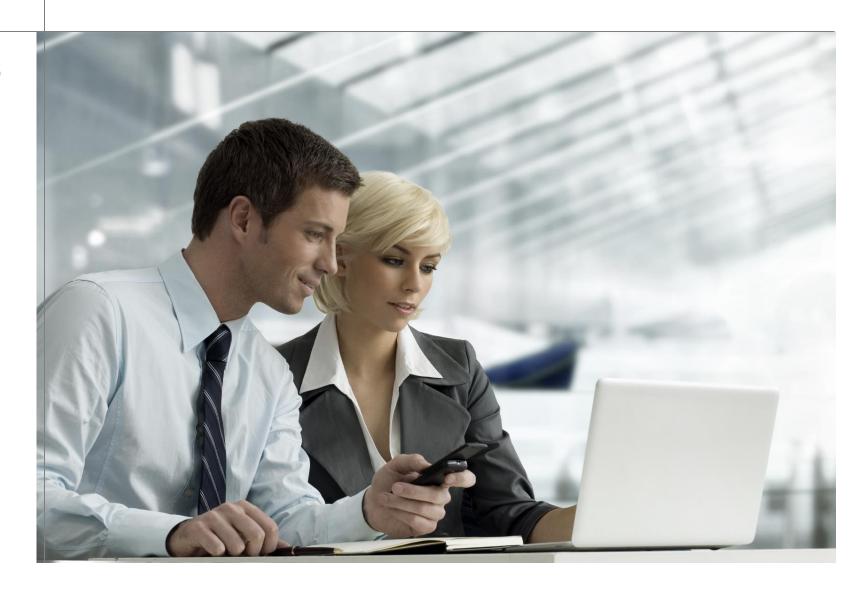


# Guide to MBA Recruitment in the FTSE Euro 100 Companies

**EXAMPLE ENTRIES September 2018** 



#### Index

Click on the company name to be taken to the individual company entry. Please note: all information was correct at time of publication.

### AEROSPACE & DEFENCE

Airbus Group Safran

#### **AUTOMOTIVE**

BMW Continental AG Daimler AG Fiat

Renault

Volkswagen AG

## BANKS, FINANCE AND INVESTMENT MANAGEMENT

Banco Bilbao Vizcaya

Argentaria

Banco Santander

#### **BNP** Paribas

CaixaBank

Commerzbank

Credit Agricole

**Deutsche Bank** 

Deutsche Boerse

Dassault Systemes

Erste Group Bank

**GBL** 

ING Group

Intesa-Sanpaolo

**KBC** Group

Munich RE

Natixis

Société Générale

Unibail-Rodamco-Westfield

**UniCredit Group** 

### BUILDING & CONSTRUCTION

LafargeHolcim Saint Gobain Vinci Group

#### **BUSINESS SERVICES**

Bureau Veritas S.A. Deutsche Post DHL

#### **CHEMICALS**

BASF

Henkel KgaA

#### COMPUTERS, TECHNOLOGY

Amadeus IT Holdings S.A. SAP

#### **CONSUMER & RETAIL**

<u>adidas</u>
<u>Ahold Delhaize</u>
Carrefour

Christian Dior

<u>Hermes International S.C.A.</u>

#### Inditex Kering LVMH

Unilever NV

### ELECTRONICS & ENGINEERING

MAN

Philips Electronics

### FOOD & DRINK MANUFACTURING

Anheuser-Busch InBev
Groupe Danone
Heineken NV
Jeronimo Martins
Pernod Ricard

### HEALTHCARE AND PHARMACEUTICAL

Akzo Nobel NV
Bayer AG
Beiersdorf
Fresenius Medical Care
L'Oreal
Sanofi-aventis

### INDUSTRIAL & MANUFACTURING

Air Liquide
Alstom
Arcelor Mittal SA
ASML
Essilor International
Michelin

Schneider- Electric Siemens AG Tenaris S.A.

