

## Guide to MBA Recruitment in the

## **Top 100 Companies in Asia**

**EXAMPLE ENTRIES**October 2018



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## AEROSPACE & DEFENCE

Cathay Pacific Airways
Singapore Airlines

#### **BANKS & FINANCE**

Barclays Capital
Bank of America
Bank of China Limited
China Merchants Bank
Citi
Credit Suisse
Commerzbank
Deutsche Bank

Fidelity Investments

Goldman Sachs
HSBC
JP Morgan Chase
Lazard Brothers & Co.
Morgan Stanley
Public Bank

**UBS Investment Bank** 

#### **CHEMICALS**

Dupont
Shin Etsu
Sinochem
SK Corporation
Toray Industries Inc.

#### **COMMUNICATIONS**

Tencent Holdings

#### **COMPUTERS**

Casio Computer Co. Ltd.

Hewlett-Packard Asia Pacific
Limited

IBM Corporation
Intel Corporation
Unisys Singapore Pte Ltd

## CONSTRUCTION & BUILDING MATERIALS

China State Construction
Henderson Land Development
New World Development Co. Ltd

#### **CONSULTING**

A T Kearney
Accenture
Bain & Company Inc
Booz & Company
Boston Consulting Group
Cognizant
Deloitte Consulting Group
Ernst & Young (Hong Kong)
L.E.K. Consulting
McKinsey & Company
Roland Berger Strategy
Consultants

#### **ELECTRICITY**

CLP Group
Power Assets Holdings Limited
Korea Electric Power
Corporation
PCCW Limited

# ELECTRONIC & ELECTRICAL EQUIPMENT

Brother Industries Limited
Hitachi Asia Limited
Hitachi Limited
LG Electronics Inc
Nikon Corporation
Philips Electronics Singapore
Pte Ltd
Samsung Electronics
Sony
Toshiba Corporation
Yamaha Corporation

#### **FOOD SERVICES**

The Dairy Farm Company Ltd Mars Incorporated Suntory Group

#### **GENERAL TRADING**

Daewoo International Co.

CITIC Limited

Jardine Matheson Ltd
Johnson Electric
Hyundai Corporation
ITOCHU Corporation
Kuok (Singapore) Limited
Li & Fung Limited
Marubeni Corporation
Mitsubishi Corporation
Mitsubishi Corporation
Mitsui & Company Limited
Reliance Industries Limited
Sojitz Corporation
Sumitomo Corporation
The Swire Group

#### **HEALTH**

Johnson & Johnson

#### **HOUSEHOLD GOODS**

The Procter & Gamble Co.

#### **MISCELLANEOUS**

Federal Express Asia Pacific
Oji Holdings Corporation
Pohang Iron & Steel Limited
Sumitomo Rubber Industries
Toppan Printing Co. Ltd

#### MOTOR MANUFACTURERS

Hyundai Motor Company Michelin Group SAIC Motors

## NETWORK & COMMUNICATIONS

China Mobile
Hutchison Whampoa Limited
NTT Communication Co.,
Singapore Telecommunications
VTech Holdings Limited

#### OIL & GAS

BP Hong Kong
Caltex International Pte Ltd
China Petroleum & Chemical Co
ExxonMobil Asia Pacific Pte.
Singapore Petroleum Company

