

EXAMPLE ENTRIES  
September 2018



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Company Name	Program News	Deadline Date
<a href="#">Banco Galicia</a>	Young Leaders Program.	ASAP
<a href="#">Itau Unibanco</a>	MBA Program (Summer Placements and Full Time Associate Recruitment).	ASAP (recruitment process starts in November).
<a href="#">Bain &amp; Company</a>	MBA Program and Internships.	Typically December to January.
<a href="#">Cargill Brazil</a>	Young Professionals Program and Internships.	September to October and April respectively.
<a href="#">Unilever</a>	Global MBA Program and Internships.	Ongoing.

\* Deadline date not available at the time of publication. Programs may close as soon as all positions are filled. Please monitor links to company websites for the latest on deadline dates.

**Company** **Banco Galicia**  
J.D. Perón 407, Buenos Aires, C1038AAI. Argentina.  
  
+54 11 6329 0000  
  
[www.bancogalicia.com/](http://www.bancogalicia.com/)

**Key Contacts** Talent Acquisition - Lucila Pavicic

**How to Apply** Banco Galicia have no MBA specific programs but are currently offering a [Young Leaders Program](#) which is open to graduates with “advanced degrees”. [Current vacancies](#) are also available for application online with most of these being in Argentina.

**International Opportunities** Some international vacancies may be available, particularly in Peru and Chile. See the link above.

**Internships** See [here](#) for the Galicia Experience Internship Program.

**Key Dates** Applications for the Young Leaders Program should be made as soon as possible as candidates will be accepted between April and July of any given year. See the link above for application details for the Internship Program.

**Additional Information** Founded in 1905, Banco Galicia is one of the largest private sector banks in the Argentine financial system and a leading financial services provider in the country. As a universal bank, Banco Galicia offers, through affiliated companies and a variety of distribution channels, a full spectrum of financial services to over 4.2 million customers, both individual and corporate. Banco Galicia operates one of the most extensive and diversified distribution networks among private-sector banks in Argentina, offering more than 350 points of contact with customers through its bank branches and electronic banking facilities and other 187 customer service centres corresponding to the regional credit card companies. Grupo Financiero Galicia S.A., a financial services holding company, holds 100% of the shares of Banco Galicia.

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## Individual Company Profile

**Company** **Itaú Unibanco S.A.**  
Praça Alfredo Egydio de Souza Aranha #100, São Paulo, 04344-902 Brazil  
  
+55 11 5019 1122  
  
[www.itaú.com.br/sobre/](http://www.itaú.com.br/sobre/)

**Key Contacts** Human Resources Manager - Nayara Gomes  
Points of contact for MBA recruitment are Itaú Unibanco: [mbarecruiting@itau-unibanco.com.br](mailto:mbarecruiting@itau-unibanco.com.br) and Itaú BBA [mbarecruiting@itaubba.com](mailto:mbarecruiting@itaubba.com)

**How to Apply** The careers portal can be found at [Trabalhe no Itaú](#) and this can be translated into English. MBAs should visit [MBA Program](#). The MBA Program features a 3-month [Summer Associate Program](#) (which can lead to full-time positions) and [Full-time Associate Program](#). Applicants should be fluent in Portuguese. To apply, see the key contact details above. [Current vacancies](#) can be searched and applied for via the website and applicants can also make speculative applications online.

**International Opportunities** All Opportunities are based in Brazil.

**Internships** Itaú also runs a variety of [graduate schemes](#) and [internships](#) that may be of interest to less experienced MBAs.

**Key Dates** The MBA recruitment process starts in November so interested applicants should express their interest to [mbarecruiting@itau-unibanco.com.br](mailto:mbarecruiting@itau-unibanco.com.br) as soon as possible.

**Additional Information** Brazil's largest private sector banking group - Itaú Unibanco - is the result of the 2008 merger between local banks Itaú and Unibanco. It offers a broad range of financial products and services, including credit and banking services, to individuals and business both inside and outside of the country. The group offers retail banking through Itaú Unibanco and corporate and investment banking through subsidiary Itaú BBA. It also operates overseas through branches in New York, Grand Cayman, Tokyo and Nassau, and subsidiaries in Cayman Islands, Argentina, Chile, Paraguay, Uruguay, Portugal and Luxembourg, among others. In 2017 the bank made R\$24.9 billion recurring net income, has approximately 96.435 employees, a network of approximately 4,900 branches and banking outlets and more than 30,000 ATMs installed across the country.