#### **INSURANCE**

Allianz SE
AXA
CNP Assurances
Generali Group
Sampo Plc

#### **OIL. GAS AND ENERGY**

EDP EDF E.ON AG Enel SpA Eni SpA Engie

Fortum Corporation
Galp Energia

Iberdrola SA Linde Naturgy
OMV Group
Repsol YPF SA
Saipem
Snam Rete Gas
Total SA
Uniper

#### **PUBLISHING & MEDIA**

Vivendi RTL Group Publicis Omnicom Groupe

#### **TELECOMMUNICATIONS**

Bouygues SA

Deutsche Telekom AG

Orange SA

Nokia Corporation

Telcom Italia Ord

Telefonica SA

#### UTILITIES

**RWE AG** 

Veolia Environnement SA



Company Name	Programme News	Deadline Date
BNP Paribas	London – Graduate Programme 2019 – ALMT Treasury	26th October 2018
	London – Graduate Programme 2019 – Transversal Risk Management with Brexit focus	26th October 2018
	London – Graduate Programme 2019 – Compliance	26th October 2018
	London - Graduate Programme 2019 - Market Risk Transversal	26th October 2018
	London - Graduate Programme 2019 - Market and Counterparty Risk Modelling	26th October 2018
	London – Graduate Programme 2019 – Information Technology	26th October 2018
	London – Graduate Programme 2019 – Global Banking	18th October 2018
	London - 2019 Graduate Analyst Programme - Global Markets – Generalist	30th November 2018
	London - 2019 Graduate Analyst Programme - Global Markets – Trading	30th November 2018
	London - 2019 Graduate Analyst Programme - Global Markets – Research	30th November 2018
	London - 2019 Graduate Analyst Programme - Global Markets – Sales	30th November 2018
	London - 2019 Graduate Analyst Programme - Global Markets – Primary	30th November 2018
	London - 2019 Graduate Analyst Programme - Global Markets – Structuring	30th November 2018
Deutsche Bank	Deutsche Bank Associate Internship Programme – Corporate Finance – San Francisco, US	31st December 2018
	Deutsche Bank Associate Internship Programme – Corporate Finance – New York, US	31st December 2018
	The Deutsche Bank Internship - Global Markets and Global Capital Markets 2019 – Germany	31st December 2019
	The Deutsche Bank Internship - Corporate & Investment Bank: Corporate Finance 2019 - Germany	31st December 2019
	The Deutsche Bank Internship - Corporate & Investment Bank: Corporate Banking Germany 2019 – Germany	31st December 2019
	Deutsche Bank Graduate Programme – Regulation, Compliance & Anti-Financial Crime – London*	10 <sup>th</sup> December 2018
	The Deutsche Bank Internship - Regulation, Compliance & Anti-Financial Crime	31st December 2019
	Deutsche Bank Analyst Internship Programme – Regulation, Compliance & Anti-Financial Crime – London*	10 <sup>th</sup> December 2018
	*not necessarily MBA-specific	
<u>DHL</u>	April 2018 GROW programme - Germany	19th November 2018
	UK DHL Procurement Graduate Program	14th December 2018
	UK DHL Human Resource Graduate Programme	14th December 2018
	UK DHL Business Technology Graduate Program	14th December 2018
	UK DHL Finance Graduate Program	14th December 2018
	UK DHL Future Leaders Graduate Program	14th December 2018



Company Name	Programme News	Deadline Date
Pernod Ricard	Chivas International Graduate Programme	January 2019
	The Jameson Graduate Programme 2019	Opens September 2018
	2019 Europe/US Pernod Ricard Graduate Wine Ambassador Program	October 2018
	2019 Jameson Graduate Distiller Programme	Open September 2018
UK Operational Leadership go	UK Operational Leadership graduate scheme - Commercial Development	7 <sup>th</sup> December 2018
	UK Operational Leadership graduate scheme – Finance	7 <sup>th</sup> December 2018
	UK Operational Leadership graduate scheme – Services	7 <sup>th</sup> December 2018
	UK Operational Leadership graduate scheme – Engineering	7 <sup>th</sup> December 2018
	UK Operational Leadership graduate scheme – Energy	7 <sup>th</sup> December 2018
UK Operational Leadership graduate scheme -	UK Operational Leadership graduate scheme - Construction - Quantity Surveyor	7 <sup>th</sup> December 2018
	UK Operational Leadership graduate scheme - Construction - Site Manager	7 <sup>th</sup> December 2018





