

Guide to MBA Recruitment in the Top 100 MBA Recruiting Companies

March 2019



Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

V – Company will sponsor Visa applications.

A

[Abbott Laboratories](#)
[AbbVie](#)
[Accenture](#)
[Adobe](#)
[Air Products](#)
[Amazon](#) V
[American Express](#) V
[Amgen](#) V
[Anheuser-Busch InBev](#)
[Apple Inc.](#) V
[AstraZeneca](#)
[A T Kearney](#) V
[AT&T Inc.](#)
[Autodesk](#)

B

[Bank of America](#)
[Barclays Bank plc](#) V
[Bain & Co](#)
[BASF](#)
[Bertelsmann](#)
[Boston Consulting](#) V
[BP](#)

C

[Charles River Associates](#) V
[Chevron](#)
[Cigna](#)
[Cisco Systems](#) V
[Citigroup](#) V
[Comcast](#)
[Credit Suisse](#) V

D

[Dell Technologies](#) V
[Deloitte](#)
[Deutsche Bank](#) V
[Diageo](#)
[DOW](#)
[DuPont](#)

E

[eBay Inc](#) V
[Electronic Arts](#) V
[Eli Lilly](#)
[Emerson](#)
[Ericsson](#)
[Ernst & Young \(EY\)](#) V
[Estee Lauder](#) V
[Exxon Mobil](#)

F

[Facebook](#) V
[Fidelity](#) V
[FIS](#)
[Ford Motor Company](#)

G

[General Electric](#) V
[General Mills](#)
[GlaxoSmithKline](#)
[Goldman Sachs](#) V
[Google](#) V

H

[Honeywell](#)

I

[IBM](#)
[ICICI Bank](#)
[Infosys Limited](#) V
[ING Group](#) V
[Intel](#)
[IFC](#) V

J

[Johnson & Johnson](#)
[JP Morgan Chase](#) V

L

[LEK Consulting](#) V
[Lloyds Banking Group plc](#)

M

[Marakon Consulting](#) V
[Mars & Co.](#)
[McKinsey & Co](#) V
[Medtronic](#)
[Merck & Co](#)
[Microsoft](#) V
[Morgan Stanley](#) V

N

[Nike](#)
[Nokia](#)
[Nomura](#) V
[Novartis](#)

O

[OC&C Strategy Consultants](#)
[Omnicom Group](#)

P

[PA Consulting Group](#)
[PepsiCo](#)
[PG&E](#)

R

[Raytheon Company](#)
[Reckitt Benckiser](#)
[Roland Berger](#) V
[Rolls-Royce](#)
[Royal Bank of Scotland](#) V

S

[Sony](#)
[Standard Chartered Bank](#)
[Strategic Decisions Group](#)
[Strategy&](#) V

T

[Texas Instruments Inc.](#) V
[Thomson Reuters](#)
[Tishman Speyer](#)
[Trammell Crow](#)

U

[UBS Group](#)
[Unilever](#)
[United Technologies](#)

V

[Vodafone](#)

W

[Walmart](#) V
[Wells Fargo](#)
[Weyerhaeuser Corporation](#)
[Wipro Technologies](#)
[WPP](#)

