

Guide to MBA Recruitment in the Top 100 Companies in Canada

EXAMPLE ENTRIES September 2018



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Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

BANKS

Bank of Montreal
Bank of Nova Scotia
Canadian Imperial Bank of
Commerce
National Bank of Canada
Royal Bank of Canada
The Toronto-Dominion Bank

ENERGY

ARC Resources Ltd Cameco Corporation Canadian Natural Resources Ltd Cenovus Energy Inc Crescent Point Energy Corp Enbridge Inc Encana Corp Gibson Energy Inc Husky Energy Inc. Imperial Oil Ltd Inter Pipeline Corp Parkland Fuel Corp Pembina Pipeline Corp Suncor Energy Inc TransCanada Corp Valero Energy Inc

FINANCE

Brookfield Asset Management
Inc.
CDPQ
Desjardins Group
Manulife Financial Corporation
Onex Corp
Power Corporation of Canada
Sun Life Financial Inc.

FOOD RETAILERS AND PRODUCERS

Cargill Ltd
Dollarama Inc
Empire Company Limited
Federated Co-operatives Ltd
George Weston Ltd
Gildan Corp
Hudson's Bay Co.
Loblaw Companies Limited
McCain Foods Ltd
Metro Inc.
Nutrien Inc
Saputo Inc
Viterra

HEALTHCARE & PHARMA

Bausch Health
Extendicare Inc
McKesson Canada

INDUSTRIALS

Bombardier
CN
CP
Celestica Inc.
Magna International Inc
Novelis Inc
PCL Construction
SNC-Lavain Group Inc
WSP Global Inc

MEDIA & BROADCASTING

Quebecor Media
Rogers Communications Ltd
Shaw Communications
Thomson Reuters
Corporation

Agnico Eagle Mines Limited

MINING

Barrick Gold Corporation
First Quantum Minerals Ltd
Kinross Gold Corporation
Lundin Mining Corporation
Rio Tinto
Tahoe Resources Inc
Teck Resources Limited
Turquoise Hill Resources Ltd
Vale Canada Limited

SERVICES

CAE Inc
Canada Post
CCL Industries Inc
Franco-Nevada
Corporation
Jim Pattison Group Inc
Stantec Inc
Waste Connections Inc

TELECOMMS & IT

BCE Inc
Blackberry Limited
Canadian Solar Inc
CGI Group Inc
Constellation Software Inc
IBM Canada
OpenText Corporation
TELUS Corporation

TRANSPORT

Air Canada
Element Fleet
Management Corp
TFI International
WestJet Airlines

UTILITIES

ATCO Group
BC Hydro & Power Authority
Direct Energy
Emera Inc
Fortis Inc
Hydro One Ltd
Ontario Power Generation Inc

VEHICLES & SERVICES

Canadian Tire Corp. Ltd
Ford Motor Company of Canada
Ltd
General Motors of Canada Inc
Linamar Corp.



Company Name	Program News	Deadline Date
The Toronto Dominion	Marketing Graduate Leadership Program - Ref 210458BR – Canada	*Apply ASAP
Bank	Risk Management Associate Program – Ref 210044BR – Canada	16 th September 2018
	Treasury Associate Program – Ref 210438BR – Canada	*Apply ASAP
	Quantative Associate Rotational Program – Ref 207668BR – Canada	16 th September 2018
	2019 Risk Management Associate Program – Ref 212981BR – Canada	*Apply ASAP
	Analytics and Data Science Associate - Graduate Level – Ref 210320BR - Canada	*Apply ASAP
McKesson	Management Rotational Development Program (MRDP) Associate - Ref 18007367 – US	Apply ASAP
	Finance Rotational Development Program (FRDP) Associate – Ref 18007362 – US	Apply ASAP
	Pharma Rotational Development Program (PRDP) – Ref 18007355 – US	Apply ASAP
	Human Resources Development Program (HRDP) Intern – Ref 18007342 – US	Apply ASAP
<u>IBM</u>	Human Resource Professional – HRLDP – Job ID 173216BR – US	Apply ASAP
	IBM Market Development & Insights MBA/Masters Internship - Summer 2019 – Job ID 176450BR – US	Apply ASAP
	Senior Solutions Sales (MBA) - IBM Summit 2019 – Job ID 177376BR – US	Apply ASAP
	IBM Global Financing Leadership Development Program – Job ID 173969BR - US	Apply ASAP

^{*} Deadline date not available at the time of publication, programs may close as soon as all positions are filled. Please monitor the links to company websites for the latest on deadline dates.