## PHARMACEUTICALS & BIOTECH

Eli Lilly & Company Merck & Co. Inc

#### **SHIPPING & PORTS**

Neptune Orient Lines Ltd
Noble Group Limited
Orient Overseas Container Line



Company Name	Programme News	Deadline Date
Bank of America	Global Investment Banking Summer Associate Program – Program ID 1643 – Hong Kong Global Markets Summer Associate Program – Program ID 1603 – Hong Kong Global Research Associate Program – Program ID 1979 – Hong Kong Global Research Summer Associate Program – Program ID 1604 – Hong Kong	10th October 2018 9th November 2018 9th November 2018 9th November 2018
Fidelity International	Equity Research - MBA Analyst Summer Internship Programme 2018 – Equity Research - MBA Analyst Summer Internship Programme 2018 - Mumbai, India (for US Schools) Equity Research - MBA Analyst Summer Internship Programme 2018 - Hong Kong (for US/UK Schools) Equity Research - MBA Analyst Summer Internship Programme 2018 - Singapore Equity Research - MBA Analyst Summer Internship Programme 2018 - Shanghai, China (for US/UK schools) Japan	All Deadlines: 3rd December 2018
Roland Berger	MBA Summer Associate 2018 - Tokyo MBA Full-time Consultant position – Tokyo	*
Jardine Matheson	Jardine Executive Trainee Scheme (JETS Singapore;  Jardine Executive Trainee Scheme (JETS Shanghai;  Jardine Executive Trainee Scheme (JETS UK;  Jardine Executive Trainee Scheme (JETS Vietnam	7 <sup>th</sup> October 2018 11 <sup>th</sup> November 2018 16 <sup>th</sup> December 2018 6 <sup>th</sup> January 2018
Johnson & Johnson	IRDP- International Recruitment and Development Intern Program 2019 (Asia-Pacific) - Requisition ID: 00001B8Q	January 2019

<sup>\*</sup> Deadline date not available at the time of publication, programmes may close as soon as all positions are filled. Please monitor the links to the company websites for the latest on deadline dates.





#### Company

#### Bank of America

Global HQ: Bank of America Corporate Center 100 North Tryon Street, Charlotte, North Caroline 28255 Asia HQ: 13/F &16/F OUE Bayfront #14-01 50 Collyer Quay Singapore 049321

Global HQ: +1 800 432 1000 Asia HQ: +65 6239 3888

www.bankofamerica.com

#### **Key contacts**

Ayako Monden, Campus Recruitment, based in Tokyo, email: <a href="mailto:ayako.monden@baml.com">ayako.monden@baml.com</a> or tel: +81 03 6225 6830 Enquiries can also be submitted to <a href="mailto:apr campus@baml.com">apr campus@baml.com</a> (in Asia Pacific); <a href="mailto:mlj recruiting@ml.com">mlj recruiting@ml.com</a> (in Japan).

#### **How to Apply**

The entry level for MBA's is <u>Associates</u>. Please note that the company does not accept applications via email or post. Candidates may only apply to one region, one office and one line of business. For recruitment in Japan, visit the <u>Japanese website</u>.

#### Internships

There are three Internship Programmes in APAC region, candidates are expected to be penultimate year full-time MBA student with 3-5 years of relevant work experience –

- 1. Global Investment Banking Summer Associate Program Hiring locations are in Hong Kong and Korea. Apply online.
- 2. Global Markets Summer Associate Program Hiring locations are in Hong Kong and Singapore. Apply online.
- 3. Global Research Summer Associate Program Hiring locations are in Hong Kong. Apply online.

Please note that the Summer Internship Programme is the pipeline for full-time Programme. Fluency in English is essential, appropriate Asian language skills are also essential for some roles and countries.

## International Opportunities

The Associates Programmes for MBA graduates are available in the Americas, EMEA, and Asia-Pacific.

#### **Key Dates**

Application deadline for Global Investment Banking Summer Associate Program will be on **9th November 2018**; Global Research Summer Associate Program will be on **9 November 2018**. Global Markets Summer Associate Program is not currently taking applications but is expected to begin soon; interested candidates should monitor the careers site. Further details can be found on Recruiting Timeline. For Campus Events in APAC region, visit Events.

#### **Additional Information**

Bank of America is one of the world's leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 47 million consumer and small business relationships with approximately 4,500 retail financial centres, approximately 16,000 ATMs, and award-winning online banking with 35 million active users and approximately 24 million mobile users. Bank of America is among the world's leading wealth management companies and is a global leader in corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. The company serves clients through operations in all 50 states, the District of Columbia, the U.S. Virgin Islands, Puerto Rico and more than 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange. The company has more than 200,000 employees. In 2017, the company reported total revenue of \$87.4 billion.





