

EXAMPLE ENTRIES  
September 2018



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## TELECOMMS SERVICES

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[British American Tobacco](#)  
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Company Name	Programme News	Deadline Date
<a href="#">Barclays</a>	2019 Equity Research Summer Associate Program – New York, US 2019 Credit Research Summer Associate Program – New York, US 2019 Banking - Full-Time Associate Graduate Program Hong Kong 2019 Banking - Summer Associate Internship Program Singapore 2019 Banking - Summer Associate Internship Program Hong Kong 2019 Banking - Full-Time Associate Graduate Program Singapore 2019 Quantitative Analytics - Full-Time Associate Graduate Program Singapore	Apply ASAP Will close once full
<a href="#">BP</a>	Australia - Commercial, Product Scheduler, Future Leaders Programme – Job ID 92743BR Australia Retail- Category Lead, Future Leaders Programme – Job ID 92747BR Germany - Commercial, Supply Coordinator, Future Leaders Programme – Job ID 92882BR Spain - Commercial, Supply Analyst, Future Leaders Programme – Job ID 92883BR US - Commercial, Investment Analyst Future Leaders Programme – Job ID 92888BR US - Commercial, Strategy Planning Advisor, Future Leaders Programme – Job ID 92890BR US - Sales & Marketing, Strategy Manager Future Leaders Programme – Job ID 92889BR US - Technology, Digital Analyst, Future Leaders Programme – Job ID 92891BR US - Technology, Digital Lead, Future Leaders Programme – Job ID 92886BR China - Retail, Business Development Manager, Future Leaders Programme – Job ID 92752BR China - Sales & Marketing, Account Manager, Future Leaders Programme – Job ID 92754BR Poland - Retail, Customer Ambassador, Future Leaders Programme – Job ID 92884BR US - Sales & Marketing, Strategy Manager Future Leaders Programme – Job ID 92889BR	31 <sup>st</sup> October 2018 31 <sup>st</sup> October 2018 31 <sup>st</sup> October 2018 31 <sup>st</sup> October 2018 31 <sup>st</sup> October 2018 31 <sup>st</sup> October 2018 31 <sup>st</sup> October 2018 31 <sup>st</sup> October 2018 31 <sup>st</sup> October 2018 31 <sup>st</sup> October 2018 31 <sup>st</sup> October 2018 31 <sup>st</sup> October 2018 31 <sup>st</sup> October 2018
<a href="#">Aviva</a>	Global Graduate Leadership Programme - Canada UK Singapore Italy France Poland	28 <sup>th</sup> September 2018 31 <sup>st</sup> December 2018 31 <sup>st</sup> December 2018 15 <sup>th</sup> February 2019 21 <sup>st</sup> March 2019 28 <sup>th</sup> April 2019

Company Name	Programme News	Deadline Date
<a href="#">AstraZeneca</a>	US Commercial 3-year MBA Leadership Rotational Program – Job reference: R-033421 – US Oncology Commercial Leadership Development Program (3-year MBA Rotational Program) - Job reference: R-033424 - US Commercial Leadership Associate (CLA) 3-year MBA Rotational Program - Job reference: R-033252 – US	January 2019 January 2019 *
<a href="#">BAT</a>	Global Graduate Program - Marketing (Indonesia) Global Graduate Programme - Operations Leaf Global Graduate Programme - Marketing PERÚ Global Graduate Programme Operations Honduras *Candidates are required to have a Master's degree.	Apply ASAP

\* *Deadline date not available at the time of publication. Please monitor links to company websites for the latest on deadline dates.*

**Company** **Barclays Bank plc**  
1 Churchill Place, London, E14 5HP. UK  
+44 (0) 20 7116 1000  
[www.barclays.com](http://www.barclays.com)

**Key contacts** Barclays Bank has a no names policy and all recruitment enquiries should be made online.

**How to Apply** The careers website can be found at [Careers](#) and the dedicated student and graduate portal can be found at [Join Us](#). Barclays has a number of Associate roles for [post graduate candidates](#). MBA students are welcome to apply to join full-time as Associates or on the Summer Associate programme in Investment Banking, Sales, Trading, and Structuring. Monitor updates on the Barclays Graduate page on [Facebook](#).  
To apply for roles, candidates need to register their interest in roles that suit their skills and ambitions. Barclays will then be in touch for the next stage in the application process. Further details and how to register can be found at [Application and Selection](#).

Interested candidates or MBAs with work experience looking for open positions can visit the [general search](#) for opportunities.

**International Opportunities** Barclays offers opportunities worldwide.

**Internships** Barclays runs many [internships](#): summer programmes run from 8 to 10 weeks and start with a training course where candidates gain skills, network with other interns and build an understanding of the bank and the industry.

