



Guide to executive recruitment agencies and  
Head-hunters in Canada, the USA and  
South America

February 2018



## List of head-hunters and executive recruitment agencies

### Canada

[Alan Davis & Associates](#)  
[Amrop Knightsbridge](#)  
[Bedford Consulting](#)  
[Boyden](#)  
[Caldwell Partners](#)  
[Cambridge Management Planning](#)  
[Davies Park](#)  
[EMA Partners](#)  
[Egon Zehnder](#)  
[Four Corners Group](#)  
[Groupe Pauze](#)  
[Harris Leadership Strategies](#)  
[Heidrick & Struggles Int. Inc](#)  
[Kenniff Racine](#)  
[Korn/Ferry International](#)  
[Legacy Bowes Group](#)  
[MacLeod & Assoc./Cornerstone](#)  
[Odgers Berndtson](#)  
[Optimum Talent](#)  
[PFM Executive Search](#)  
[Royer Thompson](#)  
[Russell Reynolds Associates](#)  
[Signium International](#)  
[Spencer Stuart](#)  
[Stanton Chase International](#)  
[Verriez Group](#)

### The Americas

[Amrop](#)  
[Aims International](#)  
[AltoPartners](#)  
[Boyden](#)  
[Korn/Ferry International](#)  
[Heidrick & Struggles Int. Inc](#)  
[SpencerStuart](#)  
[Russell Reynolds Associates](#)  
[DHR International](#)  
[Egon Zehnder](#)  
[Penrhyn International](#)  
[Signium International](#)  
[Stanton Chase](#)  
[Transearch International](#)

### USA

**North East**  
[Allen Austin Global Executive Search](#)  
[Buffkin / Baker](#)  
[Capstone Partnership](#)  
[Diversified Search](#)  
[Ellig Group \(The\)](#)  
[Global Sage](#)  
[Herbert Mines Assoc.](#)  
[Odgers Berndtson](#)  
[O'Neill Consulting Group](#)  
[RSR Partners](#)  
[The Executive Source](#)  
[Vision Search Partners](#)  
[Ward Howell International](#)

### Mid-West

[Advantage Partners](#)  
[Carrington & Carrington Ltd](#)  
[Martin Partners](#)  
[Slayton Search Partners](#)

### West

[CareerSMITH](#)  
[DavenportMajor](#)  
[MIXTEC Group](#)  
[Morgan Samuels Company](#)  
[The Ferneborg Group](#)

### South

[Allen Austin Global Executive Search](#)  
[Anderson & Associates](#)  
[Boardwalk Consulting](#)  
[The McAulay Smith Firm](#)

### South West

[Allen Austin Global Executive Search](#)  
[B.E. Smith](#)  
[Brigham Hill Consultancy](#)  
[Hodges Partners Dallas](#)  
[Kingsley Gate Partners](#)  
[Prenq & Associates](#)  
[Taylor Winfield Executive Search](#)

### SOUTH AMERICA

#### Argentina

[Whalecom](#)  
[Horton International](#)  
[InterSearch Argentina S.A.](#)

#### Brazil

[Fesa Global Executive Search](#)  
[Transforming Leadership](#)  
[Osser&Osser](#)  
[Passarelli Executive Search](#)  
[Reggiani Hunting Consultores](#)  
[Robert Wong Executive Search \(Cornerstone\)](#)  
[Stato/InterSearch](#)

#### Chile

[Hemisferio Izquierdo](#)  
[Humanitas Asesorias S.A. - Santiago](#)  
[SommerGroup](#)  
[SpenglerFox Santiago](#)  
[Stanton Chase International](#)

### Colombia

[ECS Colombia](#)  
[Signium International Colombia](#)

### Mexico

[Atabay](#)  
[DuTilly & Consultores - Cornerstone](#)  
[Horton International](#)  
[IESF Mexico](#)

### Peru

[Boyden](#)  
[Cornerstone LIMA](#)  
[Signium International Peru](#)

### Venezuela

[Contevenca](#)  
[Signium International Venezuela](#)

## Individual company profile



### Bedford Consulting

The Bedford Consulting Group Inc.  
145 Adelaide Street West  
Suite 400, Toronto  
Ontario, Canada  
M5H 4E5

For general inquiries, please contact:  
Tel: +1 416-963-9000 Reception  
Fax: +1 416-963-9998  
Email: [search@bedfordgroup.com](mailto:search@bedfordgroup.com)

Contact the [Oakville office](#) for Resources,  
Energy and Infrastructure sectors.