16, Boulevard des Italiens, 75009, Paris, France

Tel: +33 (0)1 40 14 45 46

UK Address: 3 Harewood Avenue, London, NW1 6JL

UK Tel: +44 (0) 20 7595 2000

group.bnpparibas/en/

**Key contacts** | Questions can be emailed to <a href="mailto:graduate.recruitment@uk.bnpparibas.com">graduate.recruitment@uk.bnpparibas.com</a>

Visit <u>Careers</u> for full country by country contact information. Johanna Craig, Graduate Development Partner (UK)

Robert Tear, Campus Recruitment and Development Coordinator

**How to Apply** Visit <u>Careers</u>. There is no specific MBA recruitment programme in operation. There are graduate programmes lasting 12 months called <u>Graduate</u>

Analyst Programmes. Candidates can train to be an Analyst in one of these main business areas, including: Global Markets, Corporate

Banking, Financial Institutions Coverage (FIC), Compliance and Technology.

**International Opportunities** BNP Paribas operate across the globe. Visit <u>Careers</u> to search all worldwide job offers available.

Internships | BNP Paribas offer summer internships lasting 10 weeks and long-term internships lasting between 6 and 11 months. To apply visit How to Apply and

filter to internship.

Key Dates | There are a vast number of graduate programmes open at the moment. Visit Graduate Analyst Programmes to view. Deadlines for current openings are

October/November 2018.

**Additional Information**BNP Paribas is a leader in banking and financial services in Europe. The Group is now present in 73 countries employing 198,001 people. The three main activities of BNP Paribas are complementary, providing strategic strength and assuring the bank financial solidity: Retail Banking, Investment

Solutions and Corporate & Investment Banking. The Group reported revenues of €43.2 billion in 2017.



#### Company

#### Deutsche Bank

Deutsche Bank AG, Taunusanlage 12, 60325 Frankfurt Am Main, Germany

Tel: +49 (0) 69 91000

#### www.db.com

#### **Key contacts**

Via website

#### How to Apply

Deutsche Bank recruits MBAs from the leading Business Schools. See <u>MBAs</u> for more information. Applicants will be asked to define their preferences (choose MBA from the drop-down menu) and their country. For students working towards an MBA at a business school with 2-5 years' work experience, the distinguished Associate Training Programme for MBA graduates offers outstanding training and development. See <u>Associate Training Programmes</u> for details of the full-time programmes. Interested applicants should see the programme they are interested in applying to for more information.

Candidates studying for an MBA in India who are keen to join Deutsche Bank India should apply to the Analyst Internship or Analyst Training Programmes which can be found in the <u>Students and Graduates</u> section of the website.

#### **International Opportunities**

The MBA Associates Programme is available worldwide.

#### Internships

See <u>Associate Internship Programmes</u> for details of Internships. The duration of internships can differ across countries and programmes.

#### **Key Dates**

Go to Role Search for details. It is also worth interested candidates checking the <u>Events calendar</u> for upcoming events. Several internship roles are currently being offered in Germany. See <u>Current Vacancies</u> for details and to apply. Go to <u>Events</u> for details of upcoming opportunities to meet the team.

#### **Additional Information**

Deutsche Bank provides commercial and investment banking, retail banking, transaction banking and asset and wealth management products, and services to corporations, governments, institutional investors, small and medium-sized businesses, and private individuals. Deutsche Bank is Germany's leading bank, with a strong position in Europe and a significant presence in the Americas and Asia-Pacific. Effective January 1, 2016, Deutsche Bank restructured its business divisions. Following the reorganization, the bank comprises five corporate divisions: Corporate & Investment Banking, Global Markets, Private & Business Clients, Deutsche Asset Management and Non-Core Operations Unit.