**Key Dates** Most student and graduate applications will be accepted between October and December. Follow the links to [Join Us](#) or monitor Barclays Graduates [Facebook](#) page for the latest recruitment news and deadline dates.

**Additional Information** Barclays is a transatlantic consumer, corporate and investment bank offering products and services across personal, corporate and investment banking, credit cards and wealth management, with a strong presence in the two home markets of the UK and the US. With over 325 years of history and expertise in banking, Barclays operates in over 40 countries and territories, has around 48 million customers and employs approximately 120,000 people. Barclays moves, lends, invests and protects money for customers and clients worldwide. Barclays is included in the Times Top 100 Graduate Employers list for 2017.

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<b>Company</b>	<b>BP plc</b> 1 St. James's Square, London, SW1Y 4PD, UK +44 (0) 207 496 4000  <a href="http://www.bp.com">www.bp.com</a>
<b>Key contacts</b>	Helmut Schuster, Group Human Resources Director. Lucy Counsell, Early Career Talent Partner
<b>How to Apply</b>	BP runs and recruits for graduate programmes and internships by region. Go to <a href="#">Graduate Locations</a> for links to each one. BP runs the <a href="#">Future Leaders Programme (FLP)</a> aimed at candidates with a post-graduate degree (Masters, MBA or Ph.D.) and at least 5 years' relevant professional experience, although exceptions are considered in exceptional cases. The FLP is a 4-year global rotation programme which takes enthusiastic, talented people from a range of professional backgrounds and gives them the skills and opportunities to drive the downstream business forward.
<b>International Opportunities</b>	The Future Leaders Programme has opportunities across the globe including Australia, China, Singapore, Turkey, the United Kingdom, and the United States. BP also runs and recruits graduate programmes and internships by region. Go to <a href="#">Graduate Locations</a> for links to each one.
<b>Internships</b>	BP has a large number of <a href="#">student opportunities</a> , internships are offered in its <a href="#">Business</a> , Engineering, Science and Technology sectors. Internships are generally offered at those in their final year of their Bachelors degree.
<b>Key Dates</b>	Applications for the 2019 Future Leaders Programme are now open and will close on 31st October 2018.
<b>Additional Information</b>	BP is one of the world's leading international oil and gas companies providing its customers with fuel for transportation, energy for heat and light, retail services and petrochemicals products for everyday items. BP employs 74,000 people and operates in more than 70 countries worldwide. Business functions include: Upstream which finds, develops, produces and transports oil and natural gas resources to market; Refining & Marketing takes responsibility for supplying, trading, refining, transporting and marketing BPs products. Alternative Energy is producing energy in new ways - everything from advanced biofuels and wind projects to innovative solar and new technology that captures, and stores carbon dioxide released by traditional fossil fuels. Corporate Functions form the backbone of the company and make key decisions about the group, its strategy, and plans. Integrated Supply and Trading (IST) makes the most of BP's wide-ranging assets - moving tankers of oil, gas and refined petroleum around the world through a series of complex supply chains. The company reported 2017 sales and operating revenues of \$240 billion.

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**Company** **Aviva plc**  
St Helen's, 1 Undershaft, London, EC3P 3DQ. UK  
+44 (0) 20 7283 2000

[www.aviva.com](http://www.aviva.com)

**Key contacts** Applications should be made online only.

**How to Apply** The careers website can be found at [Careers](#). Although there is no specific MBA recruitment programme in operation Aviva does run a [Global Graduate Leadership Programme](#) that is open to all graduates in any discipline. Throughout the two-year programme trainees will move across projects, teams and functional areas, locally, regionally and globally through two 12-month assignments. The first year will be based in the home country with the second year based in in one of Aviva's 15 overseas offices. Interested candidates are encouraged to set up a profile at [Talent Network](#). High calibre applicants (such as MBAs) may be fast-tracked to a specific role. Experienced MBA graduates should visit [Job Search](#) to view a list of current opportunities. Interested candidates can also follow Aviva on [LinkedIn](#) for career openings.

**International Opportunities** International opportunities are available, but these are not necessarily MBA specific.

**Internships** There is no formal internship programme, however, internships may be offered as required by the business.

**Key Dates** Closing dates for the 2019 Global Graduate Leadership Programme are:

- Canada: 28th September 2018
- UK: 31st December 2018
- Singapore: 31st December 2018
- Italy: 15th February 2019
- France: 21st March 2019
- Poland: 28th April 2019

**Additional Information** Aviva plc is an insurance group engaged in the provision of products and services, such as long-term insurance and savings, fund management and general insurance. Aviva provides over 33 million customers with long-term insurance and savings, general and health insurance, and fund management products and services. Its business is managed on four geographic regions: United Kingdom, Europe, Canada and Asia. The four regions, together with Aviva Investors, function as six operating segments. The UK region is split into the UK Life and UK General Insurance segments, which undertake long-term insurance and savings business and general insurance, respectively. Its products and services include long-term business, general insurance and health, fund management and other activities. Aviva has £490bn of assets under management and reported 2017 operating profit of £3,068m.