### Corporate Website

[www.bedfordgroup.com](http://www.bedfordgroup.com)

### Sector Specialism

Business & Professional Services  
Financial  
Life Sciences  
Media, Technology & Telecom  
Retail & Consumer  
Resources  
Not-for-Profit

### Key Contacts

Howard Pezim, Managing Director. Tel. +1 416-963-9000, ext.223. Email [howardp@bedfordgroup.com](mailto:howardp@bedfordgroup.com)  
Steven Pezim, Managing Director. Tel. +1 416-963-9000, ext.222. Email. [steven@bedfordgroup.com](mailto:steven@bedfordgroup.com)  
Frank Galati, Managing Partner. Tel. +1 416-963-9000, ext.251. Email. [fgalati@bedfordgroup.com](mailto:fgalati@bedfordgroup.com)  
Darren Raycroft, Partner. Tel. +1 416-963-9000, ext.234. Email. [draycroft@bedfordgroup.com](mailto:draycroft@bedfordgroup.com)  
John Marshall, Partner. Tel. +1 604-601-2067. Email. [jmarshall@bedfordgroup.com](mailto:jmarshall@bedfordgroup.com)

A full list of all consultants and their specialties and biographies can be viewed by following the link to [Our People](#).

### International Reach

In addition to offices in Toronto and Oakville (Ontario), Bedford Consultants also have a global partnership with Transearch.

### Additional Information

Bedford started in 1979. Bedford recognised a decade ago the trend that executives wanted more than just great jobs – they wanted to fit into organisation that also fits them and reinvented the executive search process using proprietary tools that measure leadership capabilities and how they fit into a client's culture. This process was pioneered with Dr. John Burdett, a world authority on leadership and transformational change.

For current searches visit [Executive Opportunities](#).

[Return to index page](#)



### EMA Partners International

EMA Partners – Montreal/Raymond  
Executive Search  
850 - 2000 Peel Street, Montreal,  
Quebec H3A 2W5 Canada

Tel: +1 514-393-3133  
Fax: +1 514-393-3143  
Email: montreal@ema-partners.com

EMA Partners - Toronto  
120 Adelaide St. W Suite 900  
Toronto M5H 1T1  
Ontario, Canada

Tel: +1 416 643-6682  
Fax: +1 416 643-6681  
Email: toronto@ema-partners.com

### Corporate Website

[www.ema-partners.com](http://www.ema-partners.com)

### Sector Specialism

Global Healthcare & Life Sciences  
Industrial  
Consumer, Retail & Services  
Global Technology & Communications  
Financial Services  
Government & Non-Profit  
Energy & Natural Resources

### Key Contacts

#### Montreal

Jean Raymond, Managing Partner. T: +1 517 393 3133 ext. 26 [j.raymond@ema-partnersam.com](mailto:j.raymond@ema-partnersam.com)  
(Board & CEO, Education, Financial Officers, Global Payments, Digital & Transactions, Industrial, Consumer, Retail & Services)

Brigitte de Champlain, Senior Consultant T: +1 514 393 3133 ext. 27 [b.dechamplain@ema-partnersam.com](mailto:b.dechamplain@ema-partnersam.com)

(Education, Consumer, Retail & Services, Information Technology Officers, Government & Non-Profit)

Alexandre Raymond, Consultant T: +1 514 393 3133 ext. 24 [a.raymond@ema-partnersam.com](mailto:a.raymond@ema-partnersam.com)  
(Education, Consumer, Retail & Services, Government & Non-Profit)

#### Toronto

Chris Pantelidis, Managing Partner T: +1 416 643 6682 [c.pantelidis@ema-partnersam.com](mailto:c.pantelidis@ema-partnersam.com)  
(Board & CEO Services, Education, Global Healthcare & Life Sciences, Financial Officers, Global Payments & Transaction Services, Global Technology & Communications, Financial Services)

Jo Canning, Senior Consultant T: +1 416 643 6669 [j.canning@ema-partnersam.com](mailto:j.canning@ema-partnersam.com)  
(Education, Global Payments & Transactions, Consumer, Retail & Services, Financial Services, Government & Non-Profit)

### International Reach

EMA operate globally. For a full list of offices worldwide visit [Office Locator](#).