#### Company

#### **Fidelity Investments**

Oakhill House, 130 Tonbridge Road, Hildenborough, Tonbridge Kent TN11 9DZ UK Asia HQ: Level 21, Two Pacific Place,88 Queensway, Admiralty, Hong Kong

+44 (0)1732 361144 +852 2629 2629

#### www.fidelity.com

#### **Key contacts**

Christine Xu, Campus Recruitment based in Hong Kong, email: <a href="mailto:Christine.Xu@fil.com">Christine.Xu@fil.com</a> For recruitment enquiries, email: <a href="mailto:mycareer@fil.com">mycareer@fil.com</a>

#### **How to Apply**

Fidelity does not offer Full-time MBA programmes in the APAC region as the internship programmes are the major pipeline for full-time positions. Please be sure to indicate on your CV which location and opportunity you are interested in. For Fidelity's Equities programs in Asia, candidates will also need to include a stock recommendation of around 1000 words as a part of the application process. Instructions will be attached to the job vacancy. For a global job search, visit Job Search & Apply. Apply online. Interested candidates can also submit a speculative CV online.

Fidelity has a special website for careers in China. For a list of current vacancies in China, visit Find A Job. Apply online.

For recruitment enquires in Asia-Pacific, contact the HR support team in Hong Kong office: <a href="mailto:asia.recruit@fidelity.com">asia.recruit@fidelity.com</a> or <a href="mailto:graduate.recruitment@fil.com">graduate.recruitment@fil.com</a> or <a href="mailto:graduate.recruitment@fil.com">graduate.recruitment@fil.com</a> or <a href="mailto:graduate.recruitment@fil.com">graduate.recruitment@fil.com</a> or <a href="mailto:graduate.recruitment@fil.com">graduate.recruitment@fil.com</a> or <a href="mailto:graduate.gradu

#### Internships

The company puts importance on its internship programmes, as it sees them as a stepping-stone into the company. <u>Equity Research MBA Summer Internship Programmes</u> is available all over Asia as well as in Europe and will be of interest to MBAs in their first year of study.

The Duration of the Internship in APAC region is 8 - 12 weeks. <u>Apply online</u>.

#### **International Opportunities**

For Early Careers Programmes worldwide, click <u>here</u>. The company will provide assistance to the successful candidates for international move and sponsor a work permit.

#### **Key Dates**

Application deadline for Equity Research - HK / China MBA Summer Internship Programme 2019 - Hong Kong (for HK/China schools); Tokyo, Sydney, Mumbai (for US schools), Hong Kong (for US/UK schools), Singapore Shanghai (for US/UK schools) will be on 3rd December 2018. For MBA recruitment events, visit Events.

#### Additional Information

Fidelity International is an international provider of financial services and investment resources that help individuals and institutions meet their financial objectives. Once known primarily as a mutual fund company, Fidelity has adapted and evolved over the years to meet the changing needs of its customers. Fidelity's 6,500 employees work in offices in 24 countries across the UK and Continental Europe, India, Africa, Asia-Pacific, the Middle East, and South America. The company invests US\$307.2 billion (as at 31st March 2018) globally on behalf of clients in Asia-Pacific, Europe, the Middle East, and South America. Graduates voted Fidelity the 3rd 'Best Graduate Employer (Banking and Finance)' in 2016's TheJobCrowd awards.





#### **Company** Roland Berger Strategy Consultants

Sederanger 1 80538 Munich Germany +49 89 9230 0

#### www.rolandberger.com

#### **Key contacts**

Isabell Schonemann, MBA Recruiting International, email: isabell thom@de.rolandberger.com or tel: +49 89 9230 9583;