Individual Company Profile

Company

The Toronto-Dominion Bank

P.O. Box 1, Toronto-Dominion Centre King St. W. and Bay St. Toronto, Ontario M5K 1A2 +1 416-982-8578

www.td.com

Key contacts

See Meet the Recruiter.

How to Apply

TD has a dedicated <u>Careers</u> website. The bank has ten <u>Associate Programs</u> aimed at those with an MBA or other Advanced Degree. Of interest may be TD's Leadership Associate Program, a rotational program focused on building strong and diverse senior leaders for TD businesses. The program enables MBA graduates to complete four six-month rotations in dynamic areas such as Wealth Management, Digital Channel Strategy, Payments, Cross Border Banking, Marketing and more. Applications should be made online.

International Opportunities

Programs are available in Canada and the US only.

Internships

TD also has in place internship programs available to all students pursuing a diploma, undergraduate degree or post-graduate degree.

Key Dates

Recruiting takes place at various times during the year. For summer opportunities Toronto Dominion actively recruit students three times a year; Summer (May – August), Fall (September – December), Winter (January – April).

Additional Information

Headquartered in Toronto, Canada, with more than 85,000 employees in offices around the world, The Toronto-Dominion Bank and its subsidiaries are collectively known as TD Bank Group (TD). TD offers a full range of financial products and services more than 25 million customers worldwide through three key business lines: Canadian Retail including TD Canada Trust, Business Banking, TD Auto Finance (Canada), TD Wealth (Canada), TD Direct Investing and TD Insurance. U.S. Retail including TD Bank, America's Most Convenient Bank, TD Auto Finance (U.S.), TD Wealth (U.S.) and TD's investment in TD Ameritrade. Wholesale Banking including TD Securities. TD had CDN\$1.3 trillion in assets on April 30, 2018. TD also ranks among the world's leading online financial services firms, with approximately 12 million active online and mobile customers. The Toronto-Dominion Bank trades on the Toronto and New York stock exchanges under the symbol "TD".







Sun Life Financial Inc.

1 York Street, Toronto, Ontario, M5J 0B6. Canada +1 416-979-9966

www.sunlife.com

Key contacts

View the Campus Recruiter profiles at <u>Campus Recruiting Team</u>. Interested candidates are encouraged to connect with the Sun Life recruiting team on its <u>LinkedIn</u> Student Connect page.

How to Apply

Sun Life offers five Rotational Leadership Development Programs (RLDP) which, although are not MBA-specific may be of interest. Candidates need to be in a Commerce, Business or Engineering program that will be completed by the spring of the following year to be eligible to apply and will rotate through roles over a 2-3-year period depending on the track chosen.

Search and apply for Student and Graduate opportunities. Search and apply for Experienced opportunities.

International Opportunities

Sun Life is a global company with offices in 26 countries. To search for roles by location see Explore Current Opportunities.

Internships

<u>Summer internship</u> positions typically run from May to August in a variety of areas, including finance, customer service, office administration, information technology and human resources. The program is open to college and university students from a wide range of academic backgrounds including MBA.

Key Dates

Sun Life recruits for the full-time Rotational Leadership Development Programs each September, posting available positions and hosting campus events throughout the month at a number of universities. Potential candidates are advised to contact their career centre for specific dates and locations. It is also possible to apply online through the month of September. The summer internship roles are posted from January to March each year.

Additional Information

Sun Life Financial is a leading financial services organization dedicated to helping customers achieve lifetime financial security. The Company provides a wide range of insurance and investment products and services in key markets around the world including Canada, the United States, the United Kingdom, Hong Kong, the Philippines and Indonesia. At Sun Life, there is more than 30,000 employees and 89,000 advisors within offices in 26 countries.







McKesson Canada

4705 Dobrin Street, Saint-Laurent, Québec, H4R 2P7 +1 514-745-2100

www.mckesson.ca

Key contacts

Email: <u>universityrelations@mckesson.com</u>

How to Apply

See <u>Career Options</u>. McKesson supports hiring graduates and offers four <u>Graduate Rotational Career Development Programs</u>. The <u>Human Resources Rotational Development Program (HRDP)</u> is a two-and-a-half-year program and consists of three six-month rotations and a one-year HR Business Partner rotation. Geographic mobility is required. Qualified applicants must possess either an MBA, a Masters in Human Resources, or other related graduate degree.

The **Management Rotational Developmental Program (MRDP)** consists of four six-month rotations. Rotations may take place within a business unit or across the company and can be in Sales, Operations, Product Management, HR, Strategy, and Marketing. Qualified applicants must possess an MBA and have at least three years of relevant work experience. Geographic mobility is required.

Although not MBA-specific, MBA's are also eligible to apply for the Pharma Rotational Development Program (PRDP) and Finance Rotational Development Program (FRDP). To view and search for general roles see <u>Job Search</u>.