### Additional Information

Since 1988, EMA Partners International has partnered with multinational corporations, governments and not-for-profit organizations across a variety of industry sectors and functional areas. With more than 40 offices on six continents, they are dedicated to satisfying the senior executive search and talent management needs of clients.

[Return to index page](#)

## Individual company profile

**HEIDRICK & STRUGGLES****Heidrick & Struggles International Inc.****CORPORATE OFFICE**

233 South Wacker Drive, Willis Tower -  
Suite 4900, Chicago, IL 60606-6303  
Phone: +1 312 496 1200

**Corporate Website**

[www.heidrick.com](http://www.heidrick.com)

**Sector Specialism**

Consumer Markets  
Educations, Non-Profit and Social  
Enterprise  
Energy  
Financial Services  
Healthcare and Life Sciences  
Industrial  
Professional Services  
Technology  
Private Equity

**Key Contacts**

To find consultants and partners in the following offices, follow the link to the website information.

[Atlanta](#)

[Boston](#)

[Chicago](#)

[Dallas](#)

[Houston](#)

[Huntingdon Beach](#)

[Los Angeles](#)

[Menlo Park](#)

[Miami](#)

[Minneapolis](#)

[Philadelphia](#)

[Washington DC](#)

Brazil: [Sao Paulo](#)

Mexico: [Mexico City](#)

**International Reach**

Heidrick & Struggles leadership experts operate from principal business centers in North America, Latin America, Europe, the Middle East, Africa and Asia-Pacific.

**Additional Information**

Staffed by senior consultants with successful track records in the industries they serve, Heidrick & Struggles' Canadian office covers the diverse needs of clients from international banking in Toronto and Montreal to the high-tech companies in Ottawa and Waterloo and the natural resource and energy sectors in Western Canada. Also serving the public & non-profit, consumer and industrial sectors nationwide.

Heidrick & Struggles International, Inc. (Nasdaq: HSII) is the premier provider of senior-level Executive Search, Culture Shaping, and Leadership Consulting services. For 60 years, the Firm has focused on quality service and built strong leadership teams through its relationships with clients and individuals worldwide.

[Return to index page](#)



### The Ellig Group

Tower 56  
126 East 56th Street  
Suite 2110  
New York, NY 10022

Tel: +1 (212) 688-8671  
Email: [inquiries@elliggroup.com](mailto:inquiries@elliggroup.com)

### Corporate Website

[www.elliggroup.com](http://www.elliggroup.com)

### Sector Specialism

C-Suite, Board & General Management  
Compliance, Lega & Regulatory  
Finance & Risk  
Human Resources  
Operations & Technology  
Communications & Digital, Marketing  
Business Development & Sales

### Key Contacts

Janice Reals Ellig, CEO. T +1 212-688-8671 ext 226 Email: [Janice@elliggroup.com](mailto:Janice@elliggroup.com)  
Stacy Lauren Musi, Managing Director. Email: [stacy@chadickellig.com](mailto:stacy@chadickellig.com)  
Lan Nguyen, Managing Director. T +1 212-688-8671 ext 247. Email: [Lan@elliggroup.com](mailto:Lan@elliggroup.com)  
Barbara Stahley, Managing Director. T +1 212-688-8671 ext 246 Email [Barbara@elliggroup.com](mailto:Barbara@elliggroup.com)  
Joy Lillis, Managing Director. T +1 212-688-8671 ext 245 Email: [Joy@elliggroup.com](mailto:Joy@elliggroup.com)  
Nora O'Brien, Associate. T +1 212-688-8671 ext 235 Email: [Nora@elliggroup.com](mailto:Nora@elliggroup.com)

See [Our Group](#) to view individual biographies.

### International Reach

The Ellig Group is a member firm of IIC Partners, a top ten worldwide executive search organization with over 50 offices worldwide.

### Additional Information

Janice Reals Ellig joined the legacy company Gould McCoy Chadick as a Partner in 2000 and, in 2007 became Co-Chief Executive Officer as the firm evolved to become Chadick Ellig. Evolving from this rich history to become The Ellig Group on 1<sup>st</sup> December 2017, the firm is recognized as the premier search partner for top diversity talent

The Ellig Group is today's premier talent partner for tomorrow's leadership needs. Proud to be a woman-owned and operated firm dedicated to advocating for inclusive leadership that will shape the future, The Ellig Group has a strategic network of partners who increase their global reach, focus on greater inclusion and diversity, and share their philosophy of providing impactful talent solutions that help define and grow organizations.

