide.

Internships Cisco has a range of [internships](#) across the business, although these may not all be at MBA level. The [Digitization University Program](#) is a 12-week summer internship available for undergraduate and MBA students. Internships are also offered for the [HR Leadership Program](#) and [Marketing Program](#) at MBA level.

Additional Information Cisco Systems was founded in 1984 by a group of computer scientists from Stanford University. Cisco pioneered the development of Internet Protocol-based networking technologies. This tradition continues with the development of routing, switching, and other network-based technologies such as application networking services, collaboration, home networking, security, storage and networking, TelePresence systems, unified communications, unified computing, video systems, and wireless. Cisco and their partners sell Cisco hardware, software, and services to businesses of all sizes, governments, service providers, and consumers. Cisco has over 72,000 employees in over 400 offices worldwide and generated \$48.0 billion of revenue in the year ended 30th July 2017.

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Company **Western Digital**
5601 Great Oaks Parkway San Jose, CA 95119. US
+1 949 672 7000

www.wdc.com/en/

Key Contacts Meagan Cooper, Global University Recruitment Director based in the USA, email: meagan.graham@wdc.com or tel: +1 949 672 7698

How to Apply Western Digital offers the [Launch Business Program](#) for MBAs in the US. These full-time paid roles are designed to jump start your career, offering on-the-job and supplemental training and a robust mentorship program. To apply candidates must be a current student, pursuing a Master's degree in Business Administration (MBA) and graduating between December 2018 and June 2019.

Alternatively, candidates can check [Jobs](#) and type "MBA" in the search field. Interested candidates are encouraged to [Join Our Talent Community](#). Location of the offices worldwide can be found at [Contact Us](#).

Key Dates The full-time Launch Business Program and RAMP Business Intern Program are now open for application.

International Opportunities WD has operations in Europe, Asia and the US. It is possible to search for roles by country in the Job Search facility.

Internships Western Digital has a RAMP Internship Program available, see [Students](#) for details and to search for current opportunities. Specifically for MBAs, the [RAMP Business Intern Program](#) is also run as a summer program.

Additional Information Western Digital Corporation (NASDAQ: WDC) is an industry-leading provider of storage technologies and solutions that enable people to create, leverage, experience and preserve data. The company addresses ever-changing market needs by providing a full portfolio of compelling, high-quality storage solutions with customer-focused innovation, high efficiency, flexibility and speed. Western Digital solutions are marketed under the G-Technology®, HGST, SanDisk®, Tegile®, Upthere® and WD® brands. The company reported 2017 revenue of \$4.8 billion.

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Company **Intel Corporation**
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HQ: +1 408 765 8080

www.intel.com

Key Contacts Conor Walsh, Graduate Talent Recruiter. Based in Ireland Tel: 01 6067000.

How to Apply Intel's [Accelerated Leadership Program \(ALP\)](#) is a unique post-MBA leadership development initiative designed to attract top MBA graduates. With the mentorship of influential senior leaders, ALP associates navigate through a series of challenging, vastly diverse, and high-visibility rotations that span the entire company. After completing the program, associates may return to one of their previous rotation groups or pursue an opportunity elsewhere within the company at a senior management level. Candidates are required to have 4 years full-time professional work experience as well as the unrestricted right to work in the US. Intel also has a limited number of ALP China positions to develop leadership talent for Intel China. The China program allows candidates to spend the first two rotations in the US and the third rotation in China, with the final placement continuing in China

The company also has several rotation programs that may be of interest to those looking to enter a particular field. The [Finance Rotation Program](#), [HR Pathways Rotation Program](#) and the [Sales and Marketing Rotation Program, a 2-year program](#) aimed at Masters graduates or MBAs with a technical undergraduate degree are welcomed to apply.

Key Dates Follow the links to [Job Search](#) and type 'ALP' or 'MBA' in the keywords box for further information. Intel typically hires ALP associates for full-time positions August through December, and for internships January through March. For recruitment Events, click [here](#).

International Opportunities Intel has a presence in 63 countries. International opportunities are available subject to vacancy situation.

Internships In addition to the full-time post-MBA Accelerated Leadership Program, Intel also offers a 12-week, high-intensity summer internship experience for exceptional first-year MBA candidates. Intel's ALP China internships are completed in the US as part of the US ALP internship cohort. Mandarin speaking/communication is required.