International Opportunities

The Graduate Programs are available in the US and Canada.

Internships

The McKesson Human Resources Development Program offers an exciting, 10-week summer internship designed to develop top MBA/Masters students into high-performing HR professionals and exceptional leaders who will make an impact on the future of healthcare.

Key Dates

McKesson is currently recruiting for its Management Developmental Program (MRDP), Finance Rotational Development Program (FRDP) and Pharma Rotational Development Program (PRDP) Associate roles and its Human Resources Development Program (HRDP) Intern role in the US.

Additional Information

McKesson Canada is a global supply chain and health care services company that enables access to safer, affordable and high-quality healthcare products and solutions across Canada. The Company has 4,100 employees. McKesson Canada is a subsidiary of McKesson Corporation, the largest pharmaceutical distributor in North America, ranked number 5 on the Fortune 500 list.







Thomson Reuters

Legal HQ - 610 Opperman Drive, Eagan, Minnesota, US Corporate Office - 333 Bay Street, Toronto, Ontario M5H 2R2. Canada +1 416-687-7500

www.thomsonreuters.com

Key contacts

Sean MacLure, Early Career Talent Acquisition.

How to Apply

See <u>Careers</u>. Thomson Reuters has several graduate programs, however, the one to be of most interest to MBA graduates is The <u>Management Associate Program (MAP</u>). The program was launched in 2001 with the aim of building a pipeline of future leaders by attracting and developing diverse, top-tier MBA talent. This 18-month comprehensive and competitive development rotational program prepares Associates for management-level accountabilities. The MAP program has 2 distinct rotation tracks: The Finance Track or the Strategy Track. To apply candidates must be professionals enrolled in an MBA from a leading university (must be completed prior to start date) with a minimum 4-5 years of practical business experience.

To apply for full-time permanent roles, view <u>Jobs</u>. Interested candidates are encouraged to connect with Thomson Reuters on <u>social media</u>.

International Opportunities

Thomson Reuters is a global company and operates in more than 100 countries. See Where We Are for full details.

Internships

The main pipeline into the MAP program is the 10-week Summer Associate Program (SAP), and Associates from that program are given near-exclusive preference for the full-time MAP. The programs are available in New York (NY), Toronto (CDA), Carrollton (TX), Eagan (MN).

Key Dates

Applications for the SAP 2018 class, will open in early October 2018 and close in mid-December 2018. The next SAP class will start in June 2019, with the full-time MAP starting in the Summer 2019. Interested candidates are advised to sign up for an email application alert.

Additional Information

Thomson Reuters is the world's leading source of news and information for professional markets. Customers rely on the company to deliver the intelligence, technology, and expertise they need to find trusted answers. The business has operated in more than 100 countries for more than 100 years. Thomson Reuters is a Canadian company with shares listed on the Toronto Stock Exchange and New York Stock Exchange (symbol: TRI). Organized into three business units: Financial & Risk, Legal and Tax & Accounting it has over 45,000 global employees.







IBM Canada Ltd

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www.ibm.com/ca-en/

Key contacts

Bridget King, Campus Talent Acquisition Lead.
Sylvie Bond, EPIC Student Program Coordinator

How to Apply

The IBM General Management Leadership Development Program (GMLDP) is a premier leadership development program for top MBA graduates from leading global universities hired into IBM on an accelerated path to General Management leadership. IBM's world-class leadership development programs, networking experiences, and mentoring and coaching opportunities with senior executives will help to build candidates skills and to make an impact at IBM. Program participants will complete three, one-year rotations. Apply online. The Human Resources Leadership Development Program is aimed at advanced degree candidates. HRLDP participants do meaningful work in a range of areas, including compensation, diversity, recruitment, workforce planning, and leadership development. HRLDPers complete three, one-year rotations, including an international opportunity, and have broad exposure to potential career paths through targeted opportunities.

Visit <u>Search for jobs at IBM</u> for details of current openings in Canada. IBM Canada recruits many MBA graduates into the organisation.

International Opportunities

IBM is a global company has opportunities for MBA graduates across all its sites.

Internships

IBM's Extreme Blue 12-week global internship program. Each year more than 50 projects are run spread across labs in the US, Canada, Europe, China, and India.

Key Dates

The Extreme Blue program runs from May to August, applicants are advised to apply as early as possible.

Additional Information

IBM is a global technology and innovation company headquartered in Armonk, NY. It is the largest technology and consulting employer in the world, with more than 375,000 employees serving clients in 170 countries. IBM Canada Ltd. was 100 years old in 2017. IBM had 2016 revenues of \$79.1 billion.