[Return to index page](#)



### RSR Partners

New York  
5th Floor West  
New York, New York 10017

Tel: +1 (212) 984-1800  
E: [NYOfficeInquiries@rsrpartners.com](mailto:NYOfficeInquiries@rsrpartners.com)

### US Offices in

Chicago  
Cleveland  
Dallas  
Greenwich  
Los Angeles  
See [Contact](#) for details.

### Corporate Website

<http://www.rsrpartners.com>

### Sector Specialism

Asset Management  
Financial Services

### Key Contacts

Hank Higdon, Vice Chairman, Practice Leader. Email: [hhigdon@rsrpartners.com](mailto:hhigdon@rsrpartners.com)  
Jane Bierwirth, Managing Director. Email: [jbierwirth@rsrpartners.com](mailto:jbierwirth@rsrpartners.com)  
Maryann Bovich, Managing Director. Email: [mbovich@rsrpartners.com](mailto:mbovich@rsrpartners.com)  
Ed Fowler, Managing Director. Email: [efowler@rsrpartners.com](mailto:efowler@rsrpartners.com)  
Meg Morris, Principal. Email: [mmorris@rsrpartners.com](mailto:mmorris@rsrpartners.com)

RSR Partners has a large team of consultants, to view their contact details, biographies and specialisms see [Our Consultants](#).

### International Reach

RSR Partners has offices in the US and Tokyo. The firm is also a member of the Association of Executive Search and Leadership Consultants (AESC) and commits to the [AESC Code of Professional Practice](#) and [Standards of Excellence](#).

### Additional Information

RSR Partners, Inc. operates as a board, executive, and leadership recruiting company for businesses globally. The company provides board recruiting; executive search; and leadership advisory services, such as succession planning, chief executive officer evaluation, leadership assessment, gap analysis, board dynamics evaluation, advisory board creation, strategic partnering, organization structure evaluation, 360-degree evaluation, coaching, and onboarding. It serves a range of clients, including multinational corporations, entrepreneurial businesses, private equity firms, family-owned companies, and non-profit organizations.

[Return to index page](#)

## Individual company profile



### Allen Austin Global Executive Search

Corporate Headquarters:  
4801 Woodway Dr., Ste. 130W  
Houston, Texas 77056

Allen Austin – Gaines International  
650 N. Dearborn St., Ste. 300  
Chicago, Illinois 60654  
Main: 312.224.2542  
Direct: 312.654.2903

Tel: + 1713.355.1900  
Fax: + 1713.355.1901

### Corporate Website

[www.allenaustinsearch.com](http://www.allenaustinsearch.com)

### Sector Specialism

Architecture, Engineering & Construction  
Business & Professional Services  
Consumer Products  
Diversity & Inclusion  
Energy & Natural Resources  
Financial Services  
Industrial  
Life Sciences & Healthcare  
Non-profit, Education & Government  
Private Equity & Venture Capital  
Technology, Media &  
Telecommunications

### Key Contacts

Tom Fritsch, President  
Email: [tfritsch@allenaustin.com](mailto:tfritsch@allenaustin.com). Tel: +1 713.489.9181

Rob Andrews, Chairman & CEO  
Email: [randrews@allenaustin.com](mailto:randrews@allenaustin.com). Tel: +1 713.489.9181

Sean McBride, Partner  
Email: [smcbride@gainesintl.com](mailto:smcbride@gainesintl.com). Tel: +1 713.489.9181

### International Reach

Allen Austin has 20 offices globally, they can be found in [Atlanta, Georgia](#), [Chicago, Illinois – Gaines International](#), [Cologne, Germany](#), [Dallas, Texas](#), [Detroit, Michigan](#), [Houston, Texas](#), [London, United Kingdom](#), [Ibiza, Spain](#), [Istanbul, Turkey](#), [Miami, Florida](#), [Mumbai, India](#), [Moscow, Russia](#), [San Antonio, Texas](#), and [Washington, D.C.](#).

### Additional Information

Allen Austin is a Top 40 global management consulting firm specializing in retained executive search and leadership advisory, with more than thirty partners managing client engagements from offices in 20 cities in North America, Latin America, Europe, Asia Pacific and The Middle East. Allen Austin's purpose to enhance the lives and effectiveness of its associates, clients, and leaders of the world means you come first.