China, contact Ms Jing Cheng, HR based in Shanghai, email: <a href="mailto:jing.cheng@rolandberger.com">jing.cheng@rolandberger.com</a> or tel: +86 21 5298 6677 ext 220. Ms Yuki Wang, Campus Recruitment and Internship Coordinator based in Shanghai, email: <a href="mailto:yuki.wang@rolandberger.com">yuki.wang@rolandberger.com</a> or tel: +86 21 5298 6677 ext 220. Ms Yuki Wang, Campus Recruitment and Internship Coordinator based in Shanghai, email: <a href="mailto:yuki.wang@rolandberger.com">yuki.wang@rolandberger.com</a> or tel: +86 21 5298 6677 ext 220. Ms Yuki Wang, Campus Recruitment and Internship Coordinator based in Shanghai, email: <a href="mailto:yuki.wang@rolandberger.com">yuki.wang@rolandberger.com</a> or tel: +86 21 5298 6677 ext 182.

Singapore, contact Ms Roghini Mayparol, HR of SE Asia, email: <a href="mailto:recruit\_singapore@rolandberger.com">recruit\_singapore@rolandberger.com</a> or tel: +65 6597 4576

**Tokyo**, contact Ms Fumiko Terashi, MBA Recruitment Coordinator, email: <u>recruiting.tyo@rolandberger.com</u> or tel: +81 (0)3 3587 6737; Ms Asuka Itami, HR Coordinator, email: <u>Asuka.Itami@rolandberger.com</u> or tel: +81 3 3587 6665;

South Korea, contact Ms Eunjin Park, Recruitment Coordinator, email: <a href="mailto:Lunjin.Park@rolandberger.com"><u>Eunjin.Park@rolandberger.com</u></a>

For the list of the global management team, visit Management.

#### **How to Apply**

The company offers Full-time and Internship MBA programme worldwide. The best way is to Search All Jobs Worldwide.

For **Full-time MBA Programmes**, candidates are expected to have several years of professional experience and an excellent academic record. Currently, Japan is recruiting for MBA Full-time position. Candidates are expected to be native level in Japanese and English with 3 years of working experience. Apply online. (in Japanese only) For recruitment enquiries, email: recruiting.tyo@rolandberger.com

For offices in China, candidates must be fluent in English and Mandarin.

For the locations of the offices worldwide, visit Locations.

#### Internships

Roland Berger also offers a 2- or 3-month <u>Summer Associate Internship Program</u> for MBA graduates who are unsure whether a career as a consultant is for them. On successful completion of the internship, there is the opportunity to receive a full-time contract.

#### **International Opportunities**

MBA positions are available worldwide. Candidates are welcomed to apply for any position without having a valid work permit.

#### **Key Dates**

For MBA Full-time positions in Asia-Pacific, applications are welcomed applications all year round.

There are no deadlines for applying to be a consultant at Roland Berger. Ideally, you should apply about three or four months before your desired starting date. For global recruitment events, visit Events.

#### **Additional Information**

Roland Berger Strategy Consultants, founded in 1967, is one of the world's leading strategy consultancies. With 50 offices in 34 countries, the company has successful operations in all major international markets. The business is estimated to generate \$738 million in revenues with about 2,400 employees. The strategy consultancy is an independent partnership exclusively owned by about 220 Partners.





Company | Jardine

**Jardine Matheson Limited** 

48th Floor, Jardine House, G.P.O. Box 70, Hong Kong +852 2843 8288

www.jardines.com

**Key contacts** 

John Nolan, Group Head of Human Resources, email: <a href="mailto:ghr@jardines.com">ghr@jardines.com</a>

For general enquiries, email: <a href="mailto:jml@jardines.com">jml@jardines.com</a>

For the list of directors, click here; Management, click here.

**How to Apply** 

The company offers <u>Jardine Executive Trainee Scheme</u> (JETS) - This is a four-year programme, starts in Hong Kong. During the first year, candidates will progressively work towards the CIMA professional qualification to develop financial skills, which are considered critical requirements for general management. Each year the company recruits between 6 – 8 JETs. <u>Apply online</u>. Candidates who do not wish to follow this career path are encouraged to check <u>Group Companies</u>. These applicants could be fresh graduates or more experienced applicants, such as MBA graduates, who do not fall within any Trainee Schemes but are nevertheless keen to pursue a career within the Group. Interested candidates should forward your CV to apply@jardines.com.