Company Name	Programme News	Deadline Date
Dell Technologies V	Marketing Graduate Intern (MBA) – Job ID R56682 – Singapore MBA Graduate Intern - Job ID: R59444 – Singapore Marketing Graduate Internship - Job ID: R56681 – Singapore Dell Finance Development Program – Job ID R96541 – China Dell Finance Development Program - Xiamen, China - R99799 – China Dell Finance Development Program - Beijing, China - Job ID: R33694 – China Analyst, Financial Analysis (Finance Development Program - FDP)- Penang Sales Enablement MBA Intern - Summer 2019 – Round Rock, TX - Job ID: R94635 – US Support & Deployment MBA Intern (Summer 2019) - Job ID: R72290 – US Analyst, Financial Analysis (Finance Development Program - FDP) – Job ID R47858 – Malaysia	Apply ASAP will close once full.
Deloitte	Deloitte currently has 74 Summer Associate roles open for application in the US. It is possible to search by business school. 2019 Graduate Programme and Summer Vacation Programme (minimum 2:1 degree) – UK Internship Communication and Environmental Marketing (M / F) – Job ID WRA1742FY19 – France M & A Trainee - Mergers & Acquisitions Consulting (H / F) – Job ID WCF0280FY20 – France EITG Risk area – MBA Career Starter – Madrid, Spain	Apply ASAP, recruitment is on a rolling basis and will close when full.
Deutsche Bank V	The Deutsche Bank Internship in Government & Regulatory Affairs, Compliance & Anti-Financial Crime - Germany The Deutsche Bank Internship - Wealth Management – Germany Internship in the DWS - Coverage 2019 – Germany Internship at DWS - Asset Management 2019 – Germany The Deutsche Bank Internship - Corporate & Investment Bank: Corporate Finance 2019 – Germany	Will close when full
Diageo	Diageo DBS Graduate Programme, Budapest (not MBA-specific) – Job ID JR1020602 Management Trainee, Early Career Program (not MBA-specific) – Job ID JR1021074 – China	
Dow	2018-2019 Campus Internship-Treasury Leadership Development Program (MBA) - Job Number:1806244 – US	Apply ASAP
eBay V	UK Marketing Intern: Loyalty – Job ID R0028615 - UK	Will close when full
EA V	Summer Intern: Product Manager (MBA) – Job ID 153456 – US Strategic Planning Intern (BA/MA/MBA) – Job ID 154181 – US Intern: Competitive Gaming - Commercialization Intern (MS/MBA) – Job ID 154547 - US Summer Intern: Analytics Strategy (MBA) – Job ID 152888 – US Summer Intern: Demand Planning Associate (MBA) – Job ID 153784 – US Summer Intern: Access Commercial Associate (MBA) – Job ID 153961 – US Summer: Player Network Product Management Intern (MBA) – Job ID 154387 – US	Will close when full

Company **Dell Technologies**
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www.dell.com

Key Contacts Contact and applications should be made online. US Contacts are Molly Neff, University Relations Program Manager and Lisa Hegner, University Relations Senior Recruiter who can be contacted on the above number.

How to Apply Dell has a variety of opportunities available for graduates and MBAs, particularly aimed at MBAs is the [Marketing Development Program \(MMDP\)](#). The 9-12-month program will allow participants to lead strategic assignments in various parts of the organization on a wide variety of teams such as: marketing operations, product marketing, and regional marketing.

Offered to undergraduates and MBAs are the [Global Business Services Graduate Leadership Program \(GLSDP\)](#), a 2-year, 4 rotations program offered in the US, India and the UK. The GLSDP will provide exposure to the diverse areas of Global Enterprise Services. The 18-30 month [Global Services Associate Program \(GSAP\)](#) offers a fun and rewarding training environment that provides future career development and networking opportunities. Through this program candidates will gain experience in technical and analytical work through customer facing roles in 8 core areas. Applications for all programs should be made online.

International Opportunities International opportunities are dependent on the program.

Visa Sponsorship *Visa requirements will be posted on each job advertisement. Dell has previously assisted candidates in obtaining H1B Visas in the US, however, this is on a case by case basis and not policy, positions also tend to be technical. To qualify as an intern, candidates must be legally authorised to work in the country to which they are applying.*

Internships Dell offers internships at all levels including MBA. Most appropriate may be the [Global Operations Internship](#) or the [Support & Deployment Services Internship \(SDS\)](#). Both programs are 10-12 weeks long.

Key Dates Go to [Search for Dell Jobs](#) and enter 'MBA' in the keyword panel to monitor the latest available opportunities.

Additional Information Dell Technologies launched following the September 2016 merger of EMC and Dell, the world's largest tech merger. Dell Technologies is a unique family of businesses that provides the essential infrastructure for organizations to build their digital future, transform IT and protect their most important asset, information. Built on the combined capabilities of Dell, EMC II, VMware, Pivotal, SecureWorks, RSA and Virtustream in one company, Dell Technologies is best positioned to address customers' critical IT needs in the data centre. The company services customers of all sizes across 180 countries – ranging from 98% of the Fortune 500 to individuals – with the industry's most comprehensive and innovative portfolio from the edge to the core to the cloud. Dell Technologies reported full year GAAP revenue of \$90.6 billion, up 15 percent for FY2018.