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<b>Company</b>	<b>AstraZeneca</b> 1 Francis Crick Avenue, Cambridge Biomedical Campus, Cambridge, CB2 0AA. UK +44 (0)20 3749 5000  <a href="http://www.astrazeneca.com">www.astrazeneca.com</a>
<b>Key contacts</b>	For the MBA Programme: Email: <a href="mailto:MBACareers.GCO@astrazeneca.com">MBACareers.GCO@astrazeneca.com</a>
<b>How to Apply</b>	<p>AstraZeneca has launched a <a href="#">US Commercial Three-Year MBA Leadership Rotational Program</a>. Commercial Leader Associates will undertake three 8-month rotations tailored to their background and business fit of which one rotation will be international, before ending with a 12-month placement in a leadership role. Opportunities are in the US only.</p> <p>Although not specifically for MBAs the company does run other programmes globally aimed at those with advanced degrees. To view details of the programmes available, visit <a href="#">Early Careers</a> and then click on Graduates/Masters. Of particular interest may be the 3-year <a href="#">Operations Global Graduate Associates Programme</a> with a key element being leadership development. Three 8-month placements, including an international experience, will provide an insight into the business with the final year being a consolidation role. Candidates could develop knowledge of supply chain, logistics, external sourcing and global quality. There will also be the chance to work in two corporate functions, Procurement and IT, as well as in Engineering.</p>
<b>International Opportunities</b>	AstraZeneca operates around the world. Visit <a href="#">Search Jobs</a> where it is possible to run a detailed job search by country of choice.
<b>Internships</b>	There is an <a href="#">internship</a> programme available in the US. Candidates need to be studying for a Bachelor's or Master's degree on a full-time basis at an accredited university.
<b>Key Dates</b>	To find permanent roles aimed at MBAs follow the link to <a href="#">Search Jobs</a> and enter the reference and enter 'MBA' in the search panel to return the latest opportunities. Applications for the programmes above are currently open, follow the links above for details.
<b>Additional Information</b>	AstraZeneca is a global, innovation-driven, integrated biopharmaceutical company that discovers, develops, manufactures and markets prescription medicines for six important areas of healthcare, which include some of the world's most serious illnesses: cancer, cardiovascular, gastrointestinal, infection, neuroscience, and respiratory and inflammation. AstraZeneca is active in over 100 countries with a growing presence in emerging markets including China, Brazil, India, and Russia. The company employs over 59,000 people (32.7% in Europe, 23.5% in North America, 6.1% in Central and South America, 4.2% in the Middle East and Africa and 33.5% in Asia-Pacific.), working in over 100 countries with medicines being used by millions of patients worldwide, the company's revenue (CER) in 2017 totalled \$22.4 billion.

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**Company** **British American Tobacco**  
Globe House, 4 Temple Place, London WC2R 2PG, UK  
+44 (0)20 7845 1000

[www.bat.com](http://www.bat.com)

**Key Contacts** Giovanni Giordano, Director Group Human Resources.  
BAT has a large team of HR recruiters - online applications will be directed to the appropriate person.

**How to Apply** Visit [BAT Careers](#). Although not specifically aimed at MBA graduates, BAT has a 12-month [Global Graduate Programme](#) that could prepare candidates for a management role within 4 business areas, Finance, Marketing and Sales, Human Resources, and Operations. BAT advises they are looking for the best and most talented people to join the programme and an MBA qualification is a plus. To apply, interested candidates should visit [Graduate Opportunities](#) and select their local office. Applications should then be made online.

For a general worldwide vacancy search visit [Search Openings](#).

**International Opportunities** The Global Graduate Programme is available in Eastern Europe, Souza Cruz, Mexico, Malaysia, and Australasia. Visit [BAT sites](#) to search for the location of your choice.

**Internships** Although there is no formal internship programme, BAT hires interns according to business requirements.

**Key Dates** BAT is currently recruiting for the Global Graduate Programme in various business areas and locations.

**Additional Information** British American Tobacco (BAT) is one of the world's leading, multi-category consumer goods companies that provides tobacco and nicotine products to millions of consumers around the world. It employs over 55,000 people, with market leadership in over 55 countries and factories in 42. Its Strategic Portfolio is made up of its global cigarette brands and an increasing range of potentially reduced-risk products, comprising vapour and tobacco heating products, as well as oral tobacco and nicotine products such as moist snuff and snus. In 2017 the Group generated reported revenue of £20 billion and profit from operations of £6.5 billion. In July 2017, British American Tobacco p.l.c. acquired the remaining 57.8% of Reynolds American Inc. that BAT did not already own, creating a stronger, global tobacco and nicotine company.

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