Interested candidates are also advised to follow Jardins on <u>Facebook</u>. For the locations of the group's offices, visit <u>Group Offices</u>.

Internships

There is no formal internship programme in place.

**International Opportunities** 

For the locations of the group's offices, visit **Group Offices**.

**Key Dates** 

Application deadline of JETS is on **7th October 2018** for applications from **Singapore**; **11 November 2018** for applications from **Shanghai**; **16th December 2018** for applications from **UK**; **6th January 2019** for applications from **Vietnam**. The programme start date will be September 2019.

**Additional Information** 

Founded as a trading company in China in 1832, Jardin Matheson is today a diversified business group focused mainly on Asia. It has a broad portfolio of market-leading businesses, which represent a combination of cash generating activities and long-term property assets and are closely aligned to the increasingly prosperous consumers of the region. Jardine Matheson operates principally in Greater China and Southeast Asia, where its subsidiaries and affiliates benefit from the support of the Group's extensive knowledge of the region and its long-standing relationships. These companies are active in the fields of motor vehicles and related operations, property investment and development, food retailing, home furnishings, engineering and construction, transport services, insurance broking, restaurants, luxury hotels, financial services, heavy equipment, mining and agribusiness. Jardine Matheson Holdings Limited is incorporated in Bermuda and has a standard listing on the London Stock Exchange, with secondary listings in Bermuda and Singapore. Jardine Matheson Limited operates from Hong Kong and provides management services to Group companies.



#### Company | Johnson & Johnson

One Johnson & Johnson Plaza, New Brunswick, NJ 08933, USA +1 (732) 524 0400

#### www.jnj.com

#### **Key contacts**

Ms Audrey Lim, Senior University Recruiter APAC based in **Singapore**, email: <u>alim12@its.jnj.com</u> For the list of the Board of Directors, visit Corporate Governance.

#### **How to Apply**

Currently, the company offers full-time and internship IRDP for MBAs in APAC region – International Recruitment Development Program (IRDP) – a 24 months programme. Full-time and Internship positions are currently only available in China. Candidates must be completing their full-time MBA, Master's, or PhD degree within the coming year or have already done so within the last 12 months; have four years or more of relevant professional experience prior to enrolling in a Full-Time Master level degree program. Candidates are needed to have permanent work authorization in the country where the job is located without the need for sponsorship. Apply online.

Interested candidates are encouraged to submit an online profile via Join Our Talent Community. For global job search, visit Careers.

#### Internships

The company offers IRDP- International Recruitment and Development Intern Program (Asia-Pacific) — Candidates are required to be first year of either a full-time MBA, Master's, or PhD degree program and will be graduating after September 2019; Available full-time for a period of at least 8-12 weeks between April and September 2019; Fluent in English and the language of the country where the internship assignment is located Legally authorized to work permanently in the country where the internship assignment is located; Have four years or more of relevant professional experience prior to enrolling in a full-time Masters level degree program. Apply online. A number of MBA specific internships available in other countries Johnson and Johnson are present; such as USA, interest applicants can view positions and apply online.

#### **International Opportunities**

Experienced Human Resources Leadership Development Program (EHRLDP) is available worldwide.

Candidates must be legally authorized to work permanently (i.e. without time limitations, without restrictions or without need for work sponsorship) in the country where the assignment is located.

#### **Key Dates**

Deadlines are specific to each program, candidates should note the deadline on the specific program they wish to apply to.

#### **Additional Information**

Johnson & Johnson (NYSE: JNJ), founded in 1886 and headquartered in New Brunswick, New Jersey, is the world's most comprehensive and broadly-based manufacturer of health care products, as well as a provider of related services, for the consumer, pharmaceutical and medical devices and diagnostics markets. Johnson & Johnson's operating companies are organized into three business segments: Consumer, Pharmaceutical and Medical Devices and Diagnostics. It has more than 250 operating companies and about 125,000 employees in 60 countries.