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Company	<p>Infosys Limited (formerly Infosys Technologies) Plot No. 44 & 97A, Electronics City, Hosur Road, Bangalore - 560 100, India + 91 80 2852 0261</p> <p>www.infosys.com/</p>
Key Contacts	<p>Rajesh Ahuja, Global Head Talent Acquisition. Email: intern@infosys.com Kisha Gupta, InStep's Project Manager. Email InStep_team@infosys.com or Kisha_Gupta@infosys.com</p>
How to Apply	<p>The careers website can be found at Careers. Infosys recruits MBA graduates to join its global markets team specifically in Client Services and Sales, roles are available in Americas, Europe, Asia-Pacific, the Middle East and Africa. To search and apply for all professional roles see Job Opportunities.</p>
International Opportunities	<p>InStep interns mainly work in the corporate headquarters in Bangalore, India. Occasionally, internship positions are available in other offices worldwide such as the UK, Japan, Canada and the USA.</p>
Visa Sponsorship	<p><i>Infosys' InStep Internship programme pays expenses including visa fees. Infosys is one of the largest sponsors of the H1B visa application in the US, sponsorship information is usually detailed in the job advertisements.</i></p>
Internships	<p>Students currently working towards an MBA may be interested in the global internship programme called 'InStep'. The program draws students from the fields of business, technology, and the liberal arts to work on high-impact projects involving strategy and cutting-edge research. The typical duration of an InStep project is 8–12 weeks. The exact duration depends on the nature of the project and the intern's academic calendar. See Infosys' Global Internship Programme. Further information of the InStep can be found on Facebook. InStep has been ranked the Best Overall Internship Program in the world 2019 by Vault.com Inc.</p>
Key Dates	<p>InStep runs throughout the year. The deadline for applications varies according to the geographical location of the candidate. However, the advice to interested applicants is to apply 4-5 months before they would like to start the programme. Infosys offers the InStep International Internship Program to a select group of top-ranked institutions every year. See Partner Institutions for details.</p>
Additional Information	<p>Infosys is a global leader in consulting, technology, and outsourcing and next-generation services. The company enables clients in 45 countries to outperform the competition and stay ahead of the innovation curve. With revenues of US\$11.3 billion in FY18 (ended 31st March 2018) and 168,000+ employees, they are helping enterprises renew themselves while also creating new avenues to generate value. Infosys pioneered the Global Delivery Model (GDM), based on the principle of taking work to the location where the best talent is available, where it makes the best economic sense, with the least amount of acceptable risk. Globally Infosys have 82 sales and marketing offices and 123 development centres as at March 31st, 2018.</p>

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Company	<p>Nomura Nomura Holdings, 1-9-1, Nihonbashi, Chuo-ku, Tokyo 103-8011, Japan +81 3 5255 1000 EMEA HQ – 1 Angel Lane, London.</p> <p>www.nomura.com</p>
Key Contacts	<p>All enquiries regarding graduate recruitment in US, Asia or Europe should be emailed to graduate.recruitment@uk.nomura.com, campusrecruitingaei@nomura.com</p>
How to Apply	<p>Nomura has two entry-level programmes - Analyst programmes for bachelors, Masters or Ph.D. students and Associate programme for MBAs with a minimum of 3-4 years of relevant work experience. Positions are available in the US, Europe, and Asia-Pacific, across the global markets, investment banking and corporate infrastructure divisions. Nomura offers full-time positions, internships and corporate infrastructure industrial placements (Risk, Finance, Operations, and Technology).</p> <p>Europe: Visit the Europe Careers area on the Nomura website. Americas: Visit the America Careers are on the Nomura website. Asia-Pacific: Visit the Asia-Pacific Careers are on the Nomura website.</p>
International Opportunities	<p>Opportunities exist in Europe, Asia, and the US. Follow the links to each region under the 'How to Apply' section above.</p>
Visa Sponsorship	<p><i>In the UK and the US, Nomura will sponsor a visa for those students it offers, but the UK Home Office and United States Citizenship and Immigration Services will ultimately make the final decision as to whether this will be granted. For Hong Kong and Singapore based internships, Nomura will consider all qualified candidates, regardless of citizenship and visa status. For internships based in the Sydney office, candidates must be an Australian citizen or permanent resident to apply.</i></p>
Internships	<p>Nomura offers Summer Associate Internships. Follow the links above.</p>
Key Dates	<p>Visit the Graduate Opportunities search facility on the website for all Associate level opportunities, deadline dates, and links to apply online.</p>
Additional Information	<p>Nomura is an Asia-headquartered global investment bank with an integrated network spanning over 30 countries. By connecting markets East & West, the bank services the needs of individuals, institutions, corporates and governments through its three business divisions: Retail, Asset Management, and Wholesale (Global Markets and Investment Banking). Nomura is a highly integrated global network of 28,280+ people across retail, asset management and wholesale (Global Markets and Investment Banking) divisions. The group has net assets under management of ¥48.3 million (as at 31st December 2018).</p>

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