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<b>Company</b>	<p><b>Bain &amp; Company</b>          Av. Juscelino Kubitschek, 1.909. Torre Norte - 17º andar. São Paulo, 04543-907 Brazil</p> <p>Worldwide Headquarters: 131 Dartmouth St, Boston, MA 02116, USA, +1 617 572 2000</p> <p>+55 11 3707 1200</p> <p><a href="http://www.bain.com/offices/saopaulo/en_us/index.aspx">www.bain.com/offices/saopaulo/en_us/index.aspx</a></p>
<b>Key Contacts</b>	<p>MBA Recruitment Contact - Beatriz Betti Gonzales - +55 11 3707 1426 <a href="mailto:beatriz.betti@bain.com">beatriz.betti@bain.com</a></p>
<b>How to Apply</b>	<p>Visit <a href="#">Careers</a>. Bain &amp; Company Brasil's <a href="#">MBA Program</a> seeks to recruit MBAs at both Associate and Consultant level. They are seeking candidates who have recently graduated from top-tier MBA programs who possess passion and the leadership skills to drive change across organisations. Full information, including detail on the recruitment process, can be found online.</p>
<b>International Opportunities</b>	<p>Candidates can find information on international opportunities by visiting <a href="#">Global Corporate Job Listings</a>. For recruitment contacts in Bain's offices around the world, visit <a href="#">Offices</a>. Once at the specific country/city microsite, go to "contact us" for details of the relevant recruitment contacts.</p>
<b>Internships</b>	<p>Internships for MBAs are also offered. Interested applicants are able to <a href="#">apply online</a>. Please note that fluency in English, Portuguese and Spanish is required. The Company also runs programs specific to those with <a href="#">Undergraduate or other Masters degrees</a> to join as associate consultants (ACs) or associate consultant interns (ACIs). At Bain Brazil, ACs have a high degree of responsibility. All enquiries should be directed to the contacts outlined above in Key contacts. The Company has stated that all speculative applications should go through <a href="#">JoinBain.com</a>.</p>
<b>Key Dates</b>	<p>Application deadlines are typically December-January each year.</p>
<b>Additional Information</b>	<p>The Brazilian section of Bain &amp; Company opened in São Paulo in 1997 and an office was added in Rio de Janeiro in 2011.</p>

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<b>Company</b>	<b>Cargill Brazil</b> Av. Morumbi, 8234, Brooklin, São Paulo, 04703-002 Brazil  +55 11 5099 3311  <a href="http://www.cargill.com.br/en/index.jsp">www.cargill.com.br/en/index.jsp</a>
<b>Key Contacts</b>	Head of Human Resources LATAM – Claudia Santiago
<b>How to Apply</b>	Visit <a href="#">Careers</a> . Cargill does not offer any programs specifically aimed at MBA graduates. However, they do have some that are intended for applicants who are still studying or who have undergraduate degrees. These may still be of interest to MBA graduates looking to gain experience. The <a href="#">Young Professionals Program</a> is seeking applicants, up to two years after graduation, to train in a number of areas within the Company. Applicants can find information on how to apply online. Experienced applicants can <a href="#">view and apply to current vacancies</a> .
<b>International Opportunities</b>	International Opportunities are available. Visit <a href="#">Cargill Worldwide</a> and select the region of interest.
<b>Internships</b>	The Company's <a href="#">Internship Program</a> is aimed more towards those still enrolled in a course but essentially is seeking the same thing - driven, intelligent individuals ready to take the next challenging step in their career.
<b>Key Dates</b>	Applications for the Internship Program commence in April with the start of the Program being in July/August. Applications for the Young Professionals Program should be completed September-October. All applications should be made online using the above links.
<b>Additional Information</b>	<p>Cargill's extensive knowledge of the food supply chain and its experience in global markets help the Company bring food from the fields to the homes. The results are healthy and delicious meats, breads, desserts and beverages on the tables of millions of people every day.</p> <p>Cargill has operated in Brazil since 1965 and its origins are in the field and in farming activities. It is one of the main food producers in Brazil today and the largest cocoa processor in Latin America. Based in São Paulo, it has plants, warehouses, port terminals and branch offices in 137 cities throughout Brazil, providing jobs to 81,000 people. In 2016, it achieved net revenue of R\$33 billion.</p> <p style="text-align: right;"><a href="#">Return to index page</a></p>



**Company** **Unilever Brasil**  
Av.Pres.Juscelino Kubitschek 1309 13 Andar, São Paulo, 04543-011 Brazil  
  
+ 55 11 3568 8000  
  
[www.unilever.com.br/](http://www.unilever.com.br/)

**Key Contacts** Human Resources Director - Fernando Rodrigues  
Human Resources Vice President - Luciana Paganato

**How to Apply** Visit [Carreiras](#). Globally, MBAs with 3+ years' experience will be interested in the [Global MBA recruitment channel](#) where Unilever Brasil also offer a [Graduate Trainee Scheme](#) to talented recent graduates, under-graduates and masters, that aims to identify and develop the most talented individuals to join the Company's team permanently in the future. Positions are available in all areas of the Company and more information on the [application process](#) can be found online. Applicants can also search job vacancies in Brazil by using the [Job Search](#) tool and should enter 'MBA' into the search criteria to give a list of positions where an MBA is preferred or required.

**International Opportunities** Unilever is present in many countries around the globe [Global Job Search](#), can enter 'MBA' into the search criteria to give a list of positions where an MBA is preferred/required. It is also possible to view all graduate programs and internships by going to the [Unilever Global Careers site](#). Worldwide, Unilever operate a [Future Leaders program](#) for graduates.

**Internships** There are also [Internships](#) offered in various areas of the Company, which may be of interest to MBA students looking to gain experience.

**Key Dates** Internships are recruited between mid-September and mid-October and the Trainee Program within the month of November each year. Interested applicants should monitor the website for updates and apply as soon as possible. Applications to the [Global MBA Recruitment Channel](#) taken year-round and as certain positions become available; applicants should visit the [offers](#) page.

**Additional Information** Unilever Brasil Ltda. manufactures and markets food, home and personal care products. The Company's products include toothpaste, soaps, detergents, deodorants and ice cream. Its brands include Close-up, Sunlight Lux, Lever, Dove, Cornetto, Rinso, Omo, Knorr-cica, Arisco and Lipton. Unilever Brasil Ltda. (formerly known as Industrias Gessy Lever Ltda.) operates as a subsidiary of Unilever NV and is headquartered in São Paulo.

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