Deutsche Bank employs more than 100,000 people worldwide and 2017 revenues were €26.4 billion. The company has offices in major financial centres including New York, London, Frankfurt, Paris, Moscow, Amsterdam, Toronto, São Paulo, Singapore, Hong Kong, Tokyo, and Sydney. Furthermore, the bank is investing in expanding markets, such as the Middle East, Latin America, Central & Eastern Europe and Asia-Pacific. Deutsche Bank is listed on both the Frankfurt (FWB) and New York stock exchanges (NYSE).



#### Individual Company Profile

#### Company

#### **Deutsche Post DHL**

Platz der Deutschen Post, 53113 Bonn, Germany

Tel: +49 228 182 0

UK Address: Southern Hub. Unit 1. Horton Road. Colnbrook. Berkshire. SL3 0BB

www.dpdhl.com

**Key contacts** 

The application helpline is Tel: 0800 8010333

Queries should be directed at the Application Management Service Team - bewerbung@dpdhl.com

UK graduate programmes. Email: <a href="mailto:gettalent@dhl.com">gettalent@dhl.com</a>

Brogan Halsey, Talent Acquisition Manager at DHL Supply Chain Amanda Barnes, Graduate Talent Manager at DHL Supply Chain

How to Apply

There is no specific MBA recruitment programme in operation, but Deutsche Post DHL encourage MBA graduates to apply for open vacancies, some of which may require an MBA. Visit <u>Careers</u> to search for job vacancies and apply online. DHL offer the <u>GROW Graduate Program</u> in Germany, which is an 18-month programme. In the UK DHL offer several graduate programme: <u>Finance Graduate Program</u> (3yrs), <u>Future Leaders Program</u> (3yrs), <u>Business Technology Graduate Program</u> (2yrs) and the Human Resource Graduate Program (2yrs).

**International Opportunities** 

View Locations for a global office list.

Internships

AIESEC Internship programs last between 6 and 12 months. Email: aiesec@dpdhl.com

**Key Dates** 

Dates are specific to each individual vacancy. The deadline for the April 2019 GROW programme in Germany is 19<sup>th</sup> November 2018. Applications for the September 2019 graduate programmes open on 24<sup>th</sup> September 2018.

**Additional Information** 

The Deutsche Post and DHL corporate brands offer a one-of-a-kind portfolio of logistics and communications services. The Group provides its customers with both easy to use standardized products as well as innovative and tailored solutions ranging from dialog marketing to industrial supply chains. Deutsche Post DHL Group employs approximately 520,000 employees in over 220 countries and territories worldwide. The Group generated revenues of more than 57 billion Euros in 2017.







#### Company

#### **Pernod Ricard**

12, place des Etats-Unis, 75783 Paris Cedex-16, France Tel: +33 (0) 1 41 00 41 00

www.pernod-ricard.com

**Key contacts** 

Applications should be made online

Sinéad D'Arcy, Head of Jameson International Graduate Programme

Email: GraduateProgram.PRWinemakers@pernod-ricard.com

Email: chivasgraduates@pernod-ricard.com

How to Apply

There is no specific MBA programme offered. Candidates can search current opportunities at <u>Apply</u> Type MBA into the search field to view jobs that prefer a MBA or masters. Pernod Ricard offer several <u>Graduate Programmes</u> which last between 1-3 years: <u>MMPJ International Brand Ambassador Programme</u> (Apply through the <u>Job Search</u> section), <u>Pernod Ricard Graduate Programme</u> (Apply through the <u>Job Search</u> section), <u>Pernod Ricard Graduate Wine Ambassador Program</u> (Australia, New Zealand, Spain and the USA), <u>Chivas International Graduate Programme</u>, <u>the Jameson Graduate Distiller Programme</u> and The Jameson International Graduate Programme.