[Return to index page](#)





### Horton International

Cabello 3791 PB "D"  
(C1425APO) Ciudad Autónoma de  
Buenos Aires  
Argentina

Phone +154 11 4807 5217  
Fax +154 11 4806 9476

[buenosaires@hortoninternational.com](mailto:buenosaires@hortoninternational.com)

[Global Offices](#)

### Corporate Website

[www.hortoninternational.com](http://www.hortoninternational.com)

### Sector Specialism

Fast Moving Consumer Goods  
Industrial, Manufacturing  
Telecommunications  
Technology  
Media and Entertainment  
Retail  
Automotive

### Key Contacts

#### Félix Ramirez Saravia. Managing Partner

Tel. +54 11 4807 5217 Email: [ramirez@hortoninternational.com](mailto:ramirez@hortoninternational.com)

Félix is a Managing Partner of Horton International in the Latin America Southern Cone and has been active in executive search since 1984. His search experience has focused on a variety of senior-level assignments across a broad range of functional disciplines in Fast Moving Consumer Goods, Automotive, Media & Entertainment, and Retail, Apparel & Luxury Goods companies.

#### Juan Schaer. Managing Partner

Tel. +54 11 4807 5217 Email: [schaer@hortoninternational.com](mailto:schaer@hortoninternational.com)

Juan is a Managing Partner of Horton International in the Latin America Southern Cone, having joined the firm in 2007. With a strong background in Human Resources, Technology and Telecommunications, his experience has focused on a variety of senior level assignments across these sectors.

Individual contact details for consultants in all global offices are available via [Our Team](#).

### International Reach

With more than 40 offices in the Americas, Europe/Middle East/Africa, and Asia-Pacific, Horton International is dedicated to attracting and retaining the most qualified professionals. For more information on the international reach visit [Horton International](#)

### Additional Information

Horton International Southern Cone is a boutique organization leading the firm's operations in the southern cone of Latin America.

Its partners are senior consultants and former executives who provide personalized service and expertise to opinion leaders. They are involved in all stages of the search, reducing the timeline for search competition and guaranteeing the quality of the final result.

[Return to index page](#)



### Contevenca

Av. Francisco de Miranda, Urb.  
Campo Alegre,  
Torre Edicampo, mezzanina, of. M-1  
Venezuela

Tel: +58 212 2633317  
Email: caracas@conteven.com

Regional [offices](#) also in Valencia,  
Maracay, Maracaibo, and Puerto La Cruz

### Corporate Website

[www.conteven.com](http://www.conteven.com)

### Sector Specialism

Consumer Goods & Retail  
Pharmaceutical & Life Sciences  
Industrial & Manufacturing  
Automotive  
Energy - Oil & Gas  
Financial Services  
Professional Services  
Technology & Telecommunication  
Construction & Infrastructure  
Mining & Metallurgy

### Key Contacts

Jesus Castillo, International Partner  
Tel: +58 212 2633317 Email: [jesus.castillo@conteven.com](mailto:jesus.castillo@conteven.com)  
Edgar Castillo, Managing Partner  
Tel: +58 212 2633358 Email: [edgar.castillo@conteven.com](mailto:edgar.castillo@conteven.com)  
Coral Lombana, Managing Director  
Tel: +58 212 2641571 Email: [cld@conteven.com](mailto:cld@conteven.com)  
Mary Colina, Director  
Tel: +58 241 8216018 Email: [colina@conteven.com](mailto:colina@conteven.com)  
Zaired Mora, Senior Consultant  
Tel: +58 212 2640659 Email: [mora@conteven.com](mailto:mora@conteven.com)  
Suhail Quintero, Consultant  
Tel: +58 243 2320021 Email: [quintero@conteven.com](mailto:quintero@conteven.com)

### International Reach

Contevenca is based in Venezuela and the only firm with 5 network offices strategically located throughout the major cities and industrial zones in our country: Caracas, Valencia, Maracay, Maracaibo and Puerto la Cruz. Contevenca is a shareholder of [IIC Partners](#), one of the world's top 10 executive search organizations, with 52 offices in 34 countries.

### Additional Information

Contevenca, established in 1976, is the leading executive search firm in Venezuela, headquartered in Caracas, with four regional offices. Their mission is to partner with our clients to provide the best talent to help grow their business. Contevenca has more than 35 years of experience assessing companies nationwide and is the only executive search firm in Venezuela that has the capacity to offer combined service in all the industrial zones throughout the country and cover all sectors and practices relevant to the Venezuelan economy.

Contevenca is a member of the Association of Executive Search Consultants (AESC).

[Return to index page](#)