Additional Information For more than three decades, Intel Corporation has developed technology enabling the computer and Internet revolution that has changed the world. Founded in 1968 to build semiconductor memory products, Intel introduced the world's first microprocessor in 1971. Today, Intel supplies the computing and communications industries with chips, boards, systems and software building blocks that are the ingredients of computers, servers and networking and communications products. Intel reported full year revenue of \$62.8 billion in 2017 and has more than 100,000 employees.

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Company **Amazon.com**

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www.amazon.com

Key Contacts

Louise May, Director of Talent Acquisition EMEA – Corporate.
Roger Greensmith, Principal -Talent Acquisition Programs, UK/EU Talent Acquisition. Tel: +44(0) 208 636 9200
Deepa Patel, MBA Recruiting Manager, US. Tel: +1 206 266 1000
US applications should be made online.

How to Apply

Amazon hires [MBAs](#) for eight different roles across all of its businesses ranging from rotations in Amazon retail teams, to product managers in Amazon Web Services (AWS), to fast tracked leadership roles in our fulfillment network, to finance and HR functional roles.

A general [Job Search](#) function can also be found on Careers.

Key Dates

Follow the links to [MBA Graduate Job Results](#) and choose 'University MBA and Graduate – find jobs' to return results, full details and to make an online application. Several roles are currently open for application. Amazon recruit on a rolling basis and will close a vacancy once it has been filled, therefore, it is recommended to apply as soon as possible.

International Opportunities

Amazon has opportunities throughout its global offices in North America, Europe, China, Japan and India, with most US corporate roles based in Seattle, and roles in fulfillment locations across each region.

Internships

Amazon has an [MBA Internship program](#). An Amazon MBA internship consists of a strategic project that is data intensive, analytical, centred on a real business issue, and representative of a full-time role.

Additional Information

Amazon.com, based in Seattle, Washington, is the global leader in e-commerce. Since 1995, when Jeff Bezos started Amazon.com, the company has significantly expanded its' product offerings, international sites, and worldwide network of fulfilment and customer-service centres. Amazon is guided by four principles: customer obsession rather than competitor focus, passion for invention, commitment to operational excellence, and long-term thinking. Customer reviews, 1-Click shopping, personalized recommendations, Prime, Fulfillment by Amazon, AWS, Kindle Direct Publishing, Kindle, Fire tablets, Fire TV, Amazon Echo, and Alexa are some of the products and services pioneered by Amazon. Amazon operates sites in the United Kingdom, Australia, Brazil, India, Italy, Mexico, the Netherlands, Spain, Germany, France, Japan, Canada, and China (Joyo.com). Amazon reported net sales increased 31% to \$177.9 billion for the FY2017, compared with \$136.0 billion in 2016 and had 566,000 employees as at December 31st, 2017.

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Company **Verizon Communications**

140 West St. New York, NY 10007, US
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www.verizon.com

Key Contacts Dan Finnegan, Associate Director, HR Business Partner in the USA, email: Dan.Finnegan@verizonwireless.com

How to Apply Verizon offers several programs that would be suitable for MBAs. Each [leadership development program](#) participant rotates through different teams in different locations over a two or three year period, learning first-hand how the business runs. Explore tracks in technology, finance, human resources, marketing or supply chain.

The main careers portal can be found at [Careers – Stores](#); [Sales](#); [Customer Service](#); [Technology](#); [Corporate](#). Many jobs in the US office specify professionals with an MBA. Interested candidates are encouraged to [Join Our Talent Network](#).

Further career information can be found at [Facebook Verizon Careers](#); [Twitter Verizon Careers](#).

Key Dates For campus events, go to [Events](#). Verizon is currently recruiting for several MBA intern positions.

International Opportunities Verizon operates in more than 150 countries across the globe. See [Locations](#) to conduct a job search by location. Depending on the role, the company sponsors visa on a case to case base.

Internships Verizon offers 10-week internships across the business. See [Internships](#) for a list of current opportunities.

Additional Information Verizon Communications Inc., headquartered in New York, is a leader to provide broadband and other wireless and wireline communication services to consumers, business, government and wholesale customers worldwide. Verizon Wireless operates America’s most reliable wireless network, with more than 115.3 million retail connections nationwide. Verizon also provides converged communications, information and entertainment services over America’s most advanced fibre-optic network and delivers integrated business solutions to customers in more than 150 countries. A Dow 30 company with a diverse workforce of 153,100. In 2017, the company reported total operating revenue of \$126 billion.

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