**International Opportunities** 

International opportunities are available at the various regional subsidiaries. Pernod Ricard offer an 18-month graduate programme in Asia called Pernod Ricard Asia Regional Management Trainee Programme.

Internships

Each year Pernod Ricard offer internships and apprenticeships lasting from three to 12 months. Apply through the Job Search section.

**Key Dates** 

Applications for 2019 <u>Chivas International Graduate Programme</u> open October 2018 and close January 2019. Applications for the 2019 <u>Europe/US Pernod Ricard Graduate Wine Ambassador Program</u> are open until October 2018. Applications for the 2019 <u>The Jameson International Graduate Programme</u> open September 2018. Applications for the 2019 <u>Jameson Graduate Distiller Programme</u> open September 2018.

**Additional Information** 

Pernod Ricard is the world's n°2 in wines and spirits with consolidated Sales of € 8, 987 million in FY18. Created in 1975 by the merger of Ricard and Pernod, the Group has undergone sustained development, based on both organic growth and acquisitions: Seagram (2001), Allied Domecq (2005) and Vin&Sprit (2008). Pernod Ricard holds one of the most prestigious brand portfolios in the sector: Absolut Vodka, Ricard pastis, Ballantine's, Chivas Regal, Royal Salute and The Glenlivet Scotch whiskies, Jameson Irish whiskey, Martell cognac, Havana Club rum, Beefeater gin, Malibu liqueur, Mumm and Perrier- Jouët champagnes, as well Jacob's Creek, Brancott Estate, Campo Viejo and Kenwood wines. Pernod Ricard employs a workforce of approximately 18,900 people and operates through a decentralised organisation, with 6 "Brand Companies" and 86 "Market Companies" established in each key market.







#### Company

#### **ENGIE**

1 Place Samuel de Champlain, Faubourg de l'Arche, La Defense, Paris, Ile-de-France, France

Tel: +33-1-44220000

UK Address: Durham House, Washington Centre, Washington, NE38 7SF

www.engie.com

**Key contacts** 

Applications should be made online.
Leila Davidson, HR Administrator
Samuel Dearing, UK HR Manager
UK Graduate Email: earlycareersuk@engie.com

**How to Apply** 

The careers website can be found at <u>Candidates</u>. Although there is no specific MBA recruitment programme, there are many positions where an MBA is a requirement. Visit <u>Jobs</u>, and type <u>MBA</u> into the keyword box to obtain details of vacancies where an MBA is a requirement, applications are to be made online via the links in the vacancy page. Engie UK offer several gradate <u>Operational Leadership programmes</u>: <u>Commercial Development</u>, <u>Finance</u>, <u>Services</u>, <u>Engineering</u>, <u>Energy</u>, <u>Construction - Quantity Surveyor</u> and <u>Construction - Site Manager</u>.

#### **International Opportunities**

The Company has a presence in every continent and a wide variety of opportunities are available.

Internships

Engie offer internships. Interested candidates should visit Student Jobs. Engie UK offer a Summer Internship.

**Key Dates** 

Dates are specific to individual vacancies. The <u>UK Operational Leadership graduate schemes</u> application period is open until 7th December 2018. Engie recruit on a rolling basis, therefore make sure interested candidates submit their application as early as possible.

#### **Additional Information**

ENGIE are a global energy and services group, focused on three core activities: low-carbon power generation, mainly based on natural gas and renewable energy, global networks and customer solutions. Driven by our ambition to contribute to a harmonious progress, Engie take up major global challenges such as the fight against global warming, access to energy to all, or mobility, and offer our residential customers, businesses and communities energy production solutions and services that reconcile individual and collective interests. Their integrated - low-carbon, high-performing and sustainable - offers are based on digital technologies. Beyond energy, they facilitate the development of new uses and promote new ways of living and working. Engie's ambition is conveyed by each of our 150,000 employees in 70 countries. Together with their customers and partners, they form a community of imaginative builders who invent and build today solutions for tomorrow. 2017 turnover: 65 billion